waystone

Global Product Suite

Certainty in a challenging world

The world of asset management is changing. Regulations are becoming more complex. Investors' needs are becoming more demanding.

At Waystone, we understand the challenges you face.

We have the expertise and the technology to build the investment structures and strategies you require. We have the resources to support them at every stage of their lifecycle. We have the capabilities to protect them should new risks arise to threaten them.

Above all this, our global scale ensures you get the skills, services and tools you need, wherever you need them – from Europe to the US to Asia.

At Waystone, our aim is to provide you with the support you need to navigate this complex environment with certainty. Because it's only with certainty that you and your investors can secure success now, and in the future.

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European Solutions

Staying on top of complexity

European Solutions

Europe is a key area of focus for Waystone. Through the utilisation of advanced governance, risk and compliance technology, we can offer you the following solutions to guide and facilitate your access to key European products.

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European Solutions

We can provide both AIFM and UCITS Management Companies. These are approved and regulated by the Central Bank of Ireland, the CSSF in Luxembourg and the FCA in the UK and provide AIFM services in Ireland, France, Luxembourg, Malta and Spain.

At Waystone, our teams have extensive category knowledge. This, combined with high levels of experience, ensures that we can offer a superior level of service, including an institutional framework to meet your needs more effectively.

There are significant advantages to be gained when a fund is both managed and operated through our UCITS management company and Alternative Investment Fund.

Not only does it ensure your fund meets the necessary regulatory requirements, it also means that you can focus on what you do best: portfolio management and pursuing asset growth.

Management Company Solutions

Waystone is an operator of funds, not just a service provider. We have more than 20 years of experience in managing UCITS, and AIFs, and we were one of the first AIFMs to launch AIFMD compliant funds.

Our team has always been at the forefront of European regulatory change and works to anticipate its implementation, ensuring our funds achieve first mover advantage wherever possible.

We have a strong relationship with counterparties and service providers and an infrastructure flexible enough to manage the increasingly complex requirements of investor reporting.

Within the AIFM or UCITS Management Company model, we are responsible for key management functions while the investment manager is appointed solely for investment management activities, allowing them to focus on their core competency.

UCITS Management Company

We can construct your UCITS fund either as a standalone structure or as a sub-fund on our multi-award winning UCITS platform ICAV. We are an authorised UCITS management company fully licensed in Ireland and Luxembourg and passported in Malta and France.

We can advise you on the compatibility of the investment strategy and the setup structure, and we can give you an objective opinion on the current demand for the investment strategy in the market-place and how best to target it.

Through our Investment Solutions business, we have access to the market knowledge that enables managers to enter the European regulated market more effectively. This includes assistance with selecting the right service providers and distribution networks to support your sales strategy.

Alternative Investment Fund Manager (AIFM)

As with UCITS, we can construct your AIFM fund either as a standalone structure or as a sub fund on a platform.

The Management Company has dedicated teams throughout Europe to manage the substance requirements outlined in the AIFM Directive, including risk management and regulatory oversight. This enables investment management and distribution functions to be delegated back to you without restriction.

20+ years' experience managing UCITS and AIFs

Management Company Solutions

01
Hosted Solution

We offer our clients the opportunity to launch fund structures by leveraging off key services providers, within an existing regulatory and operational framework that is already predefined.

The main benefits are as follows:

- Our structure allows each fund structure to retain their own individual branding
- Each fund structure uses pre-selected service providers with agreed legal documents and pricing allowing for efficient setup.
- Our platform management fee covers all key service providers and services including AIFM/Management Company, Administrator, Depositary (fiduciary oversight), Auditor, Directors, Risk and Regulatory Reporting, Company Secretary, KIID/ KID production, and hosting and launch coordination
- We have taken on all of these expenses directly and, as such, can pass on a single line-item cost to sub funds for all of the above. By limiting fees to a maximum, a manager can manage their total expense ratio with confidence

The key advantage of a hosted solution is speed to market and access to a robust network of key service providers.

02
Client Dedicated Management Company Offering

We partner with investment managers to provide this service as part of an overall structure. It is bespoke for each fund. We are appointed by the fund as the management company that is responsible for primary management functions, while the investment manager is appointed solely for the investment management activities.

If you already have your key service providers in place, we can look to provide the regulatory substance in your preferred fund jurisdiction and provide a scalable solution to meet your future needs.

The investment manager selects the key service providers and board of directors of the fund.

Waystone has broad and deep connections with the majority of fund administrators and depositaries in the industry and has strong relationships with independent directors and legal advisors who facilitate standalone solutions.

Superior level of service

Product Structuring

At Waystone, we focus on successfully steering managers in order to establish fund vehicles across multiple jurisdictions, including Ireland, Luxembourg, the Cayman Islands, the US, France, Spain and Malta.

Service Provider Selection

As a result of our extensive fund range and experience working directly with a broad section of the market, we offer independence and an in-depth understanding of service provider capabilities.

Distribution Services

Our distribution-led team is structured to keep the investor focus front and centre. This means we can tailor your product to maximise asset-raising potential and connect you to the market.

Knowledge

All our clients benefit from the team's extensive fund structuring knowledge, which runs across several fund structures including UCITS, AIFs, offshore hedge funds, fund of funds, private equity funds and real estate funds.

Technology

We prioritise continuous investment in our technology platforms in order to deliver efficient, value-for-money and scalable client solutions.

Future proofing

We constantly monitor regulatory change and market developments to ensure funds serviced by Waystone continue to stay ahead of requirements.

