



HATCHER GROUP LIMITED
亦辰集團有限公司

Stock Code 上市編號 : 8365.HK



A person is standing on a curved glass walkway, looking out over a cityscape at sunset. The sky is filled with vibrant orange and red clouds. The walkway is made of glass and has a curved railing. The city below is visible through the glass, with many buildings and houses. The overall scene is a mix of modern architecture and natural beauty.

GO FURTHER
with YOU
与您走得更远



We are a global professional services platform with over **150 professionals** currently across different geographies, with headquarter in Hong Kong.

Listed in May 2017 on the GEM of the Hong Kong Stock Exchange (HKEx: 8365), the Hatcher Group is formed by a merge between the VBG Group which, focusing on providing financial services regulated by the SFC, and the APEC Group, which is a business services solution provider.

作为一个全球性的专业服务平台，亦辰集团有限公司在全球各地聘雇超过**150名专业人士**，总部位于香港。

亦辰集团有限公司于2017年5月在香港联交所GEM上市（股票代码：8365），由建泉集团与雅博集团合并而成，前者专注于提供受证监会监管的金融服务，而后者则是一家商业服务解决方案供应商。

MILESTONES 里程碑

- 2016** ● VBG International Holdings Limited
建泉国际控股有限公司
- 2017** ● Listed on the GEM board of Hong Kong Stock Exchange, stock code: 8365.HK
在香港联交所GEM上市，股票代码：8365.HK
- 2018** ● Completed Acquisition of Baron Global Financial Canada Limited
完成对Baron Global Financial Canada Limited的收购
- 2021** ● Completed Merger of APEC Group International Limited
完成对雅博集团国际有限公司的合并
- 2021** ● Change of Company Name as “Hatcher Group Limited”
公司名称变更为「亦辰集团有限公司」
- 2023** ● Broadened our business reach in Greater Bay Area with inauguration of a new office located in Panyu District of Guangzhou
在广州市番禺区成立办公室，拓宽在大湾区的业务覆盖范围



GO FURTHER with YOU 与您走得更远

Hatcher Mission & Vision

At Hatcher, our primary objective is to cater to your needs, whether you are an investor, client, or team member. As we journey together towards growth and success, we aim to make a meaningful impact in your world while always taking the time to appreciate the beauty that surrounds us.

亦辰的使命与愿景

在亦辰，我们的首要目标是满足您的需求，无论您是投资者、客户还是团队成员。在一起追求增长和成功的过程中，我们冀望为你的世界带来有意义的影响，同时亦能在当中细赏我们身边的美景。



Our Service

01.



Hatcher is able to offer one-stop financial solutions to our clients, especially listed companies and companies which wish to get listed.

亦辰能够为客户，特别是上市公司和希望上市的公司，提供一站式金融解决方案。

我们的服务

i) Licensed Business

- IPO Sponsorship and Financial Advisory
- Asset Management
- Placing and Underwriting

ii) Consultation

- Business Consultation
- ESG Consultation
- Risk Advisory Services
- Regulatory and Compliance
- Taxation Services
- Business Financing and Government Funding Consultation

iii) Solutions

- Company Secretarial Services (Listed and private companies)
- Financial Management and Cloud Accounting Services
- Human Resources
- IT Services

i) 持牌服务

- 上市保荐人项目及财务顾问
- 资产管理
- 配售及承销

ii) 咨询服务

- 商业顾问
- 环境、社会及管治顾问服务
- 风险管理
- 规管及合规顾问
- 税务服务
- 企业财务及政府资助咨询

iii) 商业解决方案服务

- 公司秘书服务 (上市及私人公司)
- 财务管理及云端会计服务
- 人力资源
- 信息科技服务



Hatcher One-Stop Solutions

亦辰一站式服务

Strategies

- i) We believe that professionalism serves as the cornerstone of our success. Upholding the highest standards of conduct, we are dedicated to delivering exceptional service to our clients. Our team comprises individuals with outstanding skills and extensive experience who are deeply committed to their work and achieving results. By consistently maintaining a professional approach in all our endeavors, we forge strong relationships with our clients and provide the highest level of service.
- ii) We believe that embracing diversity is crucial for delivering the best possible service to our clients. We provide a comprehensive range of services tailored to meet the diverse needs of our clientele. Our team consists of individuals with varied backgrounds and experiences, enabling us to tackle challenges from multiple perspectives and uncover the most effective solutions. By fostering diversity in our services and team, we can elevate the level of service we offer to our clients.
- iii) We believe that delivering cost-effective solutions is fundamental to our success. We are committed to providing top-quality services at the most competitive prices. Our team continually seeks ways to enhance our processes and reduce costs without sacrificing quality. By concentrating on cost-effectiveness, we can offer our clients the best value for their investment and assist them in achieving their objectives.
- iv) We believe that innovation is the driving force behind success. By continuously exploring new ideas and technologies, we endeavor to stay at the forefront of our industry. Our team is dedicated to devising inventive solutions to overcome the challenges we encounter and is committed to pushing the boundaries of what's possible. We are confident that by embracing innovation, we can forge a brighter future for both our clients and our business.

策略

- i) 我们相信专业精神是我们成功的基石。我们遵循最高的操守标准，致力于为客户提供卓越服务。我们的团队由技能出众且经验丰富的人员组成，他们全心投入工作并致力于取得成果。通过在所有事务中始终保持专业态度，我们与客户建立牢固的关系，并提供最高水平的服务。
- ii) 我们相信拥抱多元化对于向客户提供最优服务至关重要。我们提供全方位的服务，以满足客户多元化的需求。我们的团队由具有各种背景和经验的人员组成，这使我们能够从多个角度应对挑战并发掘最有效的解决方案。通过培养我们服务和团队的多元化，我们能为客户提供更高水平的服务。
- iii) 我们相信，提供具有成本效益的解决方案对我们的成功至关重要。我们致力于以最具竞争力的价格提供高品质的服务。我们的团队始终寻求在不牺牲质量的前提下改进流程并降低成本的方法。通过关注成本效益，我们能为客户提供最具投资价值的产品，并帮助他们实现目标。
- iv) 我们相信创新是成功的驱动力。我们不断探索新的理念和技术，努力保持行业领先地位。我们的团队致力于寻找创新的解决方案，以应对我们面临的挑战，并致力于突破可能的界限。我们相信，通过拥抱创新，我们可以为客户和业务创造一个更美好的未来。

We also assist companies listed or to be listed on the Stock Exchange in securing investors.

我们亦协助已于或将于联交所上市的公司觅得投资者。

Advantages

- i) By constantly exploring new ideas and technologies, we can maintain a competitive edge and offer our customers the latest and most effective solutions. Our dedication to innovation enables us to provide cutting-edge products and services that help our clients achieve their goals. Embracing innovation allows us to distinguish ourselves from competitors and offer a unique and valuable experience for our customers.
- ii) Our company consists of highly skilled and experienced professionals with a deep understanding of our industry and our clients' needs. This wealth of experience enables us to provide our customers with the highest level of service and to deliver customized solutions for their specific needs. Leveraging our extensive experience, we offer our clients a level of expertise that sets us apart from competitors.
- iii) By offering a wide array of services, we can cater to the diverse needs of our clients and provide them with a one-stop solution for all their requirements. Our commitment to service diversity enables us to offer a seamless and convenient experience, saving clients time and effort. Embracing service diversity allows us to deliver a level of convenience and flexibility that distinguishes us from competitors.
- iv) With a global presence, we are capable of providing our clients with a truly international service. Our team consists of individuals from diverse backgrounds and cultures, enabling us to understand and meet the needs of our customers regardless of their location. Our global reach allows us to deliver a level of service and support that is unrivaled by competitors.

优势

- i) 通过不断探索新的理念和技术，我们能够保持领先地位，并为客户提供最新和最有效的解决方案。我们对创新的承诺使我们能够为客户提供助力实现目标的尖端产品和服务。拥抱创新使我们能够在竞争中脱颖而出，为客户提供独特且有价值的体验。
- ii) 我们公司由拥有深入了解行业和客户需求的技术精湛且经验丰富的专业人士组成。这些丰富的经验使我们能够为客户提供最高水平的服务，并为他们的特定需求提供定制解决方案。借助我们丰富的经验，我们为客户提供卓越的专业知识，使我们在竞争中脱颖而出。
- iii) 通过提供广泛的服务，我们能够满足客户的多样化需求，并为他们提供一站式解决方案，满足他们所有的要求。我们对服务多元化的承诺使我们能够为客户提供无缝便捷的体验，节省时间和精力。拥抱多元化服务使我们能够为客户提供卓越的便利性和灵活性，使我们在竞争中脱颖而出。
- iv) 借全球布局，我们能够为客户提供真正的国际化服务。我们的团队由来自不同背景和文化的人员组成，使我们能够了解并满足客户的需求，无论他们身在何处。我们的全球覆盖使得我们能够为客户提供竞争对手无法比拟的服务水平和支持。

Global

02.

{ Assist customers in improving and transforming business performance through strategic and operational re-engineering.



通过战略及运营重组，
协助客户改善和革新
业务表现。

Scope of Services

With the increasing presence of small and medium-sized Chinese and ASEAN investors in the global markets, whether it is a financial investment or project participation, there are growing needs for professional services for these investors internationally, especially in the major global financial centers.

With the international experience of Hatcher can help you to open doors to all major global markets.

服务范围

随着中国和东盟的中小型投资者在全球市场的份额日益增长，无论是金融投资还是项目参与，这些投资者在国际上对专业服务的需求不断增加，尤其是在主要的环球和金融中心。

凭借亦辰的国际经验，助您开拓全球所有主要市场。



Global 环球业务

Canada

Developing and growing a business takes great foresight, planning and execution, particularly in the North American Public Capital Markets. With a Public Market Listing, companies can access capital for expansion, build their brand and increase their profile among the investment community.

Baron Canada provides both initial and ongoing advisory and management services to companies looking to strategically increase exposure and grow their business ventures to full potential.

Drawing on many years of experience, the team at Baron Canada evaluates business opportunities and can help existing management teams by supplementing and supporting where necessary, allowing management to focus on the execution of the business expansion plan in order to maximize shareholder value.

Once the strategic decision has been made to access a Public Market Listing, management teams need to pay close attention to both the core business to maximize opportunity but also to the corporate affairs and capital markets.

Baron has a dedicated team of experienced corporate finance professionals and can offer advice the areas of Corporate Financial Management as well as Capital Markets Advisory, ensuring that shareholder value is maximized.

