

January 2024

Australia

DC STRATEGY

Franchising Done Right.



DC Strategy stands as the premier

and the Asia-Pacific region. With a

franchise consulting firm, renowned for

its exceptional expertise in Australasia

Its core specialisation lies in guiding businesses through the intricate process of franchising, enabling them to establish regional, national, and international networks and renowned brands.

With a portfolio boasting more than 300 successful cases, the company has solidified its reputation as the go-to franchise consultancy, dedicated to

creating Australasia's most profitable franchise systems.

In 2022, DC Strategy expanded its horizons with the launch of DC Strategy Asia, a regional force with an in-depth understanding of the unique dynamics of the Asian market. Its expert team collaborates closely with clients, offering tailored strategies to tackle the distinctive challenges of the region. Whether it is a local business seeking global expansion or an international brand eyeing the Asian market, DC Strategy is a trusted partner. With an unwavering commitment to its clients' success, the company provides the knowledge and support needed to thrive in the world of franchising.

Business and Professional Services destrategy.com



Landmark Family Office (LFO) is a private multi-family office committed to supporting its founding families and independent clients in stewarding their legacy. LFO provides a comprehensive suite of family office services centred around investment management across traditional and alternative asset classes. Its expert team has over 100 years of combined industry experience across the family office advisory continuum, including asset management, private equity, financing, legacy planning and family governance. Its aim is to bring strategy and structure to support its

clients' evolving needs at every stage of life.

The company set up its headquarters in Hong Kong and commenced operations in January 2023 to serve the founding families and independent clients, and has already established offices in Hong Kong and Sydney. As part of its growth strategy, LFO plans to expand its presence to Singapore and the Middle East in the near future.

Asset Management, Financial Services landmarkfo.com

TMS.

TMS is a Hong Kong-based digital news and media company. Its mission is to make it easier for the young generations to connect with today's world through delivering a fun and factual content experience.

From Monday to Friday, TMS provides roundups of the most significant global news headlines in a digestible, fun and factual manner, making use of memes, GIFs, and emojis. Besides, engaging human stories and interviews with

impactful and inspirational journeys will be shared during weekends.

TMS will launch its TMS happenings segment in the near future, which will make it easier for people in Hong Kong to connect with all local beats, events, and businesses across the city.

Digital News and Media themilsource.com

Cyprus

Unlimit

Founded in 2009, **Unlimit** is a global FinTech company that offers a wide range of financial services. This includes payment processing, banking as a service (BaaS), and others.

The company's mission is to deliver solutions that eliminate financial borders, enabling businesses to operate seamlessly both locally and internationally across Europe, the United Kingdom, Latin America, Asia Pacific, and Africa.

Unlimit has 500 employees spread across 16 offices on five continents, including Frankfurt, Singapore, São Paulo, Mexico and Hong Kong.

Payment unlimit.com

France



Choose Planet A is a sustainable packaging provider that is committed to bringing truly sustainable and innovative packaging solutions that help protect our planet. In 2022, their first product launch was a new alternative to single-use paper cups named THE GOOD CUP.

The unique and patented paper cup comes with an integrated top flap that easily folds and locks into place, eliminating the need for traditional plastic lids. It is made from paper with a certified plastic-free coating (Flustix) and is certified home compostable (TUV). Additionally, it is fully recyclable in the paper stream.

THE GOOD CUP has already received major design awards in 2023, including

Red Dot, iF Design, Pentawards, and more. It has been featured on the front pages of Yahoo! US, Yahoo! Japan, MSN, FastCompany, and has appeared on TV with The Drew Barrymore show. More recently, it has been nominated as one of the best 200 inventions of 2023 by TIME magazine.

THE GOOD CUP is currently available in Hong Kong, Japan, Australia, the United Kingdom, the United States, and Canada.

Sustainable Packaging Innovation thegoodcup.world



Founded in 2021, INDEX GAME is the first Hong Kong-based metaverse agency officially appointed and invested by The Sandbox from France to create experiences for its decentralised metaverse. Powered by a team of marketing veterans and young, passionate artists, INDEX GAME aims to provide brands and enterprises with the best solution for digital transformation to Web3 through The Sandbox metaverse platform. The company has also established the INDEX ACADEMY, which focuses on knowledge transfer and nurturing the next generation of Web3 talent in Hong Kong.

