



Bright Future for Virtual Legal Training

Legal Beagle provides continuing education by offering innovative and engaging courses to law professionals virtually anywhere.

Hong Kong's legal profession may be traditional, yet it is just as susceptible to changing tides as any other profession.

To get lawyers up to speed, Legal Beagle offers high quality on-demand, interactive online legal training that is both convenient and affordable.

"When we founded the company in 2017, the market for legal training was 99 percent live classroom learning," recalled David Schaus, Legal Beagle's Director. "We decided that Hong Kong's legal market was ready for innovation and disruption, with solutions for professionals working at the world's largest law firm or practising on their own."

Hong Kong is home

Schaus felt that Hong Kong was a natural place to launch Legal Beagle. "I came to Hong Kong in 2004 and stayed because I recognised that this is a place where if you have a dream and work hard, you can make anything happen," he affirmed. "This attitude is the norm here. Since our establishment, we have been approached by a number of different clients asking us to expand to more jurisdictions in Asia and beyond. We plan to do this in the very near future."

With growing demand of people working from home, Legal Beagle's services have

benefited its growing client base. "While there will be a market for live training, e-learning is becoming the new normal rather than the disrupter," Schaus stated. "Also, with challenging rent prices and more companies moving towards gig, remote and flexi-work arrangements, e-learning is not a 'nice to have' but a 'must have'. Law firms need to train their teams around the changing economic environment. We are here to help."

Currently, Legal Beagle offers the largest video-based online training library accredited by the Law Society of Hong Kong. Its expert speakers are almost exclusively based in Hong Kong. For those customers new to online training products, Legal Beagle offers service support 24/7 via phone, WhatsApp, email or chat.

Tailor made training for international law firms

Alongside risk management and continuing education training, Legal Beagle can build customised platforms for international law firms. "All they need to do is tell us the launch time of the training programme, and our content, production and IT teams handle everything else," Schaus explained.

"Law firms can have their product ready to go in a very short period of time."

Schaus is currently working on bringing its Core Course product to market, which allows Hong Kong legal professionals the option of attending necessary training when they are away or otherwise unable to attend classes. As Legal Beagle continues to grow, he intends to expand his team with new hires and increase content offerings.

"We are thankful to be part of InvestHK's portfolio of companies," he said. "It has allowed us to get our name out to the larger business community and opened many doors for us in the finance, legal and government sectors. The resources provided have also been a tremendous asset to helping us grow. Hong Kong is the most resilient, hard-working and exciting city in the world, and we are proud to call it our home."

Legal Beagle

- Founded in 2017 in Hong
 Kong, Legal Beagle offers
 on-demand, interactive online
 risk management education
 and continuing professional
 development training
 accredited by the Law Society
 for the legal profession
- It provides custom platforms for international law firms to provide online accredited training for its lawyers, clients and alumni through bespoke content productions
- ⊕ legalbeagle.com.hk

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Director
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