加拿大

发展和壮大一家企业需要远见卓识、周全计划和执行到位，尤其是在北美公开资本市场。通过公开市场上市，公司可以获得扩张的资金、建立自己的品牌，并提升自己在投资界的形象。

Baron Canada为有意战略性增加曝光率并充分发展其业务潜力的公司提供初步及持续的咨询和管理服务。

凭借多年的经验，Baron Canada团队评估商机，并在必要时通过补充和支持来协助现有的管理团队，使管理层能够专注于执行业务扩张计划，以实现股东价值最大化。

一旦作出进入公开市场上市的战略决定，管理团队就需要密切关注其核心业务以实现机会最大化，同时留意企业事务和资本市场。

Baron拥有一支由经验丰富的企业融资专业人士组成的专门团队，可在企业财务管理和资本市场咨询领域提供意见，确保股东价值最大化。

Services include:

Corporate Finance

- i) Assisting in and advising in corporate finance-related matters, such as due diligence, transaction structuring, private placements, mergers and acquisitions, IPO's and reverse takeovers
- ii) Advising of corporate governance principles and policies
- iii) Advising of regulatory compliance issues
- iv) Advising of continuous disclosure, financial reporting requirements and corporate secretarial functions
- v) Preparation of quarterly and annual financial statements and MD&A
- vi) Liaison and coordination with the company's legal counsel and auditor

Capital Markets

- i) Large network of institutional investors
- ii) Highly qualified and experienced executive management for public companies
- iii) Business planning and research
- iv) Market intelligence and competitive analysis
- v) Network of highly effective consulting investor relations firms

服务包括：

企业融资

- i) 就企业融资相关事宜提供协助和意见，如尽职调查、交易结构、私募、并购、首次公开发售和反向收购
- ii) 就企业管治原则和政策提供意见
- iii) 就监管合规事宜提供意见
- iv) 就持续披露、财务报告要求和公司秘书职能提供意见
- v) 编制季度、年度财务报表和管理层讨论及分析
- vi) 与公司的法律顾问和审计师进行联络和协调

资本市场

- i) 庞大的机构投资者网络
- ii) 高素质、经验丰富的上市公司执行管理层
- iii) 业务规划和研究
- iv) 市场情报和竞争分析
- v) 高效的投资者关系咨询公司网络

Global 环球业务

China

Our China team based in the GBA provides comprehensive advisory services to deals in the PRC. Our customers include pre-IPO companies, listed companies, potential listing or M&A targets, investee companies or investment funds.

Services include:

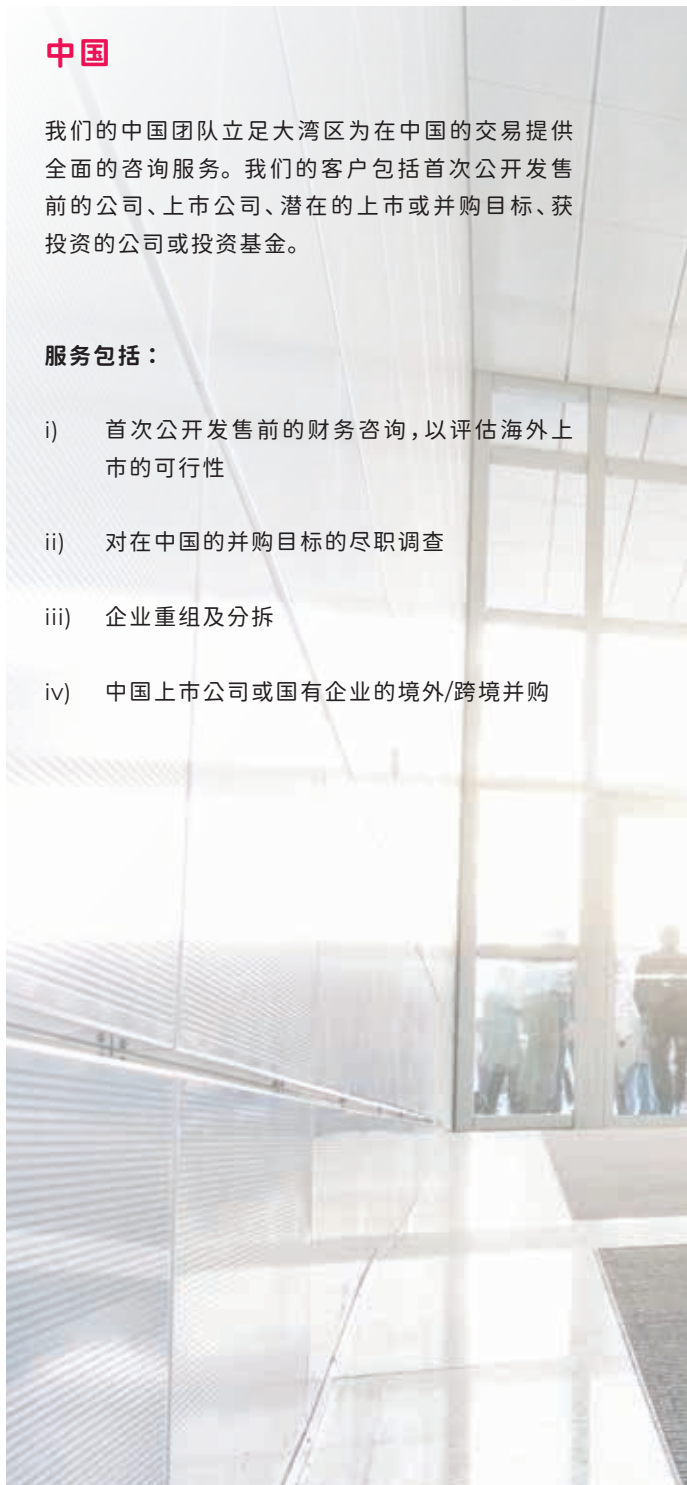
- i) Pre-IPO financial advisory to assess feasibility for overseas listing
- ii) Due diligence on M&A targets in PRC
- iii) Corporate restructuring and spin-offs
- iv) Out bound/cross-border M&A for PRC listed companies or SOEs

中国

我们的中国团队立足大湾区为在中国的交易提供全面的咨询服务。我们的客户包括首次公开发售前的公司、上市公司、潜在的上市或并购目标、获投资的公司或投资基金。

服务包括：

- i) 首次公开发售前的财务咨询，以评估海外上市的可行性
- ii) 对在中国的并购目标的尽职调查
- iii) 企业重组及分拆
- iv) 中国上市公司或国有企业的境外/跨境并购





Our Team

03.



我们的团队

Management Team 管理团队



Our Chairman

Edwin Li
Executive Chairman

Mr. Li is a seasoned and experienced investor with a strong reputation and significant influence in the industry. Since January 2022, he has served as an Executive Director and the Executive Chairman of the Board for Hatcher Group. He is responsible for crucial tasks such as shaping the Group's corporate strategy, guiding business development, and overseeing financials and risk management. Under his professional knowledge and extensive experience, the Group has achieved excellent results.

Prior to joining the Hatcher Group, Mr. Li held senior management positions in numerous companies. He served as a director for Kwoon Kwen Metal Ware Company Limited and Kwoon Kwen Ying Enterprises Limited. In these roles, he spearheaded business development and risk management, drove business transformation and innovation, and achieved exceptional results for the companies. Kwoon Kwen Metal Ware Company Limited primarily engages in the manufacturing of small metal parts, power tools, and machinery parts, while Kwoon Kwen Ying Enterprises Limited primarily conducts business in property development.

As a successful investment executive, Mr. Li has accrued over 30 years of extensive experience in the investment industry. He was appointed as an Executive Director of Cornerstone Technology Holdings Limited (Stock Code: 8391) in August 2022 and holds overall responsibility for developing investment strategies. Mr. Li's primary focus is on capital markets and private equity, with a keen interest in sectors such as technology, food and beverage, environmental, and foreign exchange. His influence is notably visible in the electric vehicle business, where he oversees capital raising programs and investments in Hong Kong and Mainland China.

In addition to his professional achievements, Mr. Li has demonstrated his social responsibility and leadership through his active involvement in public welfare. He was awarded the honour of being named an Honorary Citizen of Guangzhou and served as a Standing Committee Member of the 15th Guangzhou Panyu District Committee of the Chinese People's Political Consultative Conference. This honor attests to Mr. Li's significant influence and stature in both the investment domain and social affairs.

我们的主席

李民强
执行主席

李先生是一位经验丰富的投资者，在行业内享有很高的声誉和影响力。自2022年1月起，他担任亦辰集团的执行董事及董事会执行主席。他负责集团的企业战略策划、业务发展以及监管财务和风险管理等重要工作。在他的专业知识和丰富经验下，集团取得了卓越的业绩。

在加入亦辰集团之前，李先生曾在多家公司担任高级管理职务。他曾担任冠群金属制品厂有限公司和冠群英企业有限公司的董事。他在担任这些职务时，主导了这些公司的业务发展和风险管理，推动了业务转型和创新，并为公司取得了非凡的成绩。冠群金属制品厂有限公司主要从事制造小型金属部件、电动工具及机械部件，而冠群英企业有限公司主要从事物业发展业务。

作为一位成功的投资界高管，李先生在投资界累积超过30年的丰富经验。他于2022年8月获委任为基石科技控股有限公司（股份代号：8391）的执行董事，全面负责制定投资策略。李先生主要关注资本市场和私募股权，对科技、餐饮、环境和外汇等领域有浓厚兴趣。他的影响力在电动车业务有目共睹，他负责监督香港和内地的集资计划和投资。

除他的专业成就，李先生也积极参与公益事业，展现了自己的社会责任感和领袖风范。他获得广州市荣誉市民的荣誉，并担任中国人民政治协商会议第十五届广州市番禺区委员会常务委员。这荣誉引证了李先生在投资领域和社会事务上都拥有显著的影响力和地位。

Management Team

管理团队



Our CEO

Ringo Hui

Chief Executive Officer and Executive Director

Mr. Hui is the head of the corporate finance and capital market of the Group with over 15 years' experience. He was responsible for the listing of the Group in 2017. Since then, Mr. Hui has acted as Sponsor for the listing of Elegance Printing (currently known as "Cornerstone Technologies") (8391.HK), Mindtell Technology (8611.HK) in 2018, Sheng Ye Capital (6069.HK) in 2019, SANVO Fine Chemicals (301.HK), Infinity Logistics (1442.HK), SG Group (1657.HK), Haina Intelligent Equipment (1645.HK) in 2020, and Grand Power Logistics (8489.HK) in 2021. In addition, he was also the financial advisor of a number of M&A deals, such as Nexion Technologies (8420.HK), Top Standard (8510.HK), Fullwealth Construction (1034.HK), TOMO Holdings (6928.HK) and Carry Wealth (643.HK) previously.

Mr. Hui was also a director of Jayden Resources Inc. a company listed on the Toronto Stock Exchange. He obtained a Bachelor and Master of Science degree in Management from the London School of Economics and Political Science in UK.

