
Company Introduction
PERSOL

Who we are

One of the leading
HR Solutions
company in the region

>140
locations in Asia Pacific

>10,500
permanent placements
across the region every year

Comprehensive workforce
management solutions
– global scope, local focus

Operating in 13 markets
across the region

>40 years
of experience in APAC



PERSOL's APAC Presence

The Asia Pacific region isn't just our focus, it's our specialty. We combine our regional expertise with industry experience and local market understanding.

13
markets

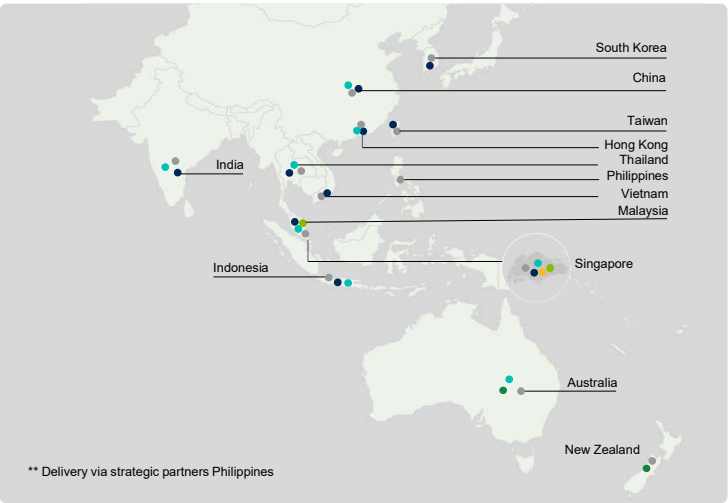
140+
locations across the Asia Pacific region

40+
years

10,500+
permanent placements each year

54,500+
contractors deployed every day

10,000+
clients



PERSOL | PERSOL CONSULTING | BTI EXecutive Search by PERSOL | P-SERV by PERSOL | evo by PERSOL | PROGRAMMED by PERSOL

OUR CAPABILITIES IN APAC



	SPECIALIST SEARCH	GENERAL/ PERMANENT RECRUITMENT	TEMPORARY/ CONTRACTORS	PEO & EOR#	JAPAN DESKS
AUSTRALIA	✓	✓	✓	✓	✓
CHINA	✓	✓	✓	✓	✓
HONG KONG	✓	✓	✓	✓	✓
INDIA	✓	✓	✓	✓	✓
INDONESIA	✓	✓	✓	✓	✓
MALAYSIA	✓	✓	✓	✓	✓
NEW ZEALAND	✓	✓	✓	✓	
PHILIPPINES					✓
SINGAPORE	✓	✓	✓	✓	✓
SOUTH KOREA	✓	✓	✓	✓	✓
TAIWAN	✓	✓	✓	✓	✓
THAILAND	✓	✓	✓	✓	✓
VIETNAM	✓	✓	✓	✓	✓

*Delivered through a SOW/ Outsourcing Model
** Delivery via strategic partners in Philippines
# PEO/ EOR services are subject to restrictions of local laws & regulations

ENGINEERING & TECHNICAL

INFORMATION TECHNOLOGY

BANKING & FINANCE

PHARMACEUTICAL & HEALTH

HUMAN RESOURCES

ACCOUNTING

PROCUREMENT & SUPPLY CHAIN

SALES & MARKETING

PERSOL Hong Kong



24 Years in Hong Kong

1 Location

470 Permanent positions placed in each year

125 Full-time professionals

1,500+ Contractors deployed every day

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Talent solutions

- Temporary staffing
- Contract staffing
- Payroll services
- Permanent placement
- Executive search
- Business process outsourcing
- On-site partnered staffing
- Global Professional Employer Organization (GPEO)
- HR consulting

Functional expertise

- Information Technology and Telecommunication
- Banking and Financial Services
- Insurance
- Retail and Consumer Goods
- Healthcare, Pharmaceuticals and Life Sciences
- Property and Real Estate
- Industrial and Engineering
- Logistics and Supply Chain
- Finance and Accounting
- Human Resources
- Japanese-specialty Desk