Ireland
Luxembourg
Cayman Islands
US
France
Spain
Malta

MiFID Services

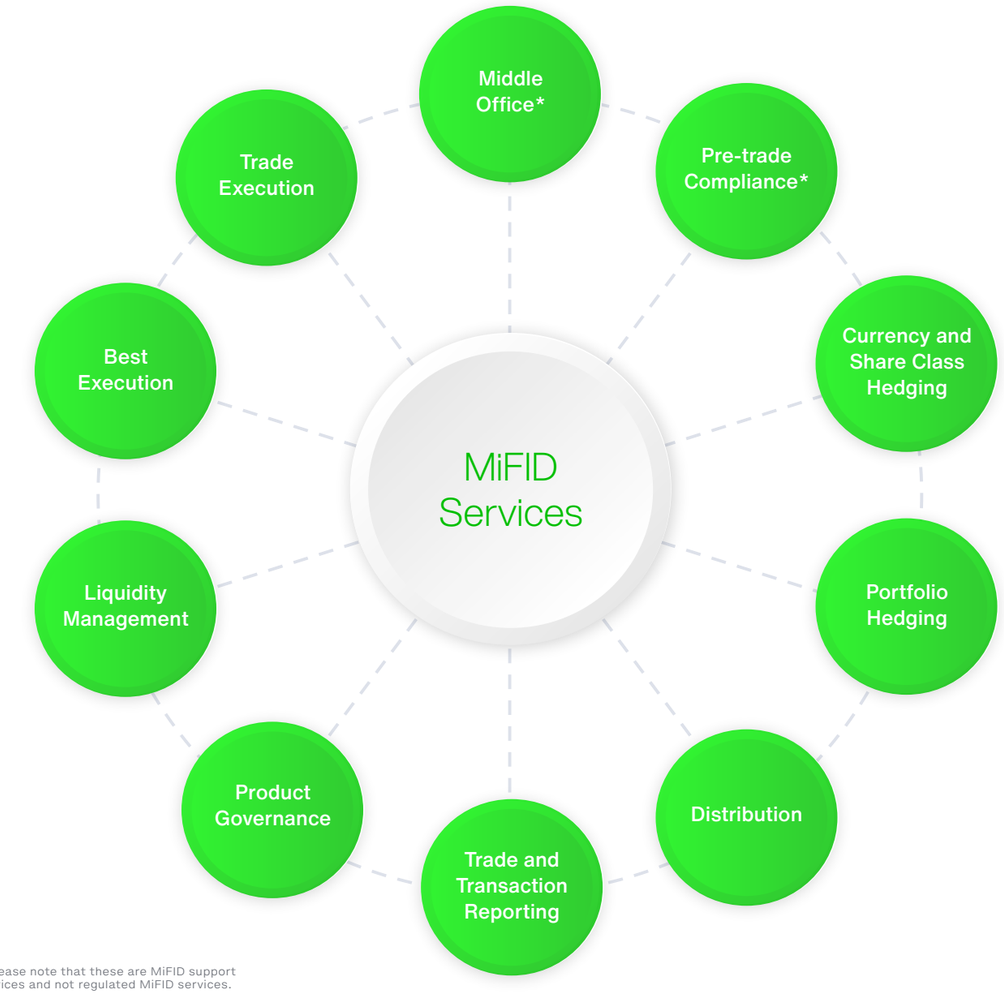
MiFID is a significant piece of legislation affecting the financial services environment.

Waystone* provides a range of MiFID services to develop solutions to ensure you to meet all regulatory requirements.

As a result, investment managers are able to satisfy the compliance needs of today, while also future-proofing the business.

The scope and depth of requirements under MiFID II touch all aspects of investment activities, including marketing and distribution, trading and research, counterparty interactions, and day-to-day operations.

*MiFID services are carried out by Waystone Asset Management (IE) Limited and have been authorised and regulated since 2007 by the Central Bank of Ireland as a MiFID Firm. Waystone Asset Management (IE) Limited is authorised by the US Commodity Futures Trading Commission ("CFTC") as a Commodity Trading Advisor, Commodity Pool Operator and Introducing Broker and member of the National Futures Association ("NFA") with register number 0356548



* Please note that these are MiFID support services and not regulated MiFID services.

Investment Servicing and Trade Execution

We have an experienced team of dedicated operations professionals and execution-only traders.

The services we provide can be supplied on a stand-alone basis or in conjunction with the AIFM/UCITS Management Company offering.

Trade Execution

Buy-side

- Outsourced trading desk for Investment managers, providing execution of equities, bonds, FX and OTC instruments
- Existing network of brokers/ correspondent firms to provide a tailored solution for any size client

Sell-side

- Give-up execution for Futures and Options on various exchanges including CME, ICE, EUREX, CBOE
- Access to trading platforms for direct market access
- Full range of order type execution including algorithm and timed orders
- Average trade price allocation
- Post-trade reporting and allocation of block trades and EFRPs

Middle Office

Our middle office services enable you to reduce the cost of processing trade activity by utilising a team dedicated to the orderly and timely confirmation and settlement of trades and corporate actions.

Share Class and Currency Hedging

Our services ensure that a comprehensive and customisable currency hedging program can be defined, managed and monitored, regardless of whether the hedge relates to a share class, individual security, fund or managed account or a plan comprising several of these. This is achieved through the use of hedging instruments, such as forwards and futures contracts.

Liquidity Management

Our Liquidity Management Service is focused on enabling you to maximise the yield on idle cash in a simple and effective way. Our team consists of highly-experienced professionals, who routinely provide prudent liquidity management services.