我们的首席执行官

许永权

首席执行官兼执行董事

许先生是本集团的企业融资和资本市场负责人，拥有超过15年的经验。于2017年，他负责本集团的上市工作。自此，许先生曾担任精雅印刷集团有限公司（现称「基石科技控股有限公司」）(8391.HK)、Mindtell Technology (8611.HK)(2018年)，盛业控股集团有限公司(6069.HK)(2019年)，三和精化集团有限公司(301.HK)、Infinity Logistics (1442.HK)、桦欣控股有限公司(1657.HK)、海纳智能装备国际控股有限公司(1645.HK)(2020年)，裕程物流集团有限公司(8489.HK)(2021年)的上市保荐人。此外，他曾担任多项并购交易的财务顾问，如Nexion Technologies (8420.HK)、Top Standard (8510.HK)、富汇国际集团控股有限公司(1034.HK)、万马控股有限公司(6928.HK)及恒富控股有限公司(643.HK)。

许先生亦曾任Jayden Resources Inc.（一间于多伦多证券交易所上市的公司）的董事。他在英国伦敦政治经济学院取得管理学学士和硕士学位。





Our Vice Chairman

David Yeung
Vice Chairman

Mr. Yeung joined our Group in July 2021, and was appointed as the vice chairman of our Group in January 2022. He is a Certified Public Accountant (Practising) from the Hong Kong Institute of Certified Public Accountants and a Certified Tax Advisor of the Taxation Institute of Hong Kong. With over 19 years of experience in audit, accounting, taxation, and due diligence, he has successfully assisted many clients in getting listed and raising funds in Hong Kong and Mainland China.

Mr. Yeung holds a Bachelor of Business Administration in Accountancy from the City University of Hong Kong. He is a member of the 15th Committee of the Guangzhou City Panyu District Chinese People’s Political Consultative Conference. Apart from this, he also serves as an independent non-executive director for various listed companies in Hong Kong.

我们的副主席

杨振宇
副主席

杨先生于2021年7月加入我们集团，并于2022年1月被任命为集团的副主席。他目前拥有香港会计师公会的注册会计师（执业）和香港税务师学会的注册税务师。他拥有超过19年的审计、会计、税务和尽职调查经验，成功协助许多客户在香港和内地上市和筹资。

杨先生拥有香港城市大学的工商管理学士学位（会计学），并担任中国人民政治协商会议第十五届广州市番禺区委员会委员。此外，他还担任香港多家上市公司的独立非执行董事。



Our Business Service Team

我们的商业服务团队

HONG KONG HEADQUARTER

香港总部

Licensed Business

Doris Sing

Managing Director, Corporate Finance

Ms. Sing has over 17 years of experience in Investment Banking and has completed over 700 transactions and deals. Ms. Sing participated in various listing applications on Hong Kong Stock Exchange, such as dual listing of Centurion Corporation Limited (6090.HK), IPO of Sandmartin Holdings Limited (482.HK) on Main Board and AL Group Limited (8360.HK) on GEM, transfer of listing from GEM to Main Board of Essex Bio-Technology Limited (1061.HK) and spin-off PAX Global Technology Limited (327.HK) by Hi Sun Technology (China) Limited (818.HK). She is also experienced in providing financial advisory and independent financial advisory services in general offer, whitewash waiver and special deal, acquisitions and disposals, privatization, capital reorganization, rights issue and open offer etc.

Ms. Sing holds a Bachelor's degree in Economics from the University of Hong Kong and she was a tax consultant in KPMG prior to joining the Investment Banking industry.

Zhao Xiaohu

Managing Director, Asset Management

Mr. Zhao is the director of VBG Asset Management Limited and RO of license 4 and 9. He manages several funds for VBG Asset Management Limited and is a member of the investment committee of the Company. Before joining VBG Asset Management Limited, Mr. Zhao worked in the head office of Bank of Communications, top-tier virtual bank and Zhuhai QFLP Fund (Xiaomi), who has complex financial background and rich experience in asset management.

持牌服务

忻若琪

董事总经理 (企业融资)

忻女士拥有超过17年的投资银行经验，并完成项目和交易700余项。忻女士曾参与多项香港联交所上市申请，如胜捷企业有限公司(6090.HK)的双重上市，圣马丁国际控股有限公司(482.HK)在主板和利骏集团(香港)有限公司(8360.HK)在GEM的首次公开发售，亿胜生物科技有限公司(1061.HK)从GEM转至主板上市和高阳科技(中国)有限公司(818.HK)分拆百富环球科技有限公司(327.HK)等。她亦拥有丰富的财务顾问和独立财务顾问服务经验，涵盖了全面收购、清洗豁免和特别交易、收购和出售、私有化、资本重组、供股和公开发售等方面。

忻女士持有香港大学经济学学士学位，在加入投资银行业之前，她曾在毕马威会计师事务所担任税务顾问。

赵小虎

董事总经理 (资产管理)

赵先生是建泉资产管理有限公司的董事和受香港证券及期货事务监察委员会核准的负责人(第4类和第9类)。他为建泉资产管理有限公司管理多只基金，并且是该公司投资委员会的成员。在加入建泉资产管理有限公司前，赵先生曾任职于交通银行总行、顶级虚拟银行和珠海的外商投资股权投资企业(小米)，具备复合的金融背景和丰富的资产管理经验。

Maurice Lee

Director, Asset Management

Mr. Lee is the partner of Maurice W M Lee Solicitors in Hong Kong. He is a practicing lawyer in Hong Kong, registered lawyer in the UK, Singapore and Australia, registered Foreign Law Consultant of Hawaii and China-appointed Attesting Officer. He is Justice of the Peace of Hong Kong.

He is also the Responsible Officer (Type 4 and 9) approved by Hong Kong Securities and Futures Commission (SFC).

Mr. Lee is a member of Hong Kong Institute of Arbitrators, Hong Kong Securities Institute, Accredited Mediator and Arbitrator of the Law Society of Hong Kong and the founding member of the Hong Kong Mediation Centre. He is the arbitrator of numerous commissions in the Mainland China.

Mr. Lee is the Chairman of the Hong Kong Mental Health Review Tribunal and a member of the Dissemination and Promotion Sub-Committee of the Quality Education Fund.

Formerly, he served RTHK Advisory Board, Hong Kong Arts Development Council, Urban Renewal Authority, Town Planning Board, Central Policy Unit and Hong Kong Film Development Council etc.

李伟民

董事 (资产管理)

李先生是香港李伟民律师事务所的合伙人。他是香港执业律师，英国、新加坡和澳大利亚的注册律师，夏威夷注册海外法律顾问和中国委托公证人。他是香港太平绅士。

他也是受香港证券及期货事务监察委员会（证监会）核准的负责人（第4类和第9类）。

李先生是香港仲裁师协会会员、香港证券专业学会会员、香港律师会认可调解员和仲裁员以及香港和解中心创会会员。他是内地多个委员会的仲裁员。

李先生是香港精神健康复核审裁处主席和优质教育基金传播及推广小组委员会的成员。

此前，他曾任职于香港电台顾问委员会、香港艺术发展局、市区重建局、城市规划委员会、中央政策组和香港电影发展局等。

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香港总部



Consultation and Solutions

Derek Li

Managing Director, Group

Mr. Li, a founding member of the APEC Group, and a current member of the HKICPA. Mr. Li oversees projects that develop a company through corporate strategy, forging strong relationships and monitoring of new trends in the industry.

Mr. Li acquired his Master's in engineering and went on to hone his skills in the field of auditing, corporate finance and foreign business consultancy at world renowned corporations, his experience gives him the edge when negotiating with public and private sectors in Hong Kong, both local and international organisations.

Professional Certifications and Affiliations:

- i) Member of Hong Kong Institute of Certified Public Accountants (CPA)
- ii) Affiliate of The Society of Chinese Accountants & Auditors (ASCA)
- iii) Member of Certified Public Accountants Australia (CPA Australia)

咨询及解决方案

李震锋

集团董事总经理

李先生是雅博集团的创始成员，现任香港会计师公会会员。李先生通过战略规划、建立稳固关系和洞察行业新趋势，帮助企业逐步发展。

李先生取得工程硕士学位后，曾在多家世界知名公司担任审计、企业融资和海外业务咨询等职位，磨练了自己的技能。丰富的经历使他在与香港的公共和私营部门（包括本地和国际组织）磋商时更具优势。

专业认证和从属关系：

- i) 香港会计师公会会员
- ii) 香港华人会计师公会附属会员
- iii) 澳洲会计师公会会员



Keith Lau
Director, Consultation and Solution

Mr. Lau specializes in the Initial Public Offering (IPO) process on the Hong Kong Stock Exchange (HKEx), conducting health checks and collaborating with sponsors, lawyers, and other professionals to manage and expedite the entire listing process.

Mr. Lau has extensive knowledge in carrying out advise on the preparation of financial statements and related financial data required for the listing process, as well as responding to questions raised by professionals and the Securities and Futures Commission (SFC).

Mr. Lau is well-versed in accounting and financial management. He has successfully assisted numerous companies through corporate reorganization and has offered tailored financial management solutions, empowering these organizations to attain greater efficiency in their financial operations.

He has extensive experience in consulting projects across various industries, particularly in manufacturing, construction, information technology, catering, and business services sectors.

Professional Certifications and Affiliations:

- i) Member of Hong Kong Institute of Certified Public Accountants (CPA)
- ii) Member of Certified Public Accountants Australia (CPA Australia)

刘文基
董事 (咨询及解决方案)

刘先生擅长香港交易所的首次公开发售 (IPO) 程序,负责进行健康检查,并与保荐人、律师和其他专业人士合作,以有效地管理和加速整个上市过程。

刘先生在为上市过程所需的财务报表和相关财务数据提供意见以及回应专业人士和证券及期货事务监察委员会 (证监会) 提出的问题方面具有丰富的知识。

刘先生精通会计和财务管理。他成功地协助众多公司完成企业重组,并提供量身定制的财务管理解决方案,使这些组织在财务运营方面实现更高的效率。

他在各行业的咨询项目方面拥有丰富的经验,尤其在制造业、建筑业、信息技术业、餐饮业和商业服务领域。

专业认证和从属关系:

- i) 香港会计师公会会员
- ii) 澳洲会计师公会会员



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Sandy Lam

Director, ESG

Ms. Lam is the Director of Hong Kong Sustainability Strategic Advisory Limited (a subsidiary of Hatcher Group). Before HKEx requiring the listed companies to disclose their ESG performance, Ms. Lam had already engaged in relevant work, providing consulting services and professional analysis for companies of different sizes. She possesses extensive experiences and professional knowledge. She has provided advisory and consulting services for a number of listed companies and private organizations in the areas of sustainability consulting, public relations and investor relations.

Ms. Lam has graduated a Master's degree in Social Sciences in Corporate Environmental Governance at the University of Hong Kong. She has been certified as an ESG Analyst (CESGA®) from the European Federation of Financial Analysts Societies.