In its two years of establishment, INDEX GAME has supported over 20 brands across different sectors, including financial services, telecom, fine art, retail, and more. Moreover, INDEX ACADEMY has partnered with local tertiary institutions and delivered metaverse educational courses and content. It is currently engaging with over 60 schools to incorporate the metaverse into their science, technology, engineering, arts and mathematics (STEAM) education.

The Sandbox Metaverse Experience Creation and Training indexgame.hk

India



Astra Optics Limited is a spin-off company from the Chinese University of Hong Kong (CUHK) that aims to commercialise ground-breaking 3D nanofabrication technology. This technology is protected by more than five United States patents, and has been published in the Science Magazine in 2019 and 2022. Its primary product, the Femtosecond Projection NanoPrinter, is a revolutionary nanoscale 3D printing platform. It has achieved the best-ever reported resolution at 20 nanometers and can print at a rate of 400 mm³/hour, which is three

orders of magnitude higher than state-of-the-art commercial two-photon printing system that can only achieve a resolution of 150 nanometers. With its revolutionary product, the company enables industrial-scale applications of nanoscale 3D printing for the first time.

Innovation and Technology (Advanced Manufacturing) astra-optics.com



KGK Group, a powerhouse in the gems and jewellery industry since its inception in 1905, is headquartered in Hong Kong and has woven a legacy that spans across continents. Evolving seamlessly with time, the conglomerate has expanded its expertise into diverse realms, giving rise to KGK Realty, a real estate arm, and **KGK Stones**.

Stepping into the realm of KGK Stones, the group extracts nature's marvels from its very own mines, fashioning them into exquisite creations. With multiple quarries operating on cutting-edge technology and sustainable practices, KGK Stones breathes life into raw stones such as marble, granite, quartzite, and many others, shaping them into magnificent creations.

KGK Stones adheres unwaveringly to the highest industry standards. Each stone that emerges from KGK Stones is a mark of unparalleled quality and durability, a testament to the group's commitment to excellence. Rooted in environmental friendliness and sustainability, KGK Stones actively contributes to initiatives such as energy conservation, water treatment, waste management, and community development.

Natural Stones kgkstones.com

Ireland



ABL Aviation is an independent and global full-service aircraft asset management firm that offers tailored leasing and servicing solutions to aircraft investors and lessees worldwide. The company has a specialised team, including investment and financial professionals, as well as in-house technical experts with experience in managing and investing in aviation assets across multiple economic cycles to generate and protect value at every stage of the investment period. Since its foundation in 2014, ABL Aviation has invested more than US\$5.1 billion in aviation assets on behalf of investors.

In 2019, the company established its first Asian office in Hong Kong, providing a base to be closer to airlines and investors in the region. Despite the challenges presented by COVID-19 in the aviation sector, ABL Aviation has since expanded its presence in Hong Kong. The company currently has six professionals based in the city. The Hong Kong office complements ABL Aviation's Tokyo office in the region, as well as its other global offices in New York, Dublin, and Casablanca.

Aviation Finance, Aircraft Leasing ablaviation.com

Korea



Muto World Limited is an artificial intelligence (AI) biotechnology company headquartered in Hong Kong, developing an AI-driven digital healthcare ecosystem. With its focus in providing business-to-business-to-consumer (B2B2C) personal curation of healthcare product subscription services, and DNA test kit (in preparation) for personal genetic health profiling, Muto World aims to revolutionise inefficient medical and healthcare ecosystems globally.

The company is also dedicated to digital transformation of conventional research and development (R&D) with its in-house developed knowledge graph engine-driven research query service,

and accelerating the efficiency and effectiveness of gene based disease risk prediction and diagnosis features.

With its branch located in South Korea and professional staff in the industry, Muto World plans to expand internationally to establish partnerships and research collaborations, and provide B2B2C healthcare subscription services.

AI Software Service for Biotechnology Research and Development mutoworld.bio



NRG Taekwondo Korea (NRG) was established with the aim of promoting and instructing Taekwondo, an Olympic martial art and a national treasure of Korea. With Taekwondo courses led by highly skilled native Korean masters, NRG has garnered immense popularity within the local community and has set up training centres in various locations in Hong Kong.

NRG is committed to delivering top-notch, authentic Taekwondo education to individuals of all ages, fostering the promotion of this healthful sport that not only enhances physical fitness but also nurtures the mental well-being of its students.

Its fourth branch, NRG Taekwondo Korea by Master Go Limited, was opened in the city in mid November 2023. Master Go, the first master at NRG, has been working here for seven years and was a former member of the Korean National Taekwondo Team.