These services are tailored to your requirements and include the following:

- Providing low minimum amounts – ideal for smaller funds
- Facilitating access to institutional managers and products
- Providing a diverse range of funds which can be customised for key priorities including risk/return ratios, maturity, credit quality and a range of currencies
- Providing mixed products and applying customised investment parameters which our Liquidity Management Team will actively manage and monitor on an ongoing basis
- Preventing co-mingled holdings transactions.

Highest levels of expertise and experience

Risk Management and Regulatory Reporting

Risk Management and Investment Compliance

Waystone employs a team of experienced risk management professionals who independently generate and analyse each portfolio's risk analytics using RiskCore, our market-leading technology platform.

This approach provides investors with a truly independent risk oversight, while also supplying investment managers with invaluable insight into the risk profile of their funds.

Our service includes the following:

- Risk performed without investment manager input for verifiable independence
- Enhanced risk oversight in the areas of scenario testing, back-testing, what-if analysis, liquidity matching and monitoring in addition to the standard requirement of VAR, sector analysis etc
- Assessment of the fund's compliance with hard and soft investment restrictions
- Production of enhanced reporting including sample fixed income oversight reporting

Our proprietary liquidity risk methodology is fully compliant with ESMA's latest guidelines.

Regulatory Reporting

As part of a comprehensive suite of regulatory compliance solutions, Waystone generates regulatory filings in the required format for each local financial regulator.

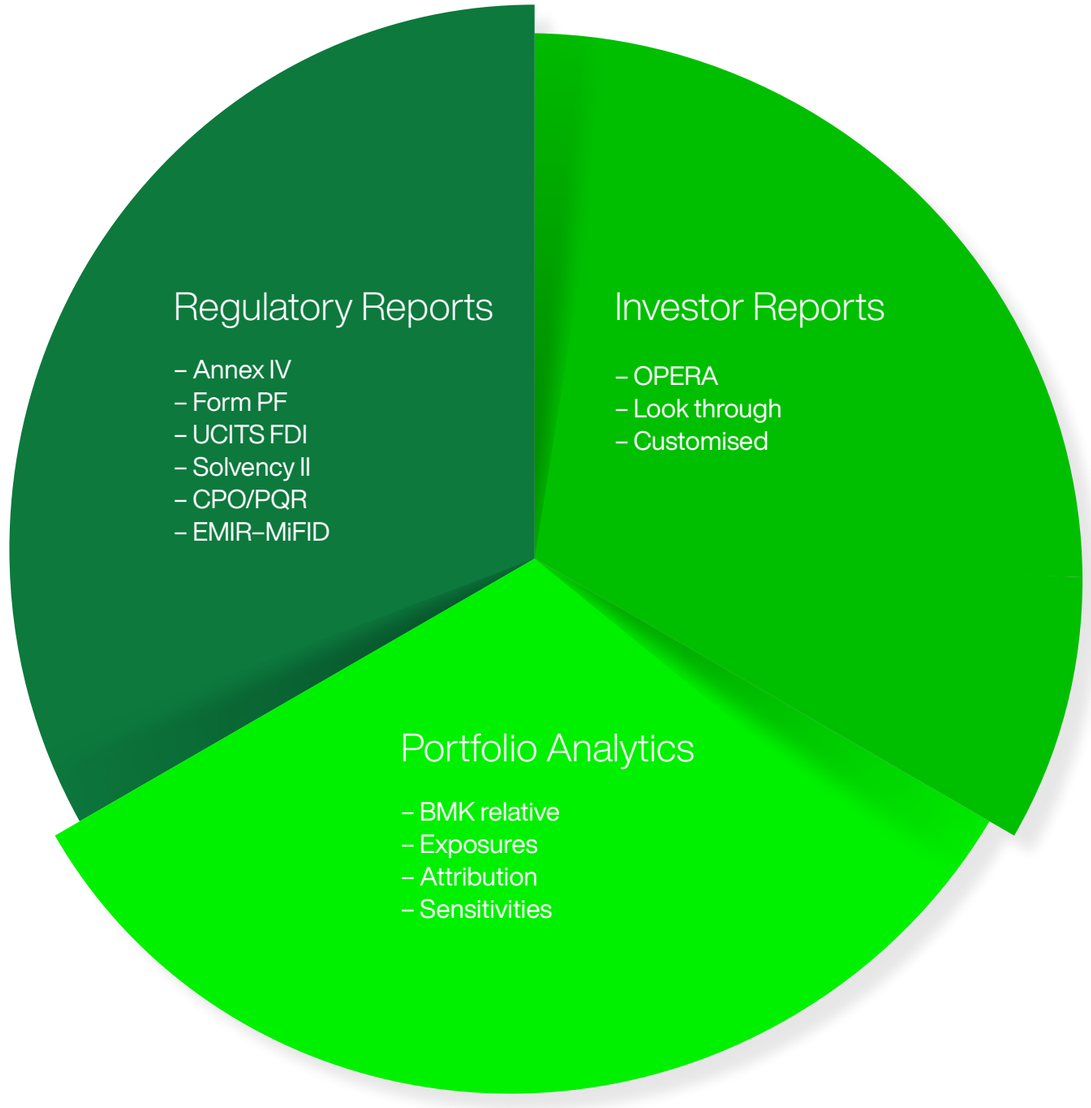
After receiving portfolio data from the fund administrator, investment manager or other suitable party, we will process, map and enrich the data with feeds from leading market vendors, to deliver a complete end-to-end solution. As such, investment managers will receive a signature-ready filing without the burden of compiling, calculating and completing the report.

In addition, our risk management team provides complete follow-up support for all regulatory filings produced.