Professional Certifications and Affiliations:

i) ESG Analyst (CESGA®)

林铎灵

董事 (环境、社会及管治)

林女士是香港永续策略顾问有限公司 (亦辰集团附属子公司) 的董事。在香港交易所要求上市公司披露其环境、社会及管治表现前, 林女士已从事相关工作, 为不同规模的公司提供咨询服务和专业分析。她具备丰富经验和专业知识。她曾为多家上市公司和私营机构提供可持续发展咨询、公共关系和投资者关系方面的顾问及咨询服务。

林女士毕业于香港大学企业环境管治专业, 取得社会科学硕士学位。她是欧洲金融分析师协会认证的环境、社会及管治分析师(CESGA®)。

专业认证和从属关系:

i) 环境、社会及管治分析师(CESGA®)

William Lau

Director
Risk Management Advisory and Sustainability Reporting Services

Mr. Lau, a current member of the HKICPA, holding a Master Degree of Science in Risk Management, has over 15 years' experience in assurance & risk management advisory services for listing companies, and has involved in a wide range of pre-IPO projects for corporations in Hong Kong, Macau, the People's Republic of China, Malaysia and Singapore including Merger & Acquisitions, Corporate assessment, offering training products, auditing and consulting etc.

Mr. Lau has successfully assisted our clients to complete a number of IPO projects which are listed in the Stock Exchange of Hong Kong.

Mr. Lau expertises in various industries includes consumer products, construction development, properties management, public utilities, ports & logistic services, financial services, information technology solutions, entertainment management etc.

Mr. Lau is also specialized in providing internal control review services under the Practice Note 21 of the Listing Rules of the HKEx. He is also experienced in carrying out internal audit, risk management consultancy, and sustainability reporting services for issuers listed in the Stock Exchange of Hong Kong.

Professional Certifications and Affiliations:

- i) Member of Hong Kong Institute of Certified Public Accountants (CPA)
- ii) Member of Certified Public Accountants Australia (CPA Australia)
- iii) Associate of the Chartered Institute Management Accountants (ACMA)
- iv) Chartered Global Management Accountant (CGMA)
- v) Master of Science in Risk Management

刘伟伦

董事
(风险管理咨询和可持续发展报告服务)

刘先生是现任香港会计师公会会员，拥有风险管理理学硕士学位，在为上市公司提供审计和风险管理咨询服务方面拥有超过15年的经验，曾参与香港、澳门、中华人民共和国、马来西亚和新加坡企业的各种首次公开发售前项目，包括并购、企业评估、提供培训服务、审计和咨询等。

刘先生曾成功协助我们的客户完成多项在香港联交所上市的首次公开发售项目。

刘先生专精于消费品、建筑开发、物业管理、公共事业、港口和物流服务、金融服务、信息技术解决方案和娱乐管理等多个行业。

刘先生还专长于根据联交所《上市规则第21项应用指引》提供内部监控审阅服务。他在为香港联交所上市的发行人提供内部审计、风险管理咨询和可持续发展报告服务方面也拥有丰富的经验。

专业认证和所属机构：

- i) 香港会计师公会会员
- ii) 澳洲会计师公会会员
- iii) 特许管理会计师公会会员
- iv) 全球特许管理会计师
- v) 风险管理理学硕士

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Dickson Chu

Director, Company Secretarial Services (Listed and private companies)

Mr. Chu has over 15 years of relevant experience in accounting and auditing working and has experience in tax and internal control matters. He has also assisted the listing of RM Group Holdings Limited (Now renamed as "Shunten International (Holdings) Limited") (00932.HK) as the project manager.

Mr. Chu has also been participating in IPOs as the named company secretary of the companies to handle company secretarial matters and continue to provide company secretarial services and deal with financial related matters for companies successfully listed subsequently.

Mr. Chu is currently the named company secretary of numerous companies listed in the main board and GEM of the Stock Exchange of Hong Kong Limited.

Other than maintaining normal compliance as required by the Listing Rules, Companies Ordinance and other relevant rules and regulations, Mr. Chu assisted and provided advices in different engagements including notifiable transactions, placing and subscription of new shares, rights issues, general offer and other services in cope with the clients to attain their development and achievements.

Professional Certifications and Affiliations:

- i) Member of Hong Kong Institute of Certified Public Accountants (CPA)

朱沛祺

董事 (公司秘书服务 (上市及私人公司))

朱先生在会计和审计工作方面拥有超过15年的相关经验，并在税务和内部控制事务方面也有经验。他曾作为项目经理，协助御药堂集团控股有限公司 (现更名为「顺腾国际 (控股) 有限公司」) (00932.HK) 上市。

朱先生亦以公司的指定公司秘书身份参与首次公开发售，以处理公司秘书事宜及继续为其后成功上市的公司提供公司秘书服务及处理财务相关事宜。

朱先生现为多家于香港联合交易所有限公司主板及GEM上市的公司之公司秘书。

除维持上市规则、公司条例及其他相关规则及规例所规定之正常合规外，朱先生于不同委聘 (包括须予公布交易、配售及认购新股份、供股、全面要约及其他服务) 协助客户并提供意见，以配合客户取得发展及成就。

专业认证和从属关系：

- i) 香港会计师公会会员

Wilson Luk

Director, Tax

Mr. Luk has extensive knowledge in Hong Kong tax laws and is experienced in handling tax audit and investigation cases and advance rulings.

Mr. Luk has more than 15 years' experience in providing tax compliance and advisory services for individual clients and clients of different sizes from small and medium-sized entities to listed entities and multinational corporates.

Professional Certifications and Affiliations:

- i) Member of the Association of Chartered Certified Accountants (ACCA)
- ii) Associate Member of the Taxation Institute of Hong Kong (ATIHK)

陆玮霆

董事 (税务)

陆先生具有丰富的香港税法知识，并在处理税务审计、调查案件以及事先裁定方面经验丰富。

陆先生在为个人客户和不同规模的客户 (从中小型实体到上市实体和跨国公司) 提供税务合规和咨询服务方面，拥有超过15年的经验。

专业认证和从属关系：

- i) 特许公认会计师公会会员
- ii) 香港税务学会会员

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广州办公室

Consultation

Shao He

Director

Mr. Shao He graduated from the College of Business Administration, South China University of Technology and has worked in the accounting industry for 20 years. He has held major financial management or auditing work in commodities retail, manufacturing, agriculture, and service industries. Proficient in domestic financial regulations, and have extensive experience in corporate financial management and pre-IPO consulting.

Professional Certifications and Affiliations:

- i) Certified Public Accountant of China (CICPA)
- ii) The Chinese Certified Tax Agent (CCTA)

咨询

何少

董事

何先生毕业于华南理工大学工商管理学院，从事财会行业工作20年，先后在商品零售业、制造业、农业、服务业等企业担任过主要财务管理工作或审计工作。精通国内财经法规，对企业财务管理和上市前期辅导有丰富经验。

专业认证和所属机构：

- i) 中国注册会计师
- ii) 中国注册税务师







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VANCOUVER OFFICE

温哥华办公室

Consultation

David Eaton

Chairman, Canada

Mr. Eaton has been involved the capital markets since 1981, starting as a floor trader at the Vancouver Stock Exchange. Throughout his career he has been active in all aspects of the corporate finance industry, consulting to both public and private companies in the areas of investor relations, financing and corporate transactions. His experience and involvement in businesses spans many industries including real estate, mining, tourism, retail, manufacturing and marketing and distribution.

Mr. Eaton also serves as CEO of Jayden Resources Inc. and has served as a director or consultant to many Canadian public companies including, Confederation Minerals Ltd., Novo Resources Corp., and Kariana Resources Inc. etc. Since 2007 he has been Chairman at Baron Global Financial Canada Ltd. Baron Global Financial Canada Ltd. provides merchant banking services in the areas of financing, transaction planning, corporate transactions, public listings and ongoing public company management.

咨询服务

David Eaton

加拿大主席

Eaton先生于一九八一年在温哥华证券交易所场内交易员开展彼于股权资本市场行业的职业生涯。自该时候起，彼于企业财务、公众及私人公司的业务咨询、投资者关系以及企业交易融资安排等诸多领域的工作。彼之经验及商界参与涉猎很多产业，包括地产、煤矿、旅游业、零售、制造业及营销与分销。

Eaton先生亦担任Jayden Resources Inc. 之首席执行官及很多加拿大上市企业的董事或顾问，当中包括Confederation Minerals Ltd.、Novo Resources Corp.、Kariana Resources Inc. 等。彼自2007年担任 Global Financial Canada Ltd. 之主席。Baron Global Financial Canada Ltd. 于众多领域提供商人银行服务，服务包括融资、交易规划、企业交易、公开上市及为持续运营中的上市公司进行公司管理。

Herrick Lau

Managing Director, Canada

Mr. Lau is Managing Director of Baron Global Financial Canada Ltd., a merchant banking firm based in Vancouver, BC, Canada. Mr. Lau is an experienced investment banking professional who has conducted transactions in initial public offerings, reverse takeovers, financings, mergers & acquisitions, divestitures and various advisory services. Through his over 20 years of experience in financial management and corporate finance, Mr. Lau is experienced in developing financing strategy, liaising with external parties, devising business development plans and maintaining compliance with corporate governance.

Mr. Lau also has experience as a senior financial executive in public companies. Mr. Lau has acted as CFO and/or director for various Canadian public companies, including Novo Resources Corp., Jayden Resources Inc. and ICN Resources Ltd. etc.

Mr. Lau obtained his bachelor and master degree in Business and Economics from Simon Fraser University in Vancouver, BC, Canada and is a charter holder of the Chartered Financial Analyst (CFA) designation.

Herrick Lau

加拿大董事总经理

刘先生为Baron Global Financial Canada Ltd.的董事总经理，业务位于加拿大卑诗省温哥华的一间商人银行。彼为一位经验丰富的投资银行专业人士，曾进行过首次公开发股、反向收购、融资、收购及合并、剥离及提供不同类型的顾问服务。刘先生拥有逾20年经验于财务管理及企业融资。彼在制定融资策略、与外界联络、制定商业发展计划及维持企业治理合规方面有丰富经验。

此外，刘先生拥有于上市公司担任高级财务主管的经验，彼于不同的加拿大上市公司担任首席财务总监及董事，包括Novo Resources Corp.、Jayden Resources Inc.，和ICN Resources Ltd.等。

刘先生于加拿大卑诗省的西门菲莎大学取得商业经济学的学士学位及硕士学位。彼同时也是特许金融分析师的特许持有人。

Contact Us

联系我们

CHINA 中国

HONG KONG HEADQUARTER 香港总部

21/F, Grand Millennium Plaza,
181 Queen's Road Central, Sheung Wan, Hong Kong
香港上环皇后大道中181号新纪元广场21楼

Tel 电话 : (852) 2200 7600

Fax 传真 : (852) 2200 7676

GUANGZHOU OFFICE 广州办公室

Room 3501B, Office Building, Yuehai Plaza,
No. 362, Hanxi Avenue, Nancun Town,
Panyu District, Guangzhou
广州市番禺区南村镇汉溪大道362号
粤海广场写字楼3501B房

Tel 电话 : (86) 020 84692888

CANADA 加拿大

VANCOUVER OFFICE 温哥华办公室

2250 – 1055 West Hastings Street
Vancouver, BC, V6E 2E9, Canada

Tel 电话 : (604) 688 9588

Enquiries

详询

Website 网站

www.hatcher-group.com

General Enquiry 一般查询

info@hatcher-group.com

Corporate Finance 企业融资

info@vbg.com.hk

Asset Management 资产管理

am@vbg.com.hk

Corporate and Business Solutions

企业及业务解决方案

info@apec-capital.com

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团队简介

Derek Li | 李震锋
Managing Director 董事总经理

CPA 香港注册会计师
CPA (Aust.) 澳洲注册会计师

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We are a global professional services platform with over **150 professionals** currently across different geographies, including Canada.