Education www.nrg-tkd.com

Mainland China



Architecture & Decoration Technology

Group (A & D) is an innovative high-tech global company that provides construction and decoration project management, design, and technical consulting services. Its purpose is to operate with digitalisation, informatisation, and advanced technology.

In addition to carrying out project services in Mainland China, the group utilises Hong Kong as its base to extend its reach to the Guangdong-Hong Kong-Macao Greater Bay Area and along the Belt and Road. It offers

project management, construction and decoration design, procurement and supply, and technical consulting services with comprehensive technological and informatisation support.

Decoration Services a-d88.com



Aries, headquartered in Hong Kong, is a registered trust company holding the Trust or Company Service Provider (TCSP) licence. The company is dedicated to providing diversified trust and custodial services, tailoring professional service solutions to clients through the use of digital technology. It offers a wide range of services, including private trust services, third-party custodial services, and digital asset custody software as a service (SaaS).

The company's management team is composed of senior bankers, private trust lawyers, FinTech professionals, and blockchain developers from globally renowned institutions. They have

securely managed over HK\$30 billion in digital assets, and possess leading global FinTech trust solution experience.

Leveraging Hong Kong's unique positioning and advantages, Aries plans to accelerate its operations in Hong Kong by expanding market coverage, building partnerships, and driving technological innovation to meet diverse client needs.

Trust and Custodial Services for Digital Assets

aries-trust.com



Blockbeat Technology Limited

(BlockbeatHK) is an international affiliate of BianjieAI, a blockchain technology innovator. Founded in 2016, BianjieAI has been a core contributor to the renowned interchain project Cosmos since 2017. Sharing the same core competencies, its team members have been dedicated to building the global Internet of Values, commonly known as Web3.0. They have played key roles in developing several national and global blockchain infrastructures, such as WenChang Chain and Cosmos/IRISnet.

BlockbeatHK specialises in providing blockchain-based application services for Web3.0 ecosystems, leveraging blockchain interoperability, non-fungible token (NFT), stablecoin, and smart contract technologies. Its clients include global digital banks, metaverse platforms, eCommerce platforms, and more.

The company's flagship product is AVATA, an advanced multi-chain/cross-chain application programming interface (API) service platform. AVATA streamlines the rapid development and deployment of secure and user-friendly Web3.0 applications, with a track record of supporting over 3,000 legitimate Web3.0 applications in Mainland China. Moreover, AVATA enables global developers to easily create and launch decentralised applications (dApps) on public blockchains, simplifying the complex interactions with different blockchains.

Information and Communications Technology blockbeat.hk



Dedao Trust is an independent trust company holding a "trust or company service provider licence" and a "trust company licence" in Hong Kong.

It boasts a professional team comprising individuals with backgrounds in law, finance and company secretarial services. It provides professional, efficient, compliant and personalised trust and company services for high-net-worth individuals, wealthy families and enterprises from Greater

China and around the world. Its services cater to the needs of customers in wealth inheritance, asset management, and enterprise management. Dedao Trust's business scope includes family trust, employee benefit trust, insurance trust, trust fund, trust family office and company services.

Trust Management dedaotrust.com

高弘資產

GRANDVISION ASSET MANAGEMENT





Grandvision Asset Management

Limited is a Hong Kong Securities and Futures Commission-licensed asset management firm that focuses on investments in stock secondary markets. The group is a leading private equity fund manager and has received multiple awards, including Best Private Equity Investment Manager. It mainly provides global asset management services and is committed to becoming a benchmark for value investment and generating excellent long-term returns for investors. Grandvision Asset Management's investment strategy in the secondary

market revolves around industrial investment, taking into account various factors such as the company's business model, competitive strategy, industry growth, industry competition pattern and industry chain status. Through a multidimensional evaluation, the company aims to identify enterprises with strong competitiveness and sustainable growth in the industry.

Asset Management

Horizon Insights is a leading independent research institution in the Mainland Chinese market that provides macroeconomic analysis, asset allocation, emerging industry research, and investment strategy services to domestic and overseas institutional investors.

The company is dedicated to providing comprehensive investment consulting services to its clients, aiming to achieve in-depth exploration of investment opportunities. Through thousands of roadshows, industry salons, and online conference calls each year, as well as in-depth research on core industry enterprises, Horizon Insights continuously delivers high-quality research services to its clients.

