



2025
ALTIOS
CORPORATE
PRESENTATION

ABOUT ALTIOS

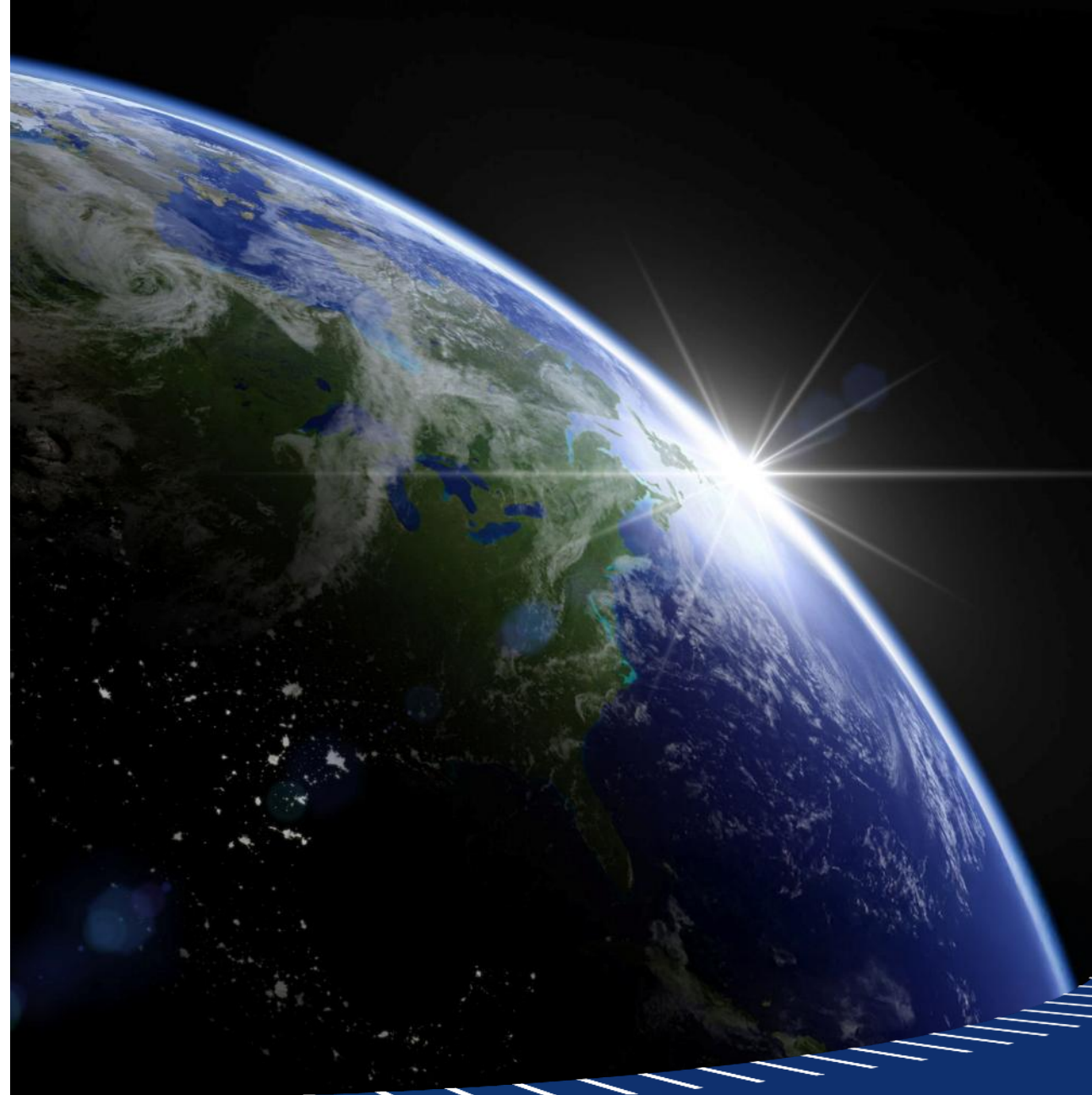
Your Trusted Partner to Expand around the World

The world's an infinite cycle of business opportunities.

Since 1991, ALTIOS supports international small and mid-cap companies in expanding their business into the G30.

Thanks to its 35 years of experience, a solid and growing presence in the most strategic global markets, ALTIOS has become the ideal strategic partner for internationalisation, providing its clients with a full range of dedicated and customised services, from market entry to the day-to-day operations.