作为一个全球性的专业服务平台，亦辰集团有限公司在全球各地包括加拿大在内，聘雇超过**150名专业人士**。

Asset Management

资产管理

Asset Management

We are based in Hong Kong and has a global vision, adhering to the group's core concept of "knowledge-based, realistic and dedicated", and pursuing integrity and excellent service. We are committed to providing investors with the best overseas investment solutions, while providing overseas clients with unmatched and unique Asian and Chinese investment solutions. With the principle of long-term value investment and fundamentals-oriented in mind, the company focuses on in-depth research and understanding of the value drivers and inherent risks of the invested companies, strictly controls risks, and provides customers with stable and considerable investment returns. Our members all possess backgrounds of large international asset management institutions and have senior industry experience that ranges from traditional investment in the Asia-Pacific region and alternative investment in Hong Kong and Mainland China. The asset team proactively manages hundreds of millions of dollars of asset according to international standards, meeting as well as exceeding customer expectations.

资产管理

我们扎根香港并具有全球视野，秉承集团“知识图强、求实奉献”的核心理念，追求诚信及卓越服务。我们致力为投资者提供最佳海外投资方案，同时为海外客户提供无与伦比及独具特色的亚洲及中国投资方案。公司以长线价值投资为原则，以基本面为导向，着重深入调研并了解所投资公司的价值驱动因素及固有风险，严格把控风险，为客户提供稳健可观的投资回报。我们的成员均具备国际大型资产管理机构背景，拥有资深的行业经验，覆盖亚太地区的传统投资及香港与内地的另类投资。资产管理团队以行业国际标准，主动管理着数亿美元的资产，满足并超越客户期待。

Team Profile



团队简介

Ringo Hui | 许永权

Chief Executive Officer and Executive Director

首席执行官兼执行董事

Licensed Business
持牌业务

We are a global professional services platform with over **150 professionals** currently across different geographies, including Canada.

作为一个全球性的专业服务平台，亦辰集团有限公司在全球各地包括加拿大在内，聘雇超过**150名专业人士**。

IPO Sponsorship and Financial Advisory

首次公开发行上市保荐人项目和财务顾问

IPO Sponsorship and Financial Advisory (Type 6)

Our primary responsibilities as sponsor include, advising and guiding proposed listing applicants as to the regulatory requirements; providing assurance to the Stock Exchange and the market that the proposed listing applicants comply with relevant regulatory requirements; and ensuring the listing documents provide sufficient information for investors.

In addition, we provide corporate finance advisory services, as financial advisers or independent financial advisers, to our customers which are listed companies, non-listed companies and potential listing applicants on the Stock Exchange. We have been licensed by the SFC to conduct Type 6 (advising on corporate finance) regulated activity under the SFO since April 2009.

首次公开发行上市保荐人项目和财务顾问（第6类）

我们作为保荐人的主要职责包括：就监管规定向拟上市申请人提供建议和指导；向联交所和市场保证拟上市申请人符合相关监管规定；以及确保上市文件为投资者提供充分的信息。

此外，我们以财务顾问或独立财务顾问的身份，为我们的客户提供企业融资顾问服务，客户包括上市公司、非上市公司和联交所潜在上市申请人。自2009年4月起，我们已获证监会发牌，可根据《证券及期货条例》进行第6类（就企业融资提供意见）受规管活动。

IPO Sponsorship and Financial Advisory

首次公开发行上市保荐人项目和财务顾问

Our corporate finance advisory services mainly include, advising on transactions or compliance matters under the Listing Rules and/or the Takeovers Code in the capacity of financial advisers; giving opinion or recommendation to the independent board committee and independent shareholders of our customers in the capacity of independent financial advisers; acting as sponsor in IPO exercises, advising companies on compliance requirements; and acting as compliance adviser to listed companies post-IPO. The main role of a compliance adviser is to ensure that the listed company is properly guided and advised as to compliance with the GEM Listing Rules or the Listing Rules (as the case may be) and all other applicable rules, laws, codes and guidelines.

We, as a sponsor, also introduce and liaise with a syndicate of underwriters to assist the proposed listing applicant in placing the offering shares to professional investors, institutional and individual investors and to underwrite such offering shares.

我们的企业融资顾问服务主要包括：以财务顾问的身份，就《上市规则》和／或《收购守则》下的交易或合规事宜提供建议；以独立财务顾问的身份，向客户的独立董事委员会和独立股东提供意见或建议；在首次公开发行活动中担任保荐人，并向有关公司就合规要求提供建议；以及担任首次公开发行后上市公司的合规顾问。合规顾问的主要职责是确保上市公司在遵守《GEM上市规则》或《上市规则》（视情况而定）以及一切其他适用规则、法律、守则和指引方面得到适当的指导和建议。

我们作为保荐人，亦会引见包销商并与其联络，协助拟上市申请人向专业投资者、机构和个人投资者配售销售股份，并包销该等销售股份。

Team Profile



团队简介

Ringo Hui | 许永权

Chief Executive Officer and Executive Director

首席执行官兼执行董事

Licensed Business
持牌业务

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Placing and Underwriting

配售及包销

Placing and Underwriting

We provides placing and underwriting services by acting as underwriter, sub-underwriter, placing agent or sub-placing agent in fund raising activities conducted for companies listed or to be listed on the Stock Exchange. We also assist companies listed or to be listed on the Stock Exchange in securing investors.

Fund raising activities are normally conducted either on a best effort basis or on a fully underwritten basis. When we are engaged as a placing agent or sub-placing agent on a best effort basis, we have no commitment to purchase or acquire any of the securities offered by the listed issuers or securities-sellers.

When we are engaged as an underwriter or sub-underwriter on a fully underwritten basis, we commit to purchasing the securities offered by the listed issuers or securities-sellers and in such number as agreed by us in advance, and we are therefore obliged to take up any unsubscribed portion of the securities for our own account. Accordingly, we also act in the capacity as a placing agent to place as many as shares we can to the effect that no underwriting obligation will be triggered.

In providing placing and underwriting services to our customers, we used to engage other brokerage firms to act as sub-placing agents in order to leverage their distribution capabilities to increase the chances of success in the fund raising exercise and to share the risk of under-subscription among syndicate members.

配售及包销

我们提供配售和包销服务，在对于联交所上市或即将上市的公司进行的集资活动中担任包销商、分包销商、配售代理或配售分代理。我们还协助于联交所上市或即将上市的公司觅得投资者。

集资活动通常是按尽力基准或在全数包销的基础上进行。当我们按尽力基准担任配售代理或配售分代理时，我们没有承诺购买或收购由上市发行人或证券卖方提供的任何证券。

在我们按全数包销的基准担任包销商或分包销商的情况下，我们承诺按事先协定的数目购入上市发行人或证券卖方提供的证券，因此我们有责任自行承购证券中任何尚未认购的部分。因此，我们也担任配售代理人，尽其所能配售股份，以免触发包销责任。

向客户提供配售和包销服务时，我们一般委聘其他证券经纪商担任配售分代理，凭借他们的分销能力提高集资活动的成功机会，并在团队成员之间分担认购不足的风险。

Team Profile



团队简介

Ringo Hui | 许永权

Chief Executive Officer and Executive Director

首席执行官兼执行董事

Licensed Business
持牌业务

We are a global professional services platform with over **150 professionals** currently across different geographies, including Canada.

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Regulatory and Compliance Advisory

规管及合规顾问

Regulatory and Compliance Advisory

Hatcher provides consulting services to SFC regulated entities such as brokerage firm and asset management companies, and assist all types of licensing firms to meet their on-going compliance support.

We assist our clients in:

- i) Review their compliance policies and procedures
- ii) Assist in the on-going compliance matter of the licensed corporations
- iii) Advise on SFC application and liaise with the respective case officers
- iv) Advise on proposed business plan and operation manual
- v) Handle and advise on SFC correspondence or investigation

规管及合规顾问

亦辰面向证券经纪商和资产管理公司等受证监会规管的实体提供咨询服务，并协助各类持牌公司持续满足其合规要求。

我们协助客户：

- i) 审查其合规政策和程序
- ii) 协助持牌法团维持其合规事宜
- iii) 就向证监会的申请提供意见，并与相关负责人联络
- iv) 就对拟议的商业计划和操作手册提供建议
- v) 处理和就证监会的通信或调查提供建议

Team Profile



团队简介

Keith Lau | 刘文基
Director 董事

Financial Advisory
财务咨询

CPA 香港注册会计师
CPA (Aust.) 澳洲注册会计师

Consultation 咨询服务

We are a global professional services platform with over **150 professionals** currently across different geographies, including Canada.

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Business Consultation

商业咨询

Business Consultation

We primarily offer business consultation services to individuals and/or entities. In terms of business consultation, we provide a one-stop service. We are committed to creating value for our clients by offering a wide range of customized consulting services and cross-border administrative management consulting services, meeting their various needs throughout the entire business lifecycle. Our services aim to alleviate the burden on client resources.

As business consultants, we provide the following services:

- Identifying and promoting potential business development and M&A opportunities:** We help clients discover new business prospects and seek growth opportunities in the M&A field.
- Establishing suitable business and organizational structures for clients:** We collaborate with clients to design and implement appropriate organizational structures, enabling them to seize more business opportunities.
- Recommending business partners with development potential:** We introduce clients to business partners with strong growth potential, fostering mutually beneficial relationships and promoting business development.
- Customizing appropriate terms and conditions for targeted opportunities:** We assist clients in tailoring suitable terms and conditions for their targeted opportunities, ensuring successful outcomes.

商业咨询

我们主要为个人和/或实体提供商业咨询服务。在商业咨询方面，我们提供一站式服务。我们通过为客户提供多元化量身定制的咨询服务及跨境行政管理咨询服务，致力为客户创造价值，满足客户在整个商业生命周期中的各种需求。我们的服务旨在减轻客户资源负担。

作为商业顾问，我们提供以下服务：

- 物色及推进潜在业务发展和并购机会：**我们帮助客户发掘新的商业前景，并在并购领域寻求增长机会。
- 为客户建立合适的业务及组织架构：**我们与客户合作设计和实施合适的组织架构，使他们能够抓住更多商业机会。
- 引荐具有发展潜力的商业合作伙伴：**我们向客户推荐具有强大增长潜力的商业合作伙伴，促进互惠互利的关系，推动业务发展。
- 为目标机遇定制恰当的条款和条件：**我们协助客户为其目标机遇量身定制合适的条款和条件，确保成功的结果。

Business Consultation

商业咨询

5. **Referring potential joint venture partners, suppliers, and market participants:** We connect clients with potential joint venture partners, suppliers, and market participants to seek business development opportunities and provide assistance and advice during negotiations with potential partners.