Established in November 2019,

Hong Kong Horizon Insights Research Limited is deeply rooted in Mainland China. It establishes and improves a dynamic research system in the process of interacting with the market. The company is committed to enhancing market efficiency and providing high-quality research products for overseas investors.

Macroeconomic Analysis, Investment Advisory, Business Consultancy

Established in 2007, Maoyuan Capital is a company focusing on full-spectrum quantitative trading. In 2023, the company established **Maoyuan**

Capital (Hong Kong) in Hong Kong. The company holds Type 4 and 9 licences obtained from the Securities and Futures Commission of Hong Kong to conduct quantitative hedge fund business.

Maoyuan is committed to the systematic construction of quantitative investments, covering stocks, futures, bonds, and other instruments. It has built a leading investment platform that combines research and trading, significantly improving research efficiency, execution capability, and risk management.

Leveraging the platform, Maoyuan attracts outstanding individuals and teams to join the company, continuously strengthens its research expertise, and strives to create solid returns for its investors.

Quantitative Trading mycapital.net





(stock code: 1499.HK) is listed on the Main Board of the Stock Exchange of Hong Kong Limited. As a subsidiary of OKG Group (the Group), OKG is committed to building a globally leading blockchain technology enterprise that connects a brighter future through technology.

By focusing on the development of applications through blockchain, big data, and artificial intelligence (AI), the Group's Web3 comprehensive data analysis platform, oklink.com, currently offers a range of products, including blockchain explorer, on-chain antimoney laundering solution "Onchain AML", all-in-one investigative and traceability platform "Chaintelligence"

for regulators, and robust OpenAPI service to support the positive development of the industry.

In addition, the Group also provides virtual asset trust and custody services and operates proprietary trading in the virtual assets. In Hong Kong, OKG is registered as a trust company with a trust or company service provider (TCSP) licence and holds a money lender licence.

FinTech okg.com.hk





Established in 2010 in Hong Kong, **Orient Securities International Financial Group**

Co., Ltd functions as the international business operations platform for Orient Securities, serving as the bridgehead for implementing its internationalisation strategy. It encompasses subsidiaries, including Orient Securities (Hong Kong) Limited, Orient Futures (Hong Kong) Limited, Orient Asset Management (Hong Kong) Limited, Orient Financing (Hong Kong) Limited, and Orient Credit Financial (Hong Kong) Limited. The company holds licences issued by

the Hong Kong Securities and Futures Commission for Types 1, 2, 4, 6, and 9, enabling it to engage in activities such as securities brokerage, futures brokerage, asset management, investment banking, margin financing, and securities lending. The company provides clients with a diverse array of investment products, a stable and efficient trading platform, and expertly facilitates cross-border financial services.

Asset Management, Financial Services dfzq.com.hk

Established in 1995 in Hong Kong,

Paryocean (Asia Pacific) International

Co., Ltd. is a wholly-owned subsidiary of Genertec International Holding Co., Ltd. It mainly engages in the import and export business of international energy (photovoltaic power plants and green certificates), mechanical and electrical products and instruments. As a professional foreign trade company, Paryocean (Asia Pacific) International Co., Ltd. has always been an efficient and flexible trading platform and channel for mechanical and electrical products in various historical periods of China's economic construction and development. For its long-term development, the company will continue to leverage Hong Kong's advantages to provide customers with excellent business services and project

solutions.

Paryocean (Asia Pacific) International Co., Ltd. has recently entered the I-REC international green certificate business and aims to provide efficient I-REC green certificates for high-quality companies to achieve environmental, social and government (ESG) compliance requirements.

International Energy Projects and Import/ Export Trading www.intlgt.cn











Point Gold is currently having its production and operation centres in Shenzhen, Hong Kong, Zhengzhou, Jinan, and more. The company has a comprehensive network for raw material procurement, transportation, and sales. Point Gold has also established cooperative relationships with many well-known banks, mining companies, brands, etc. Various industries, such as manufacturing, jewellery, finance, and trade, have adopted its high-quality products and services. At the same time, Point Gold holds numerous domestic and international certificates that

provide a guarantee for its export trade and finance services.

By refining metals and financial trading services at its Shenzhen headquarters, Point Gold can assist in circulating gold from the Shanghai Gold Exchange to the worldwide platform, thereby contributing to the country's economic growth and optimising the financial structure.