The 360-internationalisation model designed by ALTIOS aims to offer its clients the opportunity to grow and simplify their business expansion in the Americas, EMEA and APAC.



A POWERFUL GLOBAL NETWORK

Global Reach with Local Expertise in 30+ Countries

EMEA

UK
France
Germany
Belgium
Poland
Czech Republic
Switzerland
Italy
Spain
Portugal
UAE
Saudi Arabia

AMERICAS

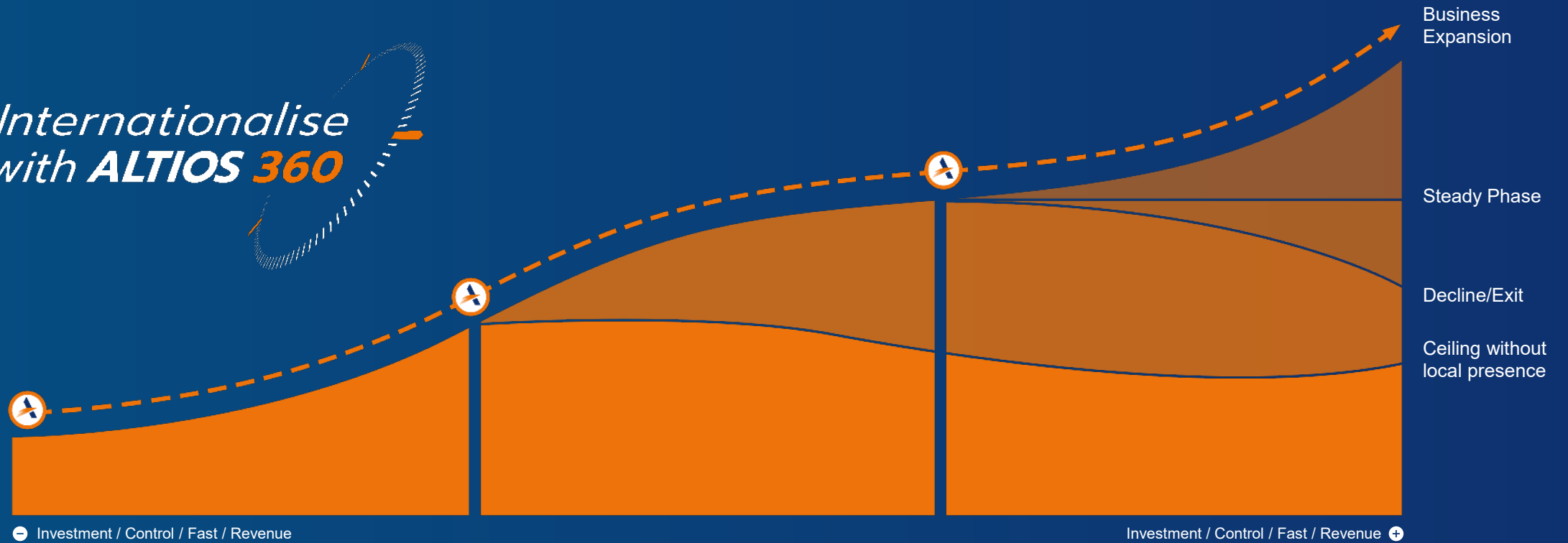
US
Canada
Mexico
Brazil

APAC

India
Bangladesh
China
Singapore
Vietnam
Malaysia
Thailand
Australia
New Zealand

SIMPLIFY YOUR GLOBAL EXPANSION

*Internationalise
with **ALTIOS 360***



MARKET EXPANSION

Market Prioritisation
Market Entry & Business Development
Executives Mentoring & Masterclass
Sustainable Sourcing & Procurement

ORGANIC GROWTH

Executive Search & Talent Acquisition
Incubation, Payroll Mgt & HR Services
Subsidiary Incorp., Accounting & Tax
Supply Chain Management

ACCELERATED GROWTH

Cross-border Acquisition
Post-Merger Integration
Industrial Site Selection
FDI Representation of States

SOLUTIONS FOR OUR CUSTOMERS

Strategic services for every step of internationalisation

MARKET EXPANSION

- Market Prioritisation
- Market Entry & Business Development
- Executive Mentoring & Masterclass
- Sustainable Sourcing & Procurement



ORGANIC GROWTH

- Executive Search & Talent Acquisition
- Incubation, Payroll Mgt & HR Services
- Subsidiary Incorp., Accounting & Tax
- Supply Chain Management

ACCELERATED GROWTH

- Cross-Border Acquisition
- Post-Merger Integration
- Industrial Site Selection
- FDI Representation of States

KEY FIGURES

The Leading international advisory firm
for SMEs and mid-caps



GLOBAL FOOTPRINT

ALTIOS offices in all key global economies:
Americas, EMEA, Asia Pacific



LOCAL SUPPORT

Locally based teams: Markets, Finance, HR, Tax...