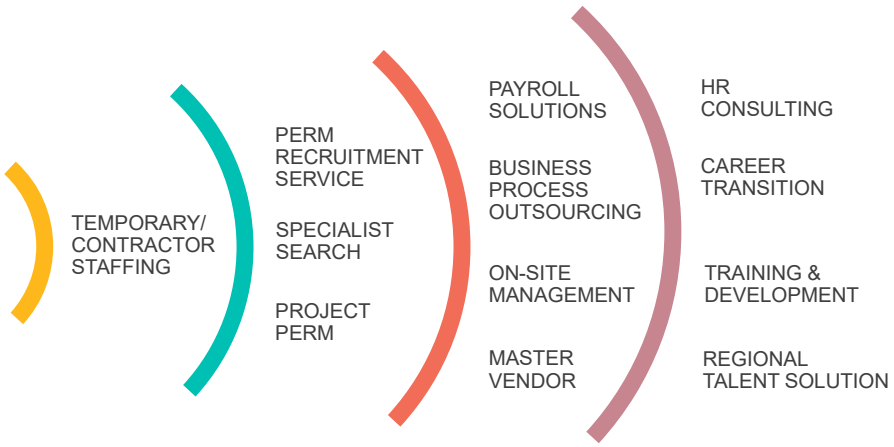


Solutions Overview

**A full scale of workforce expertise –
From simple to complex**

Our continuum of services begins with solutions for temporary or contract staffing, permanent placement and extends to holistic workforce solutions.

Our comprehensive workforce solutions leverage delivery models to help you discover the talent your business demands. We also offer customers value-added support to meet their workforce needs.



ENGINEERING & TECHNICAL

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HUMAN RESOURCES

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PROCUREMENT & SUPPLY CHAIN

SALES & MARKETING

Why PERSOL



HIRING MANAGER

- Single Point of Contact
- Ease of sourcing process
- Access to wider talent pools through PERSOL network
- Enables Hiring Manager to focus on their business

PROCUREMENT

- Spend Management
- Cost savings
- Simplified contract management
- Compliance

HUMAN RESOURCES

- Talent strategy partner
- Consistency in recruitment process
- Best Practice recruitment methodology
- Recruitment visibility and reporting

CORPORATE HQ

- Single Point of Contact
- Management reporting
- Spend management
- Access to talent
- Consistency in hiring process

Temporary/ Contractor Staffing

TEMPORARY/ CONTRACTOR SOLUTIONS

- **Temporary –** Short term assignments (daily or weekly) in office/clerical, retail, customer service, promotors and warehousing.
- **Fixed/Long Term Contractors –** across all major office/clerical and professional/technical skill sets
- **Contractor-to-Permanent staffing –** let our clients minimize hiring risk by evaluating contractors before transferring them to permanent employment.



AGREEMENT TYPES

- **Preferred Supplier:** PERSOL is identified as one of a small set of suppliers approved by our clients to support their needs.
- **Master Vendor:**
  A single supplier acts as a Master Vendor for all contingent orders, subcontracting some requisitions they cannot fill to a limited network of client-approved secondary suppliers.

Payroll Solutions

Reduce Overheads And Paperwork Without Sacrificing Quality

PERSOL assumes all legal obligations for the select employees' wages, payroll deductions, unemployment insurance, and workers' compensation. Our clients' benefits include:

- Reduced administrative time for more focus on HR issues
- Assured quality and compliance to local laws
- Centrally coordinated consistency across multiple locations
- Flexibility, invoicing accuracy, and improved record-keeping

PERSOL payroll outsourcing options are convenient for part-time, full-time, and non-traditional employees, including:

- Contractor workers
- Temporary employees
- Customer-site employees
- Family members
- Flex-time workers
- Interns
- Retirees
- Staff for special projects
- Students



PERM Recruitment Service

RECRUITMENT PROCESS INCLUDES:



Job Definition

Facilitate meetings with the hiring manager to understand the job description, specifications and requirements.



Recruiting and Sourcing

PERSOL sources from a wide network of avenues including Online Job Boards, Social Media, Employees Referrals, Networking & Talent Pools.



Candidate Screening

Review resumes & prepare candidate skills assessments.



Interviews

PERSOL conducts behavioural interview with each candidate & schedule interview with the client.



Candidate Hiring

Reference checks and optional background screening, salary and compensation negotiations & prepare offer and acceptance letters.



Placement Follow-up

Placement follow-up's with both the hiring manager and the candidate confirmation letters and agreements.