Leading Global Fintech Hub

Opportunities in Hong Kong

- Over 70% of the global RMB SWIFT settlement goes through Hong Kong
- 160+ licensed banks
- 160+ authorised insurers
- 8 virtual banking licences
- No. of import-export and wholesale SMEs: 100,000+
- Total trade value at US$1.1 tn, ¼ of Mainland China
- Managed close to US$3.1 tn

In 2018, the asset and wealth management sector came from foreign investors

62% of total trade value

The Vibrant HK Fintech Ecosystem

- 600+ fintech companies
- 53% see Hong Kong as a base for global expansion
- 76% of fintech companies focus on B2B market
- 67% consumer fintech adoption rate in 2019

- 51% companies operating / plan to expand in Greater Bay Area
- 44% fintechs operated for 3 years or more
- 37% of fintech founders came from overseas
**Fund Raising & Taxation**

**Capital Market**

<table>
<thead>
<tr>
<th>US$3.92tn</th>
<th>HKEX market capitalisation as of end Sep 2019¹¹</th>
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<tbody>
<tr>
<td>US$8.9bn</td>
<td>raised on HKEX in 1H 2019, up 35% y-o-y¹⁰</td>
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<td>HKEX ranked 1st globally for IPO fundraising in 2018¹⁰</td>
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**Low and Simple Tax Regime**

Two-tiered profits tax for businesses – profits tax rate at 8.25% for first US$0.26mn of assessable profits¹²

**HK Government Funding Scheme**

US$63.8mn for the development of financial services 2018-2023¹⁴

**Fintech Investment**

| US$1.1bn | into HK-based companies 2014-2018¹⁶ |

1H 2019 fintech investment reached US$152mn¹⁵

**Talent Support**

Nurturing Local Talent

| US$2bn | strengthen campus facilities at university for technology talent¹³ |

| US$1.3bn | InnoHK research clusters for technology¹³ |

**Attracting Overseas Talent**

| US$64.1mn | Technology Talent Scheme¹³ |

Issue 1,000 visas to technologists via Technology Talent Admission Scheme¹⁷

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¹¹ Hong Kong Monetary Authority, 2019
¹² InvestHK, 2019
¹³ Hong Kong Government, 2019
¹⁴ Hong Kong Economic and Trade Office, London, 2018
¹⁵ Accenture, 2019
¹⁶ Innovation and Technology Commission, 2019

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Data as of Oct 2019, unless otherwise specified.