COMPREHENSIVE SOLUTIONS

Strategy, Market Expansion, HR, Accounting
& Tax, M&A, FDI

35

Years of
experience

40+

Global offices
in 25 countries

500+

Passionate, energetic
& operational experts

12,500+

International
businesses impacted

150+

Strategic partnerships
with key global ecosystems

OUR ECOSYSTEM

A true global connector for sustainable internationalisation expansion



GOVERNMENT AGENCIES

65+ Projects for International Trade & Investment



TRADE ASSOCIATIONS

130+ Strategic partners in 22+ countries



INVESTMENT FUNDS

115+ International growth projects for companies



BANKS

8+ Global partnerships in 4 continents

MAXIMIZE LOCAL IMPACT & LONG-TERM GROWTH



OUR STRATEGIC PARTNERS

Insight, networks and active corridors fueling international growth

SELECTUSA®

Department for
International Trade

invest
in
bavaria

EDB
singapore

Enterprise
Singapore

AHK
Singapore-German Chamber
of Industry and Commerce
Deutsch-Singapurische
Industrie- und Handelskammer

SWITZERLAND
GLOBAL
ENTERPRISE
enscoring new business

بنك أبوظبي الأول
FAB
First Abu Dhabi Bank

TORONTO
GLOBAL

Québec

Junta de
Castilla y León

BUSINESSFRANCE

NEW ZEALAND
TRADE & ENTERPRISE

U.S. COMMERCIAL
SERVICE
U.S. Trade & Economic
Development Administration

Investissement
Québec

Wine
Australia

Belgian Business Council

Camera di Commercio
Reggio Emilia

Australia
UNLIMITED

مؤسسة دبي
للتجارة الخارجية
DUBAI EXPORTS

SIAL
China

Singapore
Manufacturing
Federation
新加坡製造商總會

Spanish Cham
SINGAPORE

ANZ

CADSI AICIS

CCI FRANCE
MALAYSIA

AUSTRALIAN
MACADAMIA
SOCIETY

AUSTRALIAN
FOOD &
GROCERY
COUNCIL

SALON DU BOURGET
PARIS AIR SHOW

AEROMART

Groupe Export agroalimentaire
Agri-Food Export Group
QUÉBEC-CANADA

UOB
大華銀行

ania

bpi france

NATIONAL
BANK
OF CANADA

Santander

CA

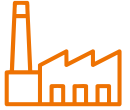
OUR CLIENTS

Performing international medium-sized and mid-cap companies



OUR RANGE OF INDUSTRIES

Empowering businesses across key sectors



Manufacturing



Healthcare
& Pharma



Logistics &
Transportation



Energy &
Environment



Consumer
Goods & Retail



Infrastructure
& Construction



Services &
Technology



Agriculture, F&B
and Food Processing
(Farm to table)



TESTIMONIALS

What our clients say about us

“Language and cultural norms can be a major barrier to acquisitions. However, Altios' innovative M&A approach meant we could grow our presence in France and ensure a smooth transition of Tamar and Alpinea Shipping within our business structure and corporate culture.”

Gianni Bachini, Managing Director, Salvino Del Bene

“Collaboration with Altios is based on transparency and is continuously evolving. That's what makes all the difference when it comes to addressing potential roadblocks, issues, and even opportunities. Altios helps us do what we do even better.”

Guido Masieri, Chief Operating Officer, Finantix

“Working with Altios has helped us structure our international expansion journey so we will take the right step at the right time and be successful in reaching our goals.” **Maria Wiltz, Global sales & Marketing Director, Innov'ia**

“The service and support that ALTIOS offers allow small and midsize companies to create a presence anywhere in the world without the risk. They are your eyes and ears in any market.” **Nicolas Heretiguan, General Manager, AVL Wines**

“The support M+V Altios gave us was exactly what any new business in a new market needs.” **Alexander Kehrmann, CEO, Ferro Duo**

“When you're alone and far away you really need local support and good advice, especially with contracting and navigating complex visa issues. I'm very glad to have the support of ALTIOS.” **Stephane Livet, VP Sales Asia, SPS In Group**

WHY CHOOSE ALTIOS?