Enhancing Business Performance

We also help clients enhance their business performance through a range of services provided by other departments, such as:

- Increasing profitability
- Improving financial functions and processes
- Integrating post-M&A businesses
- Optimizing costs and evaluating performance

Restructuring and Pre-IPO Preparation

We provide clients with structure optimization and pre-IPO financial and internal control review services to ensure compliance with listing requirements and a smooth transition to successful listing.

Seeking Financing Opportunities

We assist clients in exploring financing opportunities through various channels, including:

- Listing in different regions
- Mergers and acquisitions

Leveraging our comprehensive service portfolio, we are dedicated to helping clients achieve lasting success and business growth.

5. **引荐潜在的合资伙伴、供应商和市场参与者:** 我们将客户与潜在的合资伙伴、供应商和市场参与者联系起来, 以寻求业务发展机会, 并在与潜在合作伙伴的协商过程中提供协助和建议。

提升业务表现

我们还通过其他部门提供的一系列服务帮助客户提升业务表现, 例如:

- 提高利润率
- 改进财务职能和流程
- 整合并购后的业务
- 优化成本和评估绩效

架构重组及首次公开发行前整理

我们为客户提供架构优化及首次公开发行前财务及内控梳理服务, 以确保遵守上市要求及顺利过渡和成功上市。

寻求融资的机会

我们帮助客户在多种渠道探索融资机会, 包括:

- 不同地区的上市
- 并购

凭借我们全面的服务组合, 我们致力于帮助客户实现持久的成功和业务增长。

Team Profile



团队简介

Sandy Lam | 林铎灵
Director 董事

Sustainability Advisory
可持续发展咨询

CESGA®

Consultation 咨询服务

We are a global professional services platform with over **150 professionals** currently across different geographies, including Canada.

作为一个全球性的专业服务平台，亦辰集团有限公司在全球各地包括加拿大在内，聘雇超过**150名专业人士**。

ESG Consultation Services

环境、社会及管治顾问服务

Sustainable Development Consulting Services

Our sustainable development consulting services aim to help businesses achieve sustainable development while providing comprehensive support and guidance to our clients throughout the process. We offer three service categories:

1. Sustainable Development Performance Reporting and Disclosure:

The demand for sustainable development reporting and disclosure services has grown significantly in recent years, driven by number of factors, including increasing regulatory requirements (for example listed companies in Hong Kong), heightened stakeholder expectations, and a growing recognition of the importance of sustainability to long-term business success.

可持续发展顾问服务

我们的可持续发展顾问服务旨在协助企业实现可持续发展，并在此过程中为客户提供全方位的支持和指导。我们提供以下三大服务范畴：

1. 可持续发展表现报告和披露：

近年来，对可持续发展报告和披露服务的需求大幅增长，这是由多种因素驱动的，包括不断增加的监管要求（例如香港的上市公司），利益相关者的期望值提高，以及人们日益认识到可持续发展对长期商业成功的重要性。

ESG Consultation Services

环境、社会及管治顾问服务

We provide various sustainable development performance disclosure services, including “compliance disclosure,” “advanced disclosure,” and “investor communication.” Through our services, you can gain a deeper understanding of your company’s sustainable development performance, including environmental protection, social responsibility, and governance. Additionally, we will help you develop sustainable development reports and strategies according to international or local standards, guidance and requirements in publications, to ensure that your company has the capacity for sustainable development. Our reporting experience covering a wide range of industries, including Industrial and Consumer Products, Finance, Logistics, Pharmaceutical & Health, Real Estate, Properties management, Construction Development, Food and Beverages, Consumer products, etc. Meanwhile, we will assist you to enhance risk management by identifying and managing risks, such as environmental liabilities or supply chain disruptions due to social issues. We can also assist you in establishing and maintaining positive relationships with stakeholders, achieving long-term success and growth in sustainable development.

2. **Carbon Management:** Our carbon management services aim to help businesses reduce carbon emissions and achieve carbon neutrality. Our services include carbon credit registration, greenhouse gas inventory, and environmental footprint assessment for organizations or products. Additionally, we can help companies develop carbon-neutral implementation plans to ensure that they can achieve their carbon neutrality goals.

我们提供一系列的可持续发展表现披露服务，分别为「合规披露」、「进阶披露」及「投资者沟通」。透过我们的服务，您可以更深入地了解并掌握公司的可持续发展表现，包括其环保、社会责任和治理等方面。此外，我们将帮助您根据国际或地方标准、指引和公示的要求制定可持续发展的报告和策略，确保公司具备持续发展能力。我们的报告经验涵盖了广泛的行业，包括工业和消费品、金融、物流、医药和健康、房地产、物业管理、建筑开发、食品和饮料、消费品等。同时，我们将帮助您识别和强化管理风险，如环境责任或因社会问题导致的供应链中断，加强风险管理。我们更可以协助您建立和维护与利益相关者的积极关系，从而在可持续发展方面实现长期的成功和增长。

2. **碳管理：**我们的碳管理服务旨在协助企业减少碳排放，从而实现碳中和。我们的服务包括碳权登记、就组织或产品进行温室气体盘查及环境足迹评估等。此外，我们可以协助企业制定碳中和的执行计划，以确保企业能够实现碳中和目标。

ESG Consultation Services

环境、社会及管治顾问服务

3. Climate Change: Our climate change services aim to help businesses address the challenges posed by climate change. We analyze the impact of climate change on businesses and provide corresponding solutions. Additionally, we can provide advice on capacity building, risk identification, and reporting to meet the requirements of the Task Force on Climate-related Financial Disclosures (TCFD) to ensure that companies can address the challenges of climate change and achieve sustainable development.

Our service team is composed of a group of professional sustainable development consultants with extensive experience and knowledge, who can provide comprehensive support and guidance to our clients.

- **Professional:** Our service team has extensive experience and knowledge to provide clients with professional support and guidance.
- **Tailor-Made:** Our services are all tailored to the actual needs of our clients, whether they are in the early stages aiming for compliance, or have already developed some sustainable capabilities and are seeking advanced services, we can ensure that our clients receive the most effective solutions.
- **Comprehensive:** Our services cover all aspects of sustainable development, from sustainable development performance disclosure to carbon management and climate change, providing comprehensive support and guidance to our clients.

3. 气候变化：我们的气候变化服务旨在协助企业应对气候变化带来的挑战。我们会分析气候变化对企业的影响，并提供相应的解决方案。此外，我们还可以针对「气候相关财务揭露小组」(TCFD) 的要求进行管理能力建设、风险识别及汇报等方面提供建议，以确保企业能够应对气候变化的挑战并实现可持续发展。

我们的服务团队由一群专业的可持续发展顾问组成，他们拥有丰富的经验和专业知识，能够为客户提供全面的支持和指导。

- **专业：**我们的服务团队拥有丰富的经验和知识，能够为客户提供专业的支持和指导。
- **量身定制：**我们的服务都是根据客户的实际需求量身定制，不论是处于起步阶段以合规为目标，或是已具备一定可持续发展能力，正寻求进阶服务，我们均能确保客户获得最有效的解决方案。
- **全方位：**我们提供的服务涵盖了可持续发展的各个方面，从可持续发展表现披露到碳管理，再到气候变化，能够为客户提供全方位的支持和指导。

Team Profile



团队简介

Wilson Luk | 陆玮霆
Director 董事

Taxation Services
税务服务

ACCA 英国特许公认会计师
ATIHK 香港税务学会会员

Consultation 咨询服务

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Taxation Services

税务服务

Taxation Services

Hatcher works closely with our regional offices to deliver professional services through multi-lingual teams experienced in both local and international requirements and regulations.

Our team of tax specialists provides a full range of services for a wide variety of local and international companies that operate in Mainland China and Hong Kong.

Hong Kong, as a Special Administrative Region of China, is governed by a separate set of tax laws that are different from the Mainland China. Our experts are able to advise on taxes/ regulations for both jurisdictions.

Services include:

- i) Profits Tax, Salaries Tax and Property Tax compliance reporting
- ii) Preparing a written reply in response to the enquiries from the Hong Kong Inland Revenue Department ("IRD")
- iii) Offshore profits claim
- iv) Capital gains claim
- v) Assisting clients in an application for tax-exempt entities under Section 88 of the Inland Revenue Ordinance ("IRO")
- vi) Tax opinion on IPO
- vii) Tax treaty issues, including double tax relief and application for a certificate of tax resident status
- viii) Advanced ruling application
- ix) Tax field audit and investigation
- x) Hong Kong tax dispute resolution
- xi) Transfer pricing health check and documentation

税务服务

亦辰与区域办事处紧密合作，通过对本地和国际要求以及法规有丰富经验的多语言团队提供专业服务。

我们的税务专家团队为在中国内地和香港经营的本地及国际企业提供全方位服务。

香港作为中国的特别行政区，受与内地不同的独立税法管辖。我们的专家能够就两个司法管辖区的税收／法规提供建议。

服务包括：

- i) 利得税、个人薪俸税和物业税合规申报
- ii) 为客户拟定书面答覆，以回应香港税务局（「税务局」）各类型的质询
- iii) 离岸利润申索
- iv) 资本收益申索
- v) 协助客户根据《税务条例》（「IRO」）第88条申请免税实体
- vi) 关于首次公开发售的税务意见
- vii) 税务协定问题，当中包括双重税务减免及申请税务居民身份证明书
- viii) 事先裁定申请
- ix) 税务实地审计和调查
- x) 香港税务争议解决
- xi) 转让定价健康检查及文件记录

Team Profile



团队简介

William Lau | 刘伟伦
Director 董事

Risk Management Advisory
风险管理咨询

CPA 香港注册会计师
CPA (Aust.) 澳洲注册会计师
ACMA 特许管理会计师
CGMA 全球特许管理会计师
MSc Risk Management 风险管理理学硕士

Consultation 咨询服务

We are a global professional services platform with over **150 professionals** currently across different geographies, including Canada.

作为一个全球性的专业服务平台，亦辰集团有限公司在全球各地包括加拿大在内，聘雇超过**150名专业人士**。

Risk Advisory Services

风险咨询服务

Risk Advisory Services

In view of the rapidly changing business environment, risk management is the key to developing sustainable businesses. Effective risk management helps you and your staff focus on attaining business objectives. With the implementation of a sound internal control system, not only an enterprise's operating efficiency could be enhanced, but also the interests of corporations, their shareholders and stakeholders could be protected.

We are a group of experts with extensive skills, knowledge and experience specializing in the provision of a wide range of tailor-made risk consultancy services that cater your needs. We are keen to add value to your business by bringing you the following professional services.