KIID Construction and Website Hosting

Waystone completes the following regulatory requirements:

- PRIIPs KID Creation
- UCITS KIID/PRIIPs KID translations (via third party support)
- SRRI Calculation and ongoing monitoring
- TER monthly reporting
- European MiFID template creation
- KIID/KID filings with the local responsible authority
- Hosting of UCITS KIIDs and key fund documents on the Waystone UCITS web portal



UK Authorised Corporate Director (ACD) Services

Our ACD services are designed to meet your specific demands, providing fund management companies with a comprehensive and high-quality level of service.

We work with the best suppliers in fund accounting, fund administration, transfer agency, marketing and fund distribution. Our investment products are managed and operated by some of the most talented names from within the investment management industry.

By carefully selecting our product partners, we host, deliver and launch specifically designed investment funds such as UK UCITS, NURS and AIF funds, to meet the needs of investors, institutions and private clients advised by an authorised financial advisor.

At Waystone, our ACD approach is unique. We offer proactive recommendations on product development and focus on helping you to develop your commercial objectives. We examine ways to meet investor priorities, such as negotiating innovative fee structures, cross fertilisation opportunities or how to take advantage of future legislation and regulation.

From the outset, our planning is specifically tailored to achieve the desired investment objective. We work extensively with developing UK UCITS, NURS and AIF funds to assist with their launch as UK regulated investment funds.

Swiss Fund Services

Fund Representation

Switzerland is an attractive market and one in which Waystone has a deep knowledge. As a result, we are FINMA accredited, authorised and regulated to represent foreign funds for distribution in Switzerland to both professional and retail investors.

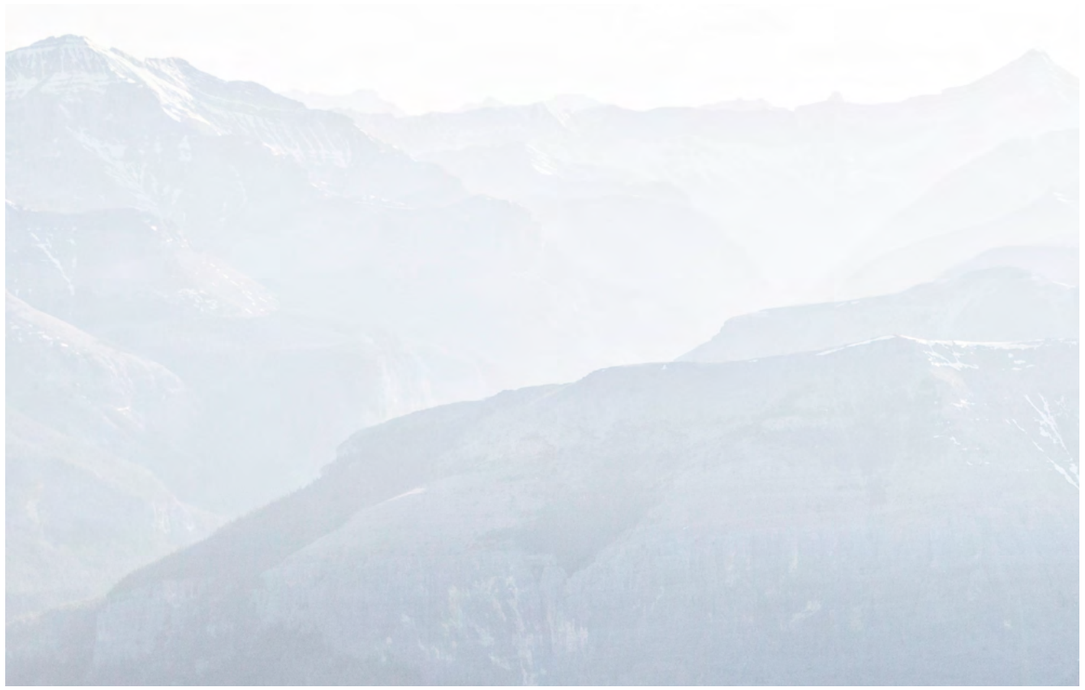
FinSA-compliant Fund Distribution in Switzerland

The Swiss Financial Services Act (FinSA) came into force on 1 January 2020. As a result, new regulatory requirements must be met when offering investment funds to those investing in the Swiss market.

The obligations that apply to each provider depend on the type of product being offered. To meet those needs, you are provided with a comprehensive solution package that ensures full compliance with FinSA.

Fund offering in Switzerland

We will address all requirements connected to the distribution activity and facilitate the distribution of funds.



Tailored to clients' needs

European Structured Finance

Our Structured Finance Team provides a best-in-class management and administration solution to Special Purpose Vehicles (SPVs) domiciled in Ireland and Luxembourg.

This is secured through a comprehensive suite of services specifically tailored to address the needs of SPVs, while maintaining a solutions-based approach which is designed to meet your ambitions.

At Waystone, we support a wide range of structures and transactions including, CLOs, CDOs, debt programs, re-packagings, holding companies, loan origination, asset-backed finance, direct lending, commercial paper, MBS/RMBS/CMBS, repos, secured notes, credit funds, MTN programs, pass through notes, non-performing loans (NPLs), trade receivables, invoice factoring and Sharia compliant transactions.

In addition, we provide support services to SPVs engaged in various aircraft lease types including sale and lease back, operating lease, finance lease and securitisations of aircraft or engine portfolios.

In fact, Waystone's structured finance clients include operating lessors, manufacturers, airlines, AIFs, private equity firms, banks and financial institutions.

Aviation Services

Waystone's Aviation Services is based in Ireland, the birthplace of the aviation finance industry.

With over 70 countries in our double tax treaty network and a favourable tax environment, we can offer you a comprehensive and competitive service in the domicile of choice for aircraft leasing transactions.