A fully-integrated global expansion network

Strong Partner With 30 Years' Experience

ALTIOS provides you with in-depth industry expertise and integrated resources on a worldwide scale. You grow your business – We manage everything else. You focus on sales and leave market entry and administrative support to be handled by ALTIOS' 750+ professionals operating in the G30.

Worldwide Local Support

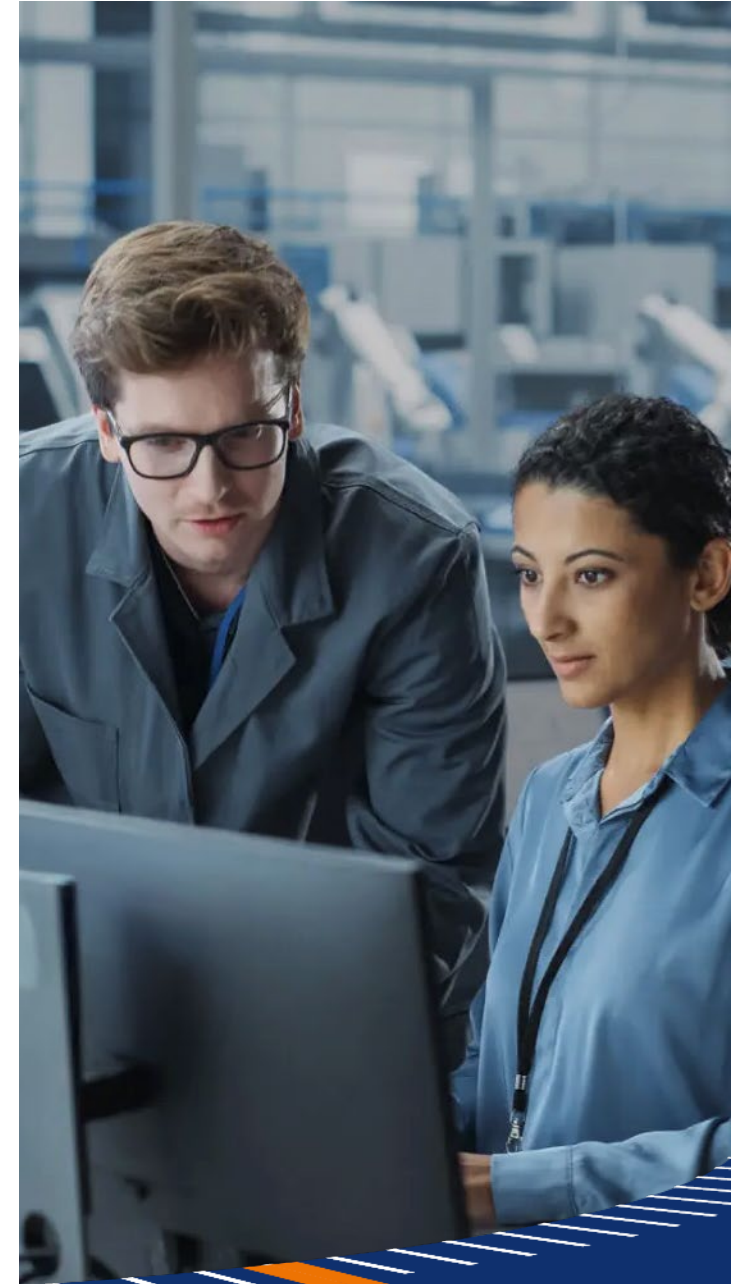
Leverage our international business expertise, on-the-ground resources, and infrastructure to expand internationally. Save time, money and reduce risk without losing focus on YOUR day-to-day business.

Instant Set-up

With our plug-and-play solutions, you can instantly access and operate onto multiple major markets, without any significant upfront investment. Our solutions are cost-effective, flexible and can be utilized when you need them.

Entrepreneurial Approach

Business-oriented solutions provided by a team of entrepreneurial experts working from a unique global network of offices around the world. A single point of contact to coordinate and manage all in-country services and operations, **1 partner for all your business needs - everywhere.**





CONNECT WITH US



altios.com



info@altios.com



[altios-international](https://www.linkedin.com/company/altios-international)



[@ALTIOS_Group](https://twitter.com/ALTIOS_Group)