- Internal Control Review Services
- Risk Assessment Advisory Services
- Business Processes Consultancy

风险咨询服务

鉴于瞬息万变的营商环境，风险管理为可持续发展业务的关键。有效的风险管理可帮助您和团队成员专注实现业务目标。配合完善的内控制度，不仅可以提高企业的运作效率，更可保障企业、股东和持份者的利益。

我们的团队由一组拥有丰富的技能、知识和经验的专家组成，提供各种量身定制的风险咨询服务，满足您的需求。我们竭诚为您提供以下专业服务，为您的业务增值。

- 内部控制审阅服务
- 风险管理咨询服务
- 业务流程咨询

Risk Advisory Services

风险咨询服务

Internal Control Review Services

Internal control is an essential element for corporations to achieve business objectives effectively and efficiently. In recent years, rules and regulations have been emerged to require enterprises to oversee risks management and internal controls system. Corporations without sound internal control systems are vulnerable to compliance risks and reputation risks. An effective internal control system not only helps your business improve performance, but also maintains compliance with governing bodies in the ever-changing capital market effectively. We bring together the energetic experts you need, with experience and knowledge in a wide range of business sectors, as well as corresponding regulations. Our Internal Control Review Services include the following:

- Initial Public Offering (IPO) Projects (also known as PN21/PN2 Review under the Listing Rules of the HKEx)
- Review of Hong Kong Listed Companies under Code Provision D.2.1 of Part 2 of the Corporate Governance Code
- Special Review as requested by the HKEx or regulatory bodies

内部控制审阅服务

内部控制是企业有效和高效地实现企业目标的重要因素。近年，监管机构已经出台了要求企业监管风险管理和内控制度的规章制度。缺乏健全内控制度的企业容易受到合规性风险和声誉上风险之影响。有效的内控制度不仅有助您的企业提高业绩，亦能够在不断变化的资本市场环境中有效地保持监管机构所要求的合规性。我们汇集了您所需的专家。他们充满热忱，拥有不同行业的经验和知识，以及对相关规章制度有深度理解。我们的内部控制审阅服务包括以下内容：

- 首次公开发行(IPO)项目（也被称为在港交所上市规则中的PN21/PN2审阅）
- 审阅香港上市公司在企业管治守则下的守则条文第2部分第D.2.1条规定的执行情况
- 港交所或监管机构要求的特别审阅

Risk Advisory Services

风险咨询服务

Risk Management Advisory Services

Risk is part of all our lives, and also every business. Risk management is essential to the continuous success of your business. As a well-developed business, you face everyday challenges in several major perspectives – strategic, operational, reporting and compliance. Though languages and cultures vary among nations on this planet, we all share the same tongue on event identification and monitoring throughout the world. In general, there are two types of events. Negative event is classified as risks while positive event refers to opportunity in attaining business targets. Along with risks, there come opportunities. Comprehensive access and evaluation of risk portfolio enables your business to allocate the manpower and resources wisely. This allows you to mitigate the risks and maximize opportunities so as to stand out from your competitors in the market. We are keen to help you establish and implement risk management function, and assists your corporations to focus on achieving business objectives effectively and efficiently. These risk management functions include:

- Risk Identification
- Risk Assessment
- Risk Evaluation & Prioritization
- Risk Response

Business Processes Consultancy

In order to achieve effective control activities within organization, policies and procedures, manuals or guidelines should be established and implemented. We add values to your enterprise by developing tailor-made manuals & guidelines for your business processes so as to enhance the internal control systems of your business after thorough understanding of your organization via interviews & walkthroughs.

风险管理咨询服务

风险是我们生活的一部分，也是每个企业的一环节。风险管理对企业的持续成功至关重要。作为一个优良发展的企业，您每天面临的挑战主要包含几方面元素 – 战略、业务、汇报和合规性。虽然国家之间的语言和文化有所差异，但我们在事件识别和监察上都有相同的理念。一般来说，事件可分为两种类型：负面事件被归类为风险；积极事件则指的是实现企业目标的机会。古语有云，有危才有机，对风险组合的全面了解和评估，能够使您的企业有效地分配人力和资源，以降低风险和最大化机遇，以便在市场上从竞争对手中脱颖而出。我们热衷于帮助您建立和实施风险管理职能，并帮助您的公司专注于有效地和高效地实现业务目标。这些风险管理职能包括：

- 风险识别
- 风险评估
- 风险评价及确定优先次序
- 风险应对

业务流程咨询

为了在企业里实现有效的控制活动，企业应该制定和执行政策与程序、流程管理手册或指引。我们通过访谈和获取穿行性文件来深入了解您的业务，并为企业量身定制流程管理手册和指引，从而完善企业的内控体系，务求为您的企业增值。

Team Profile

团队简介



Louis Lee | 李志生
Senior Manager 高级经理

Financial Services
金融服务

Consultation 咨询服务

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Business Financing and Government Funding Consultation

企业财务及政府资助咨询

From our experience, we realise that high liquidity and innovative ideas are of utmost importance for a business to grow and sustain.

Our consultation services team provides professional advice and strategic planning for our clients to obtain Government funding and other financing supports, which allow start-up companies and SMEs to upgrade their technological level, increase productivity and introduce innovative ideas to their businesses.

Concurrently, our corporate finance team provides advisory services for our clients to develop business proposals that are feasible, sustainable, and innovative. Rest assured that our team will support our clients in all dimensions.

We bring our clients to visualise their business expansion in Hong Kong, Mainland China, countries of the Association of Southeast Asian Nations (ASEAN), and economies which have signed Free Trade Agreements (FTAs) with Hong Kong. Leverage on our successful history, our clients can confidently establish their businesses in these markets without hassle.

根据我们的经验，我们意识到高流动性和创新理念对企业的增长和持续发展至关重要。

我们的咨询服务团队为客户就获取政府资助和其他融资支持提供专业的建议和战略规划，从而使初创企业和中小企业提升技术水平，提高生产力，并在业务中引入创新理念。

与此同时，我们的企业财务团队向我们的客户提供咨询服务，以制定具备可行性、可持续性和创新性的商业计划。确信无疑的是，我们的团队将在各个方面支持我们的客户。

我们协助客户在香港、内地、东南亚国家联盟(ASEAN)国家以及与香港签订自由贸易协定(FTA)的经济体的业务拓展落地化。凭借我们的成功经验，我们的客户可以顺畅并自信地在这些市场建立业务。

Team Profile



团队简介

Keith Lau | 刘文基
Director 董事

Financial Advisory
财务咨询

CPA 香港注册会计师
CPA (Aust.) 澳洲注册会计师

Solutions 商业解决方案服务

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Financial Management and Cloud Accounting Services

财务管理和云端会计服务

Financial Management and Cloud Accounting Services

Our team is dedicated to providing you with high-quality financial management and cloud accounting services, helping your business save costs, increase productivity, and achieve long-term growth. Our professional services cover multiple industries, including licensed corporations (SFC Type 1, 4, 9), catering, recycling, and manufacturing. Based on the characteristics and needs of your industry, we will tailor a suitable service plan for you.

Professional Service Scope

- Provide customized financial management services for clients in different industries
- Offer financial statements and analysis, assist in formulating financial strategies, and enhance company competitiveness

Licensed Corporations (SFC Type 1, 4, 9)

- Provide compliant financial statements and analysis according to the Securities and Futures Ordinance and regulatory requirements, including FRR (Financial Resources Rules) and analysis
- Handle daily accounting tasks, ensuring cash flow and asset security

财务管理和云端会计服务

我们的团队专注于为您提供高质素的财务管理和云端会计服务，帮助您的业务节省成本、提高生产力并实现长期增长。我们的专业服务涵盖多个行业，包括持牌公司（证监会1、4、9号牌照）、餐饮、回收和制造业。根据您的行业的特点和需求，我们会为您量身定制适合您的服务方案。

专业服务范畴

- 为不同行业的客户提供定制财务管理服务
- 提供财务报表和分析，协助制定财务策略，提升公司竞争力

持牌公司（证监会1、4、9号牌照）

- 根据《证券及期货条例》和监管要求提供符合标准的财务报表和分析，包括FRR（财政资源规则）及分析
- 处理日常会计工作，确保资金流和资产安全

Financial Management and Cloud Accounting Services

财务管理和云端会计服务

Catering Industry

- Establish appropriate cost and revenue management systems to ensure business profitability
- Regularly monitor and evaluate performance, providing data support for business development

Manufacturing Industry

- Provide comprehensive cost and revenue analysis for clients
- Assist clients in optimizing production processes, reducing costs, and improving product quality
- Offer financial statements and analysis to support business decisions and development

Rental Billing and Receivables Services

- Issue rental invoices to tenants, ensuring the accuracy and compliance of rental income
- Collect rent promptly, reducing overdue receivables and bad debt risks
- Provide regular rental income reports and analysis to management, supporting decision-making and business development
- Monitor tenant credit status, identify potential risks in advance, and provide corresponding risk control advice

餐饮业

- 设立适切的成本和收益管理体系, 确保业务盈利能力
- 定期监控和评估业绩, 为业务发展提供数据支持

制造业

- 为客户提供全面的成本和收益分析
- 协助客户优化生产流程, 降低成本, 提高产品质量
- 提供财务报表和分析, 以支持业务决策和发展

租金账单及应收款服务

- 向租户开具租金账单, 确保租金收入的准确性和合规性
- 及时催收租金, 降低过期应收账款和坏账风险
- 向管理层提供定期的租金收入报告和分析, 以支持决策和业务发展
- 监控租户的信用状况, 提前识别潜在风险, 并提供相应的风险控制建议

Financial Management and Cloud Accounting Services

财务管理和云端会计服务

Outsourced Accounting Department Services

- Provide complete daily accounting tasks, including accounts receivable, accounts payable, fund dispatch, and accounting data preparation
- Ensure financial statements and analysis comply with relevant regulations and regulatory requirements, including consolidated income statements, cash flow statements, balance sheets, etc.
- Assist in formulating financial strategies, improving investment return rates, and risk management levels
- Closely cooperate with internal departments such as investment and compliance, ensuring the compliance and effectiveness of company operations

Bookkeeping and Treasury Services

- Provide customized bookkeeping services for clients in different industries, divided into the following contents:
 - Recording transactions
 - Preparing financial statements, such as income statements, balance sheets, etc.
- Offer treasury services for clients in need, reducing the burden on client resources

外包会计部门服务

- 提供完整的日常会计工作，包括应收账款、应付账款、资金调度及会计资料准备等
- 确保财务报表和分析符合相关法规和监管要求，包括综合收益表、现金流量表、资产负债表等
- 协助制定财务策略，提高投资回报率和风险管理水平
- 与公司内部的投资部门、合规部门等紧密合作，确保公司运营的合规性和有效性

簿记及司库服务

- 为不同行业的客户提供定制簿记服务，分为以下内容：
 - 记录交易
 - 整理财务报表，如收入表、资产负债表等
- 为有需要的客户提供司库服务，减轻客户资源负担

Financial Management and Cloud Accounting Services

财务管理和云端会计服务

Software We Use

We utilize various cloud accounting software and traditional accounting software to adapt to diverse business needs. The software we use includes:

sage 50



Kingdee 金蝶

Microsoft Dynamics 365

myob



qb QuickBooks

我们使用的软件

我们运用不同的云端会计软件和传统会计软件，以适应各种业务需求。我们所使用的软件包括：

Our Team

Our team consists of professional accountants and financial experts with extensive experience and capabilities. We are committed to providing you with professional and efficient services. No matter the size of your business or your specific requirements, we will offer the most suitable solution for you.