We are committed to offering you a high-level support solution. As a specialist structured finance service provider, we work seamlessly with some of the best law firms and professional advisors in Ireland and internationally, to provide you with highly-effective solutions for aircraft leasing transactions.

Our Aviation Team is at the forefront of this industry because of our extensive experience of securitisation. We currently support a wide range of structured finance transactions including aircraft leasing, CLOs/CDOs, debt programs, trade receivables/invoice discounting, asset backed finance, property and commercial paper.

Waystone offers the following domiciliation and management services:

- Special purpose vehicle (SPV) incorporation and structuring services
- Aircraft lease and contracts management service
- Various SPV securitisation services
- Aviation experienced, Irish resident directors
- Company secretary and secretarial services
- Registered office
- Bookkeeping, taxation and reporting compliance
- Share trustee
- SPV administration services
- Treasury services
- Contract management assistance
- Bank account and treasury management services
- Waterfall calculation agent
- Registrar and paying agent (to unlisted notes)

ESG Solutions

Harnessing the winds of change

ESG Solutions

Environmental, social and governance has become an increasingly significant element within the investment process.

The SFDR Portal

At Waystone, our team of industry experts has developed the SFDR Compliance Portal, which is specifically designed to ensure you stay on top of all ESG related compliance matters, including disclosures and deadlines.

The Waystone SFDR Compliance Portal is a simple questionnaire that provides a list of items to update based on your firm's profile.

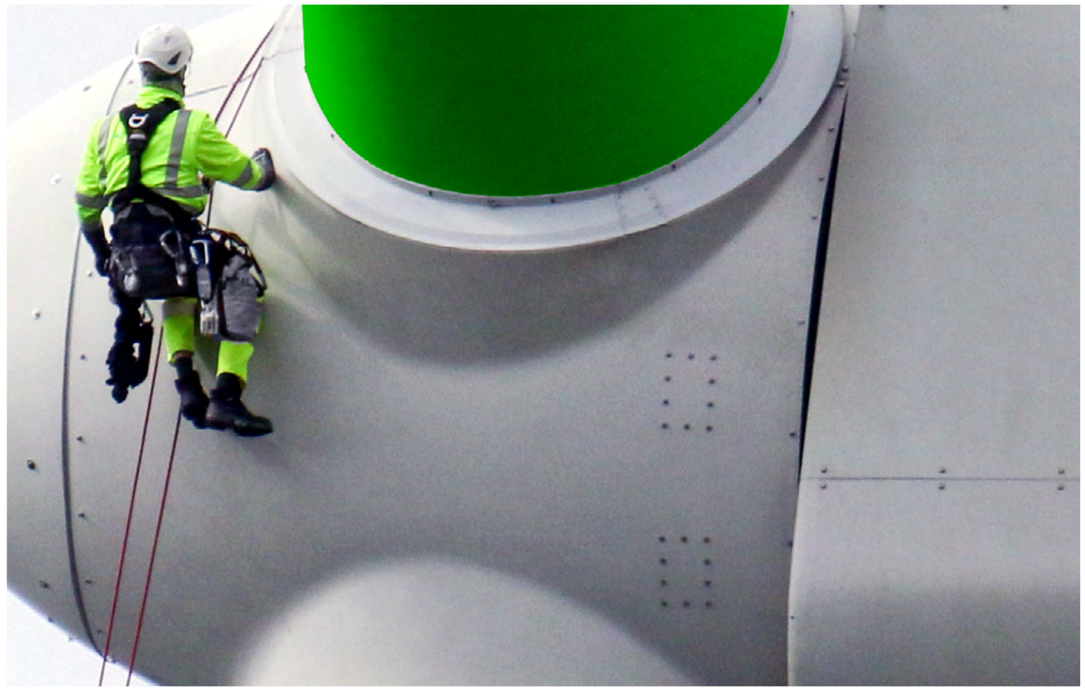
The portal will produce template language which contains essential wording. It allows you to update the system as required and it provides you with a checklist of items.

Changes to SFDR such as updates to the RTS are automatically incorporated into the portal ensuring that you remain compliant.

UN PRI

Waystone is proud to be a signatory to the United Nations-backed Principles for Responsible Investment Initiative (UN PRI) since 2021.

The PRI is the world's leading proponent of responsible investment. It works to understand the investment implications of environmental, social and governance (ESG) factors and to support its international network of signatories in incorporating these factors into their day to day decision making process to create a more sustainable global financial system and support long-term investment value. A list of UN PRI signatories can be found **here**.



Staying on top of ESG compliance

Distribution Solutions

Guidance through
complex challenges

Distribution Solutions

The European asset-raising environment is becoming increasingly challenging.

Waystone* Distribution Solutions has extensive expertise in guiding you through the complex challenges you may face. As a distribution-led business, we provide you with market intelligence to help you achieve your asset-raising objectives.

With a demonstrable track record in supporting fund managers' internal sales teams and local distribution partners globally , we understand what is needed to raise money from European allocators.

Our team of dedicated distribution and investor relations professionals have led and supported asset raising campaigns for some of the leading hedge fund and asset management firms in the world.

We have a total focus on ensuring our manager partners reach their asset raising goals.

Our distribution solutions include access to the leading European fund distribution platforms. We can provide guidance on RFP management as well as expert assistance on the creation of a suite of marketing literature. We can assist with third-party country registrations and the co-ordination of tax reporting.

*Distribution solutions carried out by Waystone Investment Management (IE) Limited, who have been authorised and regulated by Central Bank of Ireland and Waystone Capital Solutions (UK) Limited who have been authorised and regulated by the FCA in the UK.