Production, Processing, Purification, Recycling and Trading of Precious Metal www.pointgold.com

Pyxis Wealth Advisors Limited (Pyxis), a licensed corporation under the Hong Kong Securities and Futures Commission since 2019 (CE No. BOG966), has been expanding its presence in Hong Kong to provide sound and holistic investment solutions. Its objective is to deliver consistent and superior long-term risk-adjusted returns to high-net-worth clients.

Pyxis offers a one-stop solution for investment management. In addition to top-notch asset management for bespoke discretionary portfolios, the company provides affiliated services upon clients' evolving needs, such as wealth planning, next generation coaching,

business restructuring, and philanthropy advisory.

With decades of experience in asset management, private banking, wealth planning, Pyxis leadership team brings well-honed perspective to this company. They blend thought-provoking market insights, effective back-end support and sound risk management.

The company is committed and highly optimistic about the growth opportunities of private wealth management businesses in the local market

Financial Services puxiswealth.com

Talos Innovation was founded by a team of experts with the aim of providing the most user-friendly wearables in the upcoming meta era.

The journey began when the founder, Sean, was diagnosed with tinnitus caused by earphones and required eyesight correction surgery due to prolonged screen usage. This personal experience motivated him to help others avoid such problems.

Its team believes that the efficiency of the human-cyberspace interface is on the cusp of the next stage. Our human eyes and ears serve as the primary input components, and personal digital devices are evolving to better align with our human sensors.

Internet of Things lemunaglasses.com

Topology Capital Limited is a Hong Kong-registered fund management company. The company holds a Type 4 (advising on securities), Type 5 (advising on futures contracts) and Type 9 (asset management) licence from the Securities and Futures Commission of Hong Kong.

The company was founded by a team of professionals who graduated from prestigious universities and have

over 20 years of experience in asset management, investment banking and wealth management.

In an increasingly complex financial landscape, Topology Capital is committed to delivering stable and long-term returns for clients by investing in a diverse range of assets across secondary markets.

Asset Management





is a private fund manager founded in Hong Kong. The company has obtained licences from the Hong Kong Securities and Futures Commission for conducting Type 4 (advising on securities) and Type 9 (asset management) regulated activities.

Truth Capital focuses on managing private funds, including but not limited to hedge funds and private equity funds. Its investment scope emcompasses traditional industries and emerging industries, spanning both the public and private markets.

At present, the investment and management teams of Truth Capital have worked together for more than eight years, and have over 10 years of professional experience focusing on investment, achieving excellent performance in the past years.

In July 2023, Truth Capital (Hong Kong) Limited received the Outstanding Cross Border Financial Service Awards by the Chinese Financial Association of Hong Kong.

Asset Management truthcapital.com.hk



UMU Technology Co., Ltd. (UMU)

is an Internet technology company that strives to provide one-stop organisational learning solutions designed to enhance work performance. Its main product, UMU, is an AI-driven, result-oriented learning platform geared towards performance learning: new intelligent scenarios for learning based on learning sciences and AI technology that emcompass all phases of learning from teaching and learning to practicing, assessing, and applying. It aims to help

learners to bridge the gap between "know-how" and "can-do". The company offers a vast quantity of outstanding course content and provides enterprises with one-stop learning services revolving around "platform - technology - content".

Information and Communications Technology umu.com

Universal Star International Education

is a comprehensive education group with a global business scope. It boasts a team of over 100 masters and doctors from prestigious schools, including more than 30 full-time employees in Hong Kong. The group has branches and employees in more than 10 provinces and cities, including Shenzhen, Dongguan, Jiujiang, Shanghai, and Ningbo.

The company has established official strategic partnerships with multiple universities in Hong Kong and Macao. It has also collaborated with over 200 institutions and schools in Mainland China, leveraging the international bridge and synergy advantages of the Hong Kong and Macao regions and the Guangdong-Hong Kong-Macao Greater Bay Area. After integrating resources, it provides students with one-stop educational services, including guidance for further studies, academic improvement, career planning, and

study tours. To date, it has assisted over 10,000 Mainland students in studying in Hong Kong, and every year it supports numerous outstanding students and families to study, live, and work in Hong Kong.

In the future, Universal Star will develop an artificial intelligence (AI) education platform to promote academic development using AI technology. It will also establish a platform for the development of young talent in Hong Kong, providing one-stop services such as academic guidance, internships, and career planning for students studying in Hong Kong, aiming to make significant contributions to the education and social development of Hong Kong.

Education hkunistar.com





Vivacity runs an advertising platform bringing in-game success to virtual reality (VR).