Please contact us and let us help you navigate your business towards success.

我们的团队

我们团队拥有专业的会计师和财务专家，具备丰富的经验和实力，能够为您提供专业、高效的服务。无论您的企业规模和业务需求如何，我们都将竭诚为您提供最合适的解决方案。

请与我们联系，让我们为您的业务成功保驾护航。

Team Profile

团队简介



Dickson Chu | 朱沛祺
Director 董事

Company Secretarial Services (Listed and Private Companies)
公司秘书服务 (上市及私人公司)

CPA 注册会计师

Solutions 商业解决方案服务

We are a global professional services platform with over **150 professionals** currently across different geographies, including Canada.

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Company Secretarial Services (Listed and Private Companies)

公司秘书服务 (上市及私人公司)

Company Secretarial Services

Hatcher offers a wide range of corporate services to ensure good corporate governance and compliance of your entity, either in Hong Kong or in other jurisdictions.

We are highly qualified and excellent professionals and provide company secretarial support in accordance with legal and business requirements and regulations. We provide the effective and efficient services to our client from time to time.

Our major services listed as follows:

Listed Company

- (i) Act as named Company Secretary and Designated Representative to communication with the Stock Exchange and other external parties
- (ii) Provision of compliance services as required by the Listing Rules, Companies Ordinance, Securities and Futures Ordinance and other relevant rules and regulations
- (iii) Arrange meetings for the board, shareholders and committees
- (iv) Prepare for necessary documentary work including announcements, circulars, forms, returns, agenda, minutes etc.
- (v) Assist in preparation of annual, interim and quarterly results and reports
- (vi) Other non-routine engagements such as share options scheme, amendment of M&A, disclosure of interests, general offer, placing and subscriptions, rights issue, group reorganization, notifiable and connected transactions etc.
- (vii) Assist in company secretarial matters in IPO applications

公司秘书服务

亦提供各类型的公司服务，以确保客户的实体在香港或其他司法管辖区拥有良好的企业管治和符合合规要求。

我们的公司拥有优秀资历的专业雇员，并按照法律及业务和规例要求提供公司秘书支援服务。我们随时为客户提供有效及高效的服务。

我们的主要服务如下：

上市公司

- (i) 担任指定公司秘书及指定代表与联交所及其他外部人士沟通
- (ii) 提供上市规则、公司条例、证券及期货条例以及其他相关规则及规例所规定的合规服务
- (iii) 安排董事会、股东及委员会会议
- (iv) 编制所需文件，包括公告、通函、表格、报表、议程、会议记录等
- (v) 协助编制年度、中期及季度业绩和报告
- (vi) 购股权计划、修订大纲及细则、权益披露、全面要约、配售及认购、供股、集团重组、须予公布及关连交易等其他非常规性业务
- (vii) 协助处理首次公开发行申请的公司秘书事宜

Company Secretarial Services (Listed and Private Companies)

公司秘书服务 (上市及私人公司)

Private Company

- (i) Formation of Hong Kong and offshore limited companies by shares (including WOFE, the PRC, BVI, Cayman Islands, Seychelles, Panama, Singapore, Malaysia and UK etc.)
- (ii) Formation of limited companies by guarantee and unlimited companies
- (iii) Act as named Company Secretary, Designation Representative of significant controller register and administrator of Hong Kong and offshore companies
- (iv) Provision of registered office and postal arrangements
- (v) Liquidation, dissolution and cessation of business
- (vi) Trademark registration
- (vii) Arranging attesting services, notarization and apostille of documents in the PRC and other jurisdictions
- (viii) Group reorganization

私人公司

- (i) 成立香港及离岸股份有限公司 (包括外商独资企业、中国、英属处女群岛、开曼群岛、塞舌尔、巴拿马、新加坡、马来西亚及英国等)
- (ii) 成立担保形式有限公司及无限公司
- (iii) 担任香港及离岸公司的指定公司秘书、主要控制人登记册指定代表及管理人
- (iv) 提供注册办事处及邮寄安排
- (v) 清盘、解散及终止业务
- (vi) 商标注册
- (vii) 在中国及其他司法权区安排验证服务、公证程序及文件旁注
- (viii) 集团重组

Team Profile



团队简介

Jacky Cheng | 郑浩铨
Manager 经理

I.T. Implementation
信息技术执行

CPA (Aust.) 澳洲注册会计师

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IT Services

信息技术服务

We are dedicated to assisting our customers and solidify their competitive advantages by using our team of technical consultants to support their vision. We pride ourselves in Creative, Technology and Innovations.

Creative

We believe that creativity is the key to unlocking the full potential of businesses and individuals.

With a full spectrum of creative solutions, from design and marketing campaign ideation to content production, we help our clients tell their stories, connect with their audiences, and achieve their boldest visions.

Technology

We are passionate about harnessing the latest innovations to help our clients realize their full potential and create a brighter future.

From UX/UI design and website development to mobile apps, e-commerce, APIs, data analytics, and search engine optimization, we offer a spectrum of technology solutions that unlock new possibilities and drive growth.

Innovation

We believe that innovation is the key to unlocking the future.

We are passionate about exploring the cutting edge of technology and driving the next wave of transformation. From AI to touchable digital experiences, as well as product research & development, we help our clients stay ahead of the curve and drive breakthroughs that create new possibilities.

我们致力于帮助我们的客户通过使用我们的技术顾问团队支持他们的愿景来巩固竞争优势。我们以创意、技术和创新为傲。

创意

我们相信创意是释放企业和个人全部潜力的关键。

从设计和营销活动构思到内容制作，我们提供全方位的创意解决方案，帮助客户讲述他们的故事，与受众建立联系并实现他们最大的愿景。

技术

我们热衷于利用最新的创新技术，帮助客户实现其全部潜力，创造更加美好的未来。

从用户体验/用户界面设计和网站开发到移动应用、电子商务、应用程序接口、数据分析和搜索引擎优化，我们提供一系列技术解决方案，释放新的可能性并推动增长。

创新

我们相信创新是开启未来的关键。

我们热衷于探索前沿技术，推动下一波变革。从人工智能到可触摸的数字体验，以及产品研发，我们帮助客户保持领先地位并推动突破，创造新的可能性。

Team Profile



团队简介

Johnson Lam | 林家煌
Director 董事

Human Resources Outsourcing Services
人力资源外包服务

Solutions 商业解决方案服务

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Human Resources and Payroll Services

人力资源及薪酬服务

Human Resources

As a business owner you want to focus on your business. You want to dedicate all your time and resources to your business growth. Unfortunately, staffs management is complex and time consuming, with tedious paperwork and ever-changing regulations, it is one big headache, and your time is wasted on non-revenue generating tasks.

From enrollment to salary calculation, termination to labour dispute, Hatcher provides all-round HR services tailored to your needs. We free up your time so you can spend less time on administrative tasks, and more time on your business goals, developing plan, marketing and selling, increasing revenues.

Recruitment Licensed Employment Agency

Our consultants have over 10+ years combined with training to manage the entire recruitment process. We take full ownership of any mandates, thus reflecting the honesty & integrity of our services provided towards both the clients and candidates.

All Consultants come with proven track record in their area of expertise with ability to capitalize on their knowledge and personal networks. We provides bespoke recruitment services towards both the client and candidate experience.

人力资源

作为企业主，您希冀专注于您的业务。您期望把所有的时间和资源都投入到业务增长。但繁琐的文书工作和不断变化的法规令员工管理变得复杂且耗时，使得您不胜其烦，并把您的时间浪费在非创收的工作上。

亦辰根据您的需求提供量身定制的综合人力资源服务，如招募、薪酬计算、解雇及劳资纠纷等。我们为您节省时间，因此您可以在行政管理工作上花费更少的时间，并把更多的时间投入商业目标、制定计划、营销和销售、增加收入等方面。

招聘持牌职业介绍所

我们的顾问拥有超过10年的培训经验，能够掌握整个招聘流程；我们全权负责任何委托，从而显示出我们向客户和求职者提供的具备诚实和诚信的服务。

我们所有顾问都在其专业领域拥有可靠的业绩记录，能够利用他们的知识和个人网络，针对客户和求职者提供定制的招聘服务。

Human Resources and Payroll Services

人力资源及薪酬服务

Our Scope of Service

Standard Service

- i. Payroll & Pension - Calculation & Payment
- ii. Employer Return submission & tax represent
- iii. Staff Enrolment - Contract / Pension / Medical
- iv. Staff Departure - Negotiation & Final Payment
- v. Leave & Attendance Management - Annual Leave cut off
- vi. Letters and Memos - (Probation / Promotion / Warning / Termination / Reference / Waiver)
- vii. Audit - Provision Calculation (Annual Leave & Long Service Payment)
- viii. Commission Calculation
- ix. Staff relations and communication

Extra Service

- i. Recruitment - Interview & Selection
- ii. Background / Reference Checking
- iii. Company Policy / Handbook
- iv. Performance Appraisal
- v. Insurance Renewal
- vi. Company Restructuring - Internal Transfer
- vii. Labour Dispute
- viii. Work Injury
- ix. Working VISA
- x. Others - Admin / Remedy / Correspondence

我们的服务范围

标准服务

- i. 工资及退休金 — 计算及付款
- ii. 雇主报税表递交及税务代表
- iii. 员工入职 — 合同／退休金／医疗
- iv. 员工离职 — 协商及离职工资计算
- v. 休假及考勤管理 — 年假截止
- vi. 信函及通告 — (试用期／晋升／警告／解雇／推荐信参考／豁免)
- vii. 审计 — 拨备计算 (年假及长期服务金)
- viii. 佣金计算
- ix. 员工关系及沟通

额外服务

- i. 招聘 — 面试及甄选
- ii. 背景调查
- iii. 公司政策／手册
- iv. 绩效评估
- v. 续保
- vi. 公司重组 — 内部转移
- vii. 劳资纠纷
- viii. 工伤
- ix. 工作签证
- x. 其他 — 行政／改善／通信

www.hatcher-group.com

21/F., Grand Millennium Plaza, 181 Queen's Road Central,
Sheung Wan, Hong Kong

香港上環皇后大道中181號新紀元廣場21樓

Hong Kong / Guangzhou / Vancouver