Investment Solutions

- Active distribution
- Investor centric and solutions orientated
- Bring best-of-breed managers to the market

Capital Introduction

- Promotional support and market intelligence
- Available to all management company clients
- Aim to see growth amongst our products
- Event organisation for fund manager clients

Waystone Distribution Solutions

Distribution Support

- Cross-border distribution solution for non-EEA businesses
- Investor contact for fund manager and product specialist
- MiFID distribution oversight
- European dedicated investor relations

Distribution Services

- Wide array of 'off the shelf' distribution solutions
- Distribution Infrastructure and regulatory solutions
- PRIIPs, KIID creation and hosting
- Distribution led regulatory reporting

We service all key European markets recognising the different approaches required for investors across Europe.

Structured Finance Solutions

Building with certainty

Stuctured Finance Solutions

Structured Finance is a complex area of finance and forms a key specialism at Waystone.

We work with originators, banks, hedge funds, asset managers, PE firms, family offices, high-net-worth individuals and other boutique financial institutions to support a wide range of transactions across all asset classes.

These include the following:

- ABS
- Repacks
- Railcar
- Credit funds
- Auto receivables
- Islamic finance
- CLOs
- Regulated aviation funds
- Shipping
- RMBS/CMBS
- Trade receivables
- Renewable energy
- Aircraft leasing
- Holdcos
- NPLs
- Credit card receivables

Waystone's specialist team has a particular focus on complex and bespoke structured finance transactions across all asset classes.

We deliver a comprehensive and a high-quality service for structured finance transactions in the Cayman Islands, Delaware, Ireland, Luxembourg, Hong Kong and Singapore.

Cayman Islands Delaware Ireland Luxembourg Hong Kong Singapore

Tax Compliance Solutions

The complex made simple

Tax Compliance Solutions

At Waystone, international tax is an area of particular focus due to its growing complexity.

International Tax Compliance Services

The Waystone AEOI Compliance Group provides customised solutions designed to meet the FATCA/CRS obligations of our clients.

To help achieve this, our team uses our market-leading proprietary tax information technology which ensures that reporting financial institutions have the tools required to seamlessly fulfil their ITC obligations.

Our AEOI Group specialises in providing support for Directors, Responsible Officers, Principal Points of Contact or any other governing body of investment funds and other Reporting Financial Institutions in matters of compliance and reporting.

We provide the following:

- A customised solution that simplifies compliance
- Expert technical knowledge provided by our dedicated, in-house team
- Cost-effectiveness and efficiency to ensure delivery is on time and on budget
- Access to our database of global best practice responses to tax compliance initiatives

We provide a full suite of FATCA/CRS services designed to manage any material risks and achieve compliance in your jurisdiction.

US Partnership Representative Services

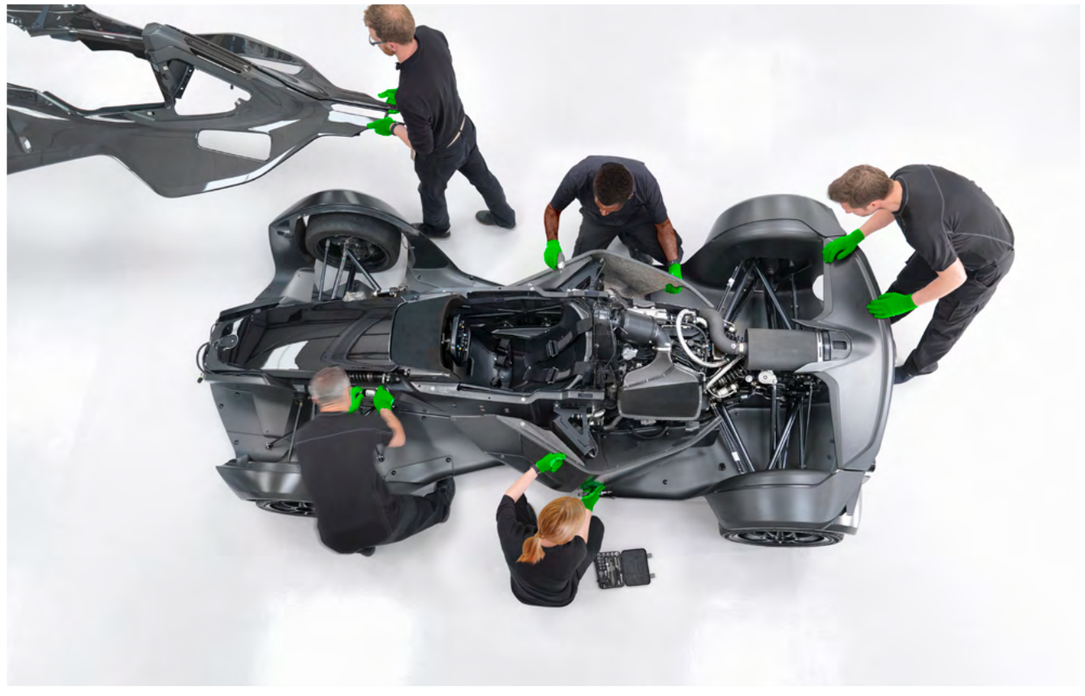
The new Partnership audit rules of the US Internal Revenue Service (IRS) have replaced the Tax Matters Partner, and require partnerships to appoint a Partnership Representative for each tax year.

The Partnership Representative has to be named on the Partnership Tax Return (Form 1065 and effective for tax years beginning 1 January 2018.)

We provide Partnership Representative solutions that meet all IRS requirements. Our team has extensive experience in US tax and compliance matters working directly with many leading US tax professionals and investment managers.

As Partnership Representatives, we work closely with General Partners and professional advisors to ensure any actions are taken in the best interests of the Partnership.

