



# Advance in Asia.

Let Acclime help your business expand.

ACCLIME.

# Setting new standards.

We're Asia's premier corporate services specialist, trusted to deliver with speed, flexibility and precision.

## Your partner for the journey ahead.

Whether you're the leader of a multinational corporation looking for growth across borders, or an entrepreneur stepping into new markets, you'll inevitably encounter some 'friction'. Local laws, regulations, taxes, duties and work permits are just some of the things guaranteed to differ from your home territories. Then, of course, there are customs and culture...

At Acclime, we help you navigate these issues, overcoming the many legal, administrative and cultural barriers that can stand in the way of entrepreneurship.

Our team members are multi-disciplinary experts drawn from legal, accounting, finance, IT and tax. You'll benefit from 'Big 4' experience without the big overheads. Most Acclime managers have at least a decade's experience in corporate administration, while our directors typically have more than twice that.

We're fully compliant with all international and local tax regulations, data privacy rules and anti-money-laundering processes. And we have the expertise to support your company's expansion or launch,

whether you're part of a mature multinational looking for footholds in new Asian markets, or a local start-up with ambitions for rapid growth.

It's our job to help your business work. We look forward to sharing your journey.



Martin Crawford  
Founder



Debby Davidson  
Co-founder

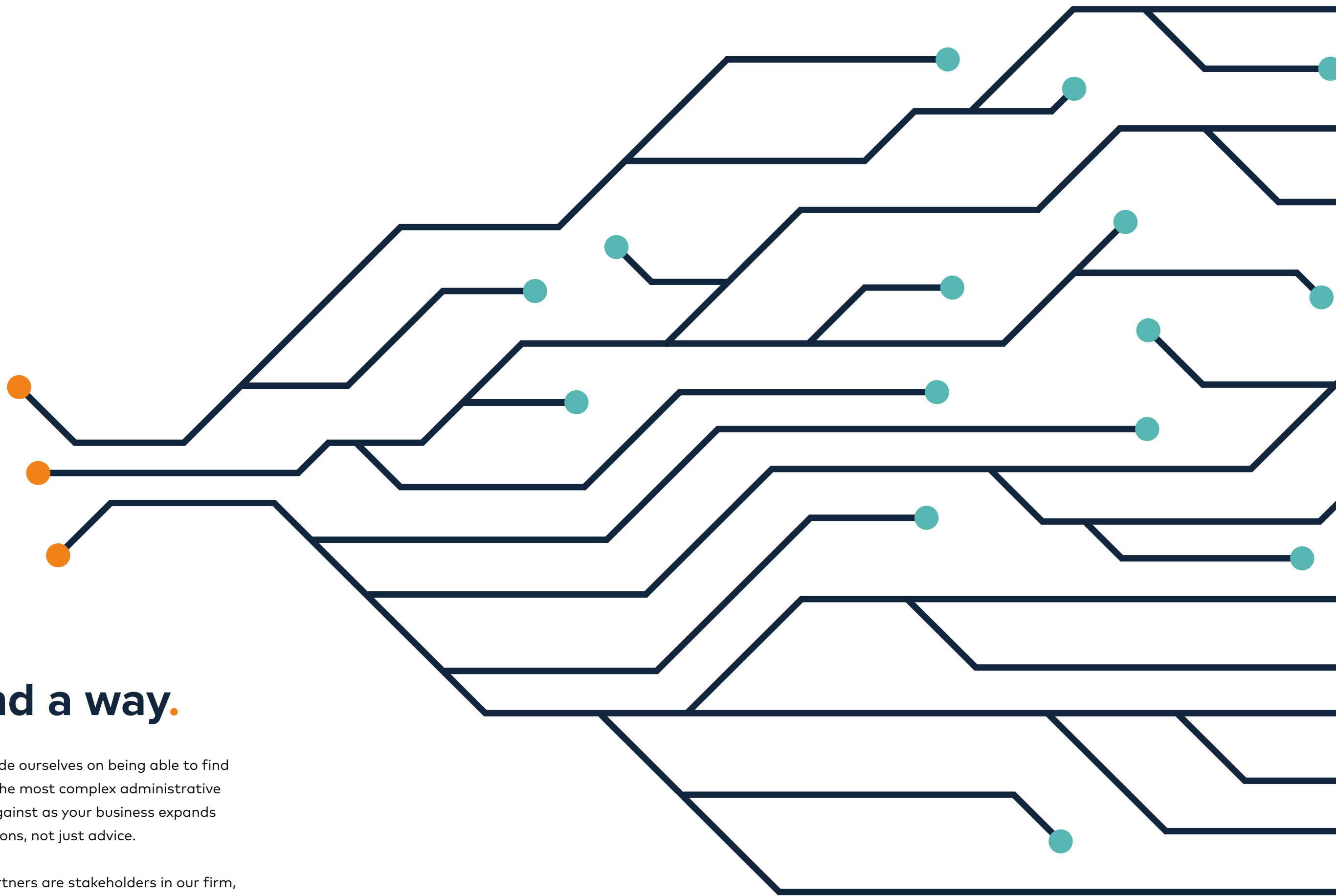
# From Asia, for Asia.

We're unique in the field of corporate service providers in that we have a genuine, on-the-ground presence in all of Asia's hardest-to-navigate markets.

By staying on top of regulatory changes, we'll help you manage local governmental and administrative compliance issues quickly, with a minimum of fuss.

Our in-country experts have a deep understanding of local markets, and we're committed to the growth and success of the region.





