

Driving Success in Hong Kong's Wealth Management Hub

Blackhorn Wealth Management Limited leverages Hong Kong's strengths as a global hub for family offices.



“ Hong Kong is a premier wealth management hub in Asia. It is also home to a thriving family office sector, which is being further fuelled by supportive government policies that are designed to attract new capital to the city. ”

Mary Chiu
Founder

Blackhorn Wealth Management

Headquartered in Hong Kong, Blackhorn Wealth Management Limited provides tailored wealth solutions for high-net-worth individuals and families across Asia and beyond. In just four years since its establishment, the company has experienced significant growth, managing assets for 200 affluent families, thanks to the opportunities presented by its Hong Kong base.

Connecting to Wealth and Opportunities

Not only has Blackhorn been leveraging the city's connectivity as an international finance centre to expand into markets such as Southeast Asia, it has also been using Hong Kong's proximity to and integration with Mainland China as a way to unlock the burgeoning wealth market across the border.

In particular, the Guangdong-Hong Kong-Macao Greater Bay Area (GBA) has been integral to Blackhorn's business development. “The majority of Blackhorn's clients are Hong Kong-based, but the GBA's wealth accumulation, particularly in Mainland China, offers a growing client pool,” Mary Chiu, Founder of Blackhorn Wealth Management, said.

“As wealth transfers across generations, demand for family offices is set to grow. With its favourable tax regime and sophisticated asset management capabilities, Hong Kong is well placed to serve as a leading hub for high-net-worth families globally,” Alan Lee, Head of Investment Strategy and Managing Director of Blackhorn Wealth Management, stated.

A Supportive Environment

As a young and dynamic team of professionals, Blackhorn Wealth Management has grown rapidly by staying focused on delivering tailored solutions and building trusted relationships with our clients.

“Along our growth journey, we have appreciated the practical support provided by InvestHK, whose advice and local insights have been helpful as we navigated the city's business landscape. We have grown our team from five to over 30 professionals in the past four years,” said Yugi Lee, Founder of Blackhorn Wealth Management.

“We are grateful to be growing in a city that fosters innovation and supports

enterprises,” Wilson Hui, Head of Wealth Solutions and Managing Director of Blackhorn Wealth Management, concluded.

Blackhorn Wealth Management

- In 2022, Blackhorn Wealth Management Limited established the Blackhorn Family Office, which focuses on legacy planning, trusts, cross-border tax solutions, and will and estate planning
- The firm has obtained Type 4 and 9 licences issued by the Securities and Futures Commission of Hong Kong

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