Customised to meet your compliance obligations



Cayman Fund Governance Solutions

Moving forward with confidence

Cayman Fund Governance Solutions

Fund Governance is a specialism that lies at the very heart of our organisation. With extensive expertise in this field, we offer superior-level governance that enables you to seize opportunities more effectively whilst managing risk more robustly. A core focus of Waystone is to help you steer through the complexities of this environment with confidence.

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Independent Professional Directors

Waystone offers high-quality fund governance through experienced, independent professionals, supported by advanced governance technology.

Our directors meet the fit and proper standards of the Cayman Islands Monetary Authority (CIMA). Our directors, alongside all our fund governance professionals, utilise technology which provides a clearly documented audit trail to support the decision-making processes. Our directors leverage industry-leading proprietary technology to ensure all your needs are met.

The roles performed include the following:

- Independent Professional Directors
- Managing Members and Board of Managers
- General Partners
- Advisory Committee Members
- Independent Fund and Investor Representatives.

The Waystone approach to fund governance goes beyond simply providing a single director to a fund and is built on the belief that fund governance is a continuum – a system of checks and balances.

Waystone's independent professional directors are assisted by a specialist team of fund governance professionals who review each governance transaction, applying practical considerations based on their extensive experience.

Cayman Fund Platform

In response to investor demand, Waystone has created a Cayman Fund Platform to allow investors to leverage from top tier service providers.

The Cayman Fund Platform offers investment managers a complete service, giving assistance in the launch of a Cayman fund so you can continue focusing on what you do best – managing portfolios.

It has a set up time of between two to four weeks and utilises counterparties that include leading administrator, legal and auditor counterparties.

Private Funds Act Compliance

The Private Funds Act 2020 (“PF Act”) creates a regulatory regime for closed-end funds, such as private equity, venture capital and private debt funds.

Many of the requirements under the PF Act are similar to the existing requirements for open-ended funds, but there are some additional operational features contained in the PF Act which managers also need to address.

All private funds, whether formed before or after the passage of the PF Act, must register with the Cayman Islands Monetary Authority (“CIMA”). Waystone works with a variety of institutional, private fund clients providing bespoke services in a number of key jurisdictions including, the Cayman Islands, the US, and Europe. The unique characteristics associated with private fund structuring, and the challenges that present when operating cross-border, means that there are many needs for suitably-qualified, independent governance, risk and compliance professionals, both onshore and offshore.

Dissolution Services

With increasing sensitivity being accorded to the termination of companies and liquidation costs, we provide competitively priced Voluntary Liquidation and strike-off services that deliver in a timely and efficient manner.

Our team offers step-by-step management and guidance throughout the process, minimising clients’ management time, from the initial announcement of the intention to wind-up, until the fund is de-registered with the Cayman Islands Monetary Authority (CIMA) and formally dissolved.

Cayman AML Compliance Solution

Our Cayman AML Compliance Solution provides an AML Compliance Officer (AMLCO) to oversee the application of the AML/CFT/CPF requirements in relation to the fund or SIBL registered entity appointing them and to act as a point of contact with the regulatory authorities for the purposes of the AML Regulations.

In addition, Waystone can provide a Money Laundering Reporting Officer (MLRO) and a Deputy MLRO (DMLRO) for the purposes of receiving and considering Suspicious Activity Reports (SARs) and onward filing of the same.

Our AML Compliance team’s experts can also assist with the following:

- MLRO services
- AML compliance audits
- AML compliance consultancy services
- AML policies and procedures
- AML training

Focus on providing superior-level governance

Distressed Services

Waystone applies thoughtful, decisive action for entities and partnerships in turmoil, using a three-staged approach of analysis, strategic planning and implementation.

We seek to provide the foundation for strong and sustained recovery of assets or an efficient dissolution of the entity if asset recovery is not viable.

In our considerable experience of distressed situations, selecting the right board of directors can potentially save investors millions of dollars.

The Waystone Specialist Director Team is composed of highly-skilled professionals including former lawyers, accountants, CFAs, traders and economists.

Their diversity of experience means they all view a problem from different angles resulting in a rounded, well-formulated solution.

The collective experience of the Specialist Director Team has proved invaluable to providing successful outcomes.

Asset Management Solutions

Creating the right course for you

Waystone Asset Management (Cayman) Ltd

At Waystone, we offer a comprehensive range of services that allow relevant entities to conduct one or more relevant activities in a way that is compliant with Economic Substance Act (ESA).

Initially, we will evaluate the entity and the scope of its operations to determine if it falls under ESA and if so, what it may need to do to comply. We will then devise the most effective course of action.

There is no ‘one size fits all’ solution for economic substance requirements which is why Waystone provides the full range of services tailored specifically to the needs of your entity.

Cayman Investment Management Platform

Waystone Market Access Cayman (“WAM”) is licensed under the Securities Investment Business Act (“SIBL”) in the Cayman Islands.

Waystone offers outsourced Investment Management and Management Company solutions to Cayman domiciled funds. The latter allows WMAC to act as a non-EU AIFM, allowing clients to access capital across the Eurozone under National Private Placement Regimes.

Waystone will also complete the various regulatory reporting requirements, such as Economic Substance Act and Annex IV Reporting.

Under the Economic Substance Act, Cayman Investment Managers must show sufficient substance and complete the core income generating activities or “CIGA” within the Cayman Islands.