## We'll find a way.

Here at Acclime, we pride ourselves on being able to find intelligent answers to the most complex administrative issues you'll come up against as your business expands throughout Asia. Solutions, not just advice.

Because all Acclime partners are stakeholders in our firm, we can make swift and effective decisions on your behalf, cutting through bureaucracy and guiding you forward.



## See what seamless looks like.

When you work with Acclime, you'll have your own relationship manager. He or she will coordinate all we do for you, across every market — seamlessly joining up our activities.

We can serve you in multiple markets under one contract, removing the need to repeat 'Know Your Customer' processes or be asked the same questions twice.

You can combine everything under one invoice, or split costs by the market if you prefer.

You'll be able to review all your corporate documents in one secure place, checking progress at the touch of a button. We embrace new technology to cut out complexity, allowing you to focus on what matters.

# Lasting commitment.

We measure our performance  
by how well you succeed.  
At Acclime, we're beside  
you for the long-haul.

Our team's stability is core  
to our service: the people  
who'll be helping you are  
owner-managers, with  
a stake in our firm. This  
gives them a real interest

in your long-term success,  
since growth for you will  
mean growth for us too.

More than 50% of Acclime's  
new mandates are  
referrals from clients we're  
currently working with.  
That's testimony to our  
commitment to serve you.



# Our services.

## Advance your business and reach new Asian markets.

Whether you're an established multinational seeking to increase your footprint in Asia, or a new entity just setting out, our range of corporate services will seamlessly guide you from incorporation to maturity anywhere in the region.

We also offer a complete portfolio of services for private individuals keen to protect and grow family wealth. Whether you're looking for help with estate planning or interested in centralising assets or exploring philanthropy, let us know – we'd be happy to help.

### Formation

We have skilled and experienced professionals in offices across the region. We can help you establish the most efficient business structure and maintain it over the long-term.

#### Entry planning:

- Market entry advisory
- Partner and distributor search
- Market research
- PEO employment
- Trademark registration

#### Company formation:

- Single or multi-country structuring & incorporation
- Registered office address
- Resident director
- Company secretary
- Bank account opening
- Tax registration
- Business licenses

### Governance

Stay compliant with local and global regulations and avoid hefty penalties. Through our corporate secretarial & compliance services, we will handle time-consuming and complex tasks.

#### Company changes:

- Company secretary
- Resident director
- Company dissolution
- Amalgamation support

#### Custodial services:

- Document authentication
- Process/local agent

### Accounting

Our accounting team is ready to help you. We'll take care of complete record keeping, so you can focus on running your business.

- Bookkeeping & transaction processing
- Financial reporting
- Management reporting
- Cash management
- Financial statement
- XBRL conversion
- Audit assistance
- Finance manager
- Banking & treasury
- Vendor payment support
- Sales framework assistance
- Accounting policies & procedures review
- Financial planning & analysis
- Consolidation reporting

### Tax

Our team will handle the whole process, from filing monthly statements to completing yearly income tax returns and transfer pricing obligations. If you're asked to carry out a tax audit, we'll make sure it goes ahead with the minimum of fuss.

#### Tax compliance:

- Tax registration
- Corporate tax return
- Monthly tax reporting & filing
- VAT centralisation
- Personal tax return

#### Tax advisory:

- Corporate tax
- Transfer pricing
- CRS and FATCA
- Reorganisations and refinancing
- Profit extraction
- Tax structuring/restructuring

### Audit & assurance

Our statutory audits will ensure reliability for investors, government agencies, and the public. Our internal audit reports will evaluate and improve the effectiveness of risk management, control, and governance processes in your operations.

- Statutory audit
- Internal audit
- Corporate valuation
- Internal controls
- GAAP, SEC & IFRS compliance

### Legal

- Notary
- Legal documents translation
- Power of attorney
- Contract drafting & review

### HR & payroll

Leave HR and payroll administration to us. Our payroll technology can be tailored to your business, making payroll headaches a thing of the past.

- Payroll outsourcing
- HR administration
- PEO/EOR
- Recruitment
- HR & payroll advisory

#### Visas & work permits

- Work permit
- Business visa
- Investor visa
- Dependant visa
- Permanent residency

### Corporate advisory

Whether you're a start-up, SME or established multinational, our expert advisory services can help improve business performance throughout. By applying key metrics to develop strategy and plans, we'll reduce your business's overall risks and costs.

- Corporate restructuring
- M&A support
- IPO advisory
- Due diligence
- Venture capital support
- Tax advisory & planning
- Accounting advisory
- Virtual CFO



If you have any queries regarding our brochure or need assistance for your business, don't hesitate to contact:

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Or reach out to your nearest Acclime expert.

# Acclime – Located at the heart of Asia.

**AUSTRALIA**

- Adelaide
- Brisbane
- Melbourne
- Sydney

**CAMBODIA**

- Phnom Penh

**CHINA**

- Beijing
- Guangzhou
- Shanghai
- Shenzhen

**CHINA-HONG KONG**

- Hong Kong

**INDIA**

- New Delhi

**INDONESIA**

- Jakarta

**MALAYSIA**

- Kuala Lumpur

**PHILIPPINES**

- Manila

**SINGAPORE**

- Singapore

**THAILAND**

- Bangkok

**VIETNAM**

- Ho Chi Minh City
- Hanoi
- Danang

## Global client service centres

**NETHERLANDS**

- Amsterdam

**UNITED KINGDOM**

- Manchester

**UNITED STATES**

- Denver
- San Francisco

Details of addresses and phone numbers can be found at <https://www.acclime.com/locations>