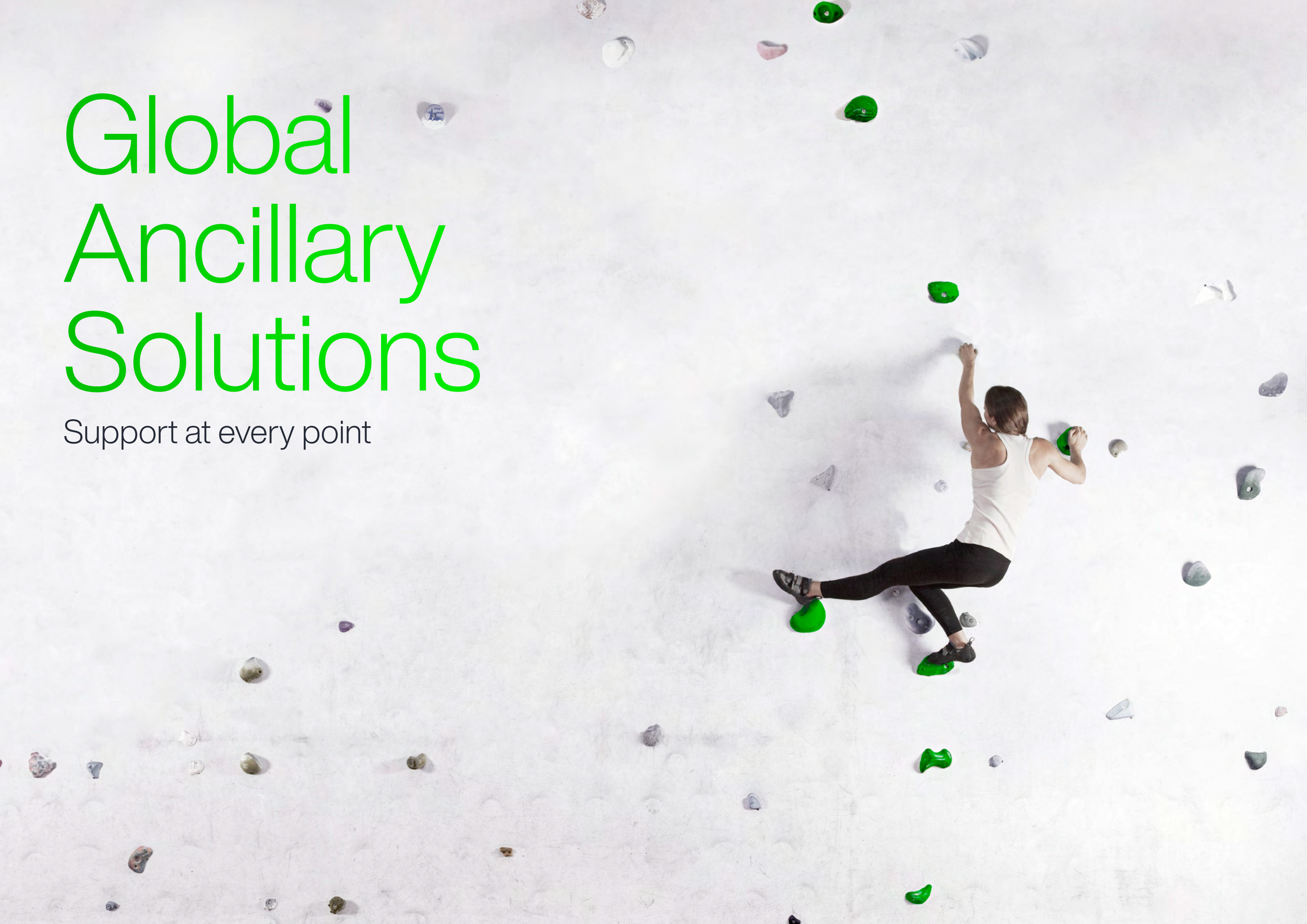
Our key services are as follows:

- A comprehensive suite of fund governance services, including Professional Independent Directors, Independent Representatives and corporate services:
- Notification and reporting
- Certain banking trading and custody services
- Accounting services
- Administration and reception services
- Physical office space and equipment
- Full or part-time employees with the specific experience to assist with certain elements of CIGA, including detailed time sheets and payroll records.

Services tailored to the needs of your entity

Global Ancillary Solutions

Support at every point



Global Ancillary Solutions

Corporate Services

Waystone provides leading global company management and corporate administration services designed specifically to achieve your business objectives.

In addition to full corporate services, we also provide an approved domiciliation agent in accordance with the Luxembourg Act.

Board Support

Waystone's Board Support Services (BSS) comprises a team of professionals who build strong and effective working relationships with all board/committee members.

Accordingly, you are assigned a dedicated BSS professional who supports you by ensuring that the governance framework, policies and procedures are properly documented, and that any regulatory documentation is in place.

Regulatory Compliance Services

At Waystone, we understand how the need to take care of regulatory requirements can often become an unwelcome distraction for clients. The solution is to appoint reliable service providers to take care of those needs.

At Waystone, we have a team of seasoned AML professionals. They can be appointed to the key AMLCO and MLRO roles in order to provide the necessary oversight and reporting, allowing you to focus on day-to-day fund management.

Full support from highly-experienced professionals

Leadership Team

Derek Delaney
Global Chief Executive Officer

Jason Poonoosamy, CFA
Deputy Chief Executive Officer

Martin Vogel
Chief Executive Officer, Europe

Cyril Delamare
Chief Growth Officer

Paul Cahill
Chief Operations Officer - Global

Denise Coughlan
Chief Risk Officer

Glen Magee
Chief Financial Officer

Niaz Khan
Chief Executive Officer, Asia Pacific and the Cayman Islands

Diarmuid O'Donovan
Chief Technology Officer

Samantha Fletcher-Watts
Chief Compliance Officer

Richard Day
Global Head of Product

Certainty in your world

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