The company's in-game network reaches 80 million VR gamers, making it an effective companion for marketers. The company brings targeted advertising in VR by sponsoring renowned in-game events and gaming communities. Clients significantly increase their in-game marketing performance compared to building their own metaverse.

The company's major partners include brands in gaming, entertainment, information technology, and global IP distribution.

Vivacity is also the organiser of Avifair, a global gaming festival in VR where exhibitors from around the world can meet hardcore gamers.

Information and Communications Technology vivacitystudio.com

■ Malaysia



Kairous Capital is founded by a team of investment professionals who collectively possess over 60 years of investment experience in the private equity and venture capital sectors across Greater China and the Southeast Asia region.

The firm adopts a cross-border strategy and serves as both a strategic investor and a cross-border partner for its investees. Its primary investment goals include investing in Chinese tech companies and exporting their technology and expertise from Mainland China to Southeast Asia. Additionally, the firm invests in Southeast Asian tech companies by drawing on proven business models and strategies

employed by successful tech companies in Mainland China.

Leveraging Hong Kong as an important gateway to the Mainland and global markets, Kairous Capital establishes connections with Chinese companies and utilise the city's status as an international finance centre to facilitate their expansion into the Southeast Asian ecosystem. As the firm continues to grow, it remains committed to enhancing collaboration between Mainland China and Southeast Asia through its cross-border strategy.

Investment Management – Private Equity/ Venture Capital kairous.com

Netherlands



Established in Europe in 1896, **IQ-EQ** is a global, top-tier investor services group with an unrivalled offering to meet the administration, compliance, and reporting needs of the investment sector worldwide. Its services are underpinned by a group-wide commitment to environmental, social and governance (ESG) and best-in-class technology, including a global data platform and innovative proprietary tools supported by in-house experts.

Operating as trusted partners to its clients, IQ-EQ delivers intelligent solutions through a combination of well-honed technical expertise and strong relationships based on a deep understanding.

It is driven by its group purpose, to power people and possibilities. It employs a global workforce of over 5,000 people across 25 jurisdictions, and has assets under administration (AUA) exceeding US\$900 billion, and works with 11 of the world's top 15 private equity firms.

Also part of the IQ-EQ group of companies are First National Trustee Company (FNTC), The Private Office, Compliance Asia, and Lymon.

Fund Administration, Corporate, Compliance and Asset Owner Solution iqeq.com

Singapore









Ailytics enables companies to enhance the safety and maximise the productivity of operations by tapping into existing camera feeds to provide actionable insights for better decision-making. Its video analytics solutions are hardwareagnostic, easily deployable, and costeffective. The company is empowered by its cutting-edge 2D to 3D technology, which offers unparalleled accuracy

even with low-spec cameras in dynamic outdoor environments. Currently, Ailytics has over 40 active deployments across the construction, manufacturing, and military sectors for safety monitoring in Singapore and Hong Kong.

Video Analytics for Industrial Operations ailytics.ai

Amethyst Partners is a specialised recruitment and executive search service provider in the dynamic Asia Pacific region. Backed by years of industry experience within the investment space, the company has developed a deep understanding of various sectors and their unique hiring needs. Its team of experts employs a meticulous approach, leveraging its extensive network and comprehensive screening processes to identify top-notch

candidates who possess the skills, qualifications, and cultural fit necessary for success. Amethyst Partners is committed to making a positive impact on both businesses and careers, as it believes that the right people in the right roles can transform organisations and drive remarkable achievements.

Recruitment Services amethystasiapartners.com

Eber is a leader in loyalty and customer engagement solutions with a business presence in Singapore, Malaysia, Vietnam, and Hong Kong. Its cloud-based loyalty marketing platform empowers over 500 brands in more than 20 countries to create, manage, and optimise customer loyalty programmes across multiple channels, including online, in-store, and mobile platforms. This enhances customer retention and drives revenue

growth. Eber offers a full range of loyalty and customer engagement solutions for clients in diverse sectors, including retail, hospitality, eCommerce, beauty, fitness and wellness, food and beverage, among others

Loyalty Marketing Platform eber.co

Founded in 2015, FOMO Pay is a major payment institution regulated under the Payment Services Act in Singapore. It is licensed by the Monetary Authority of Singapore to conduct cross-border money transfer service, domestic money transfer service, digital payment token service, and merchant acquisition service in Singapore. FOMO Pay is one of the leading one-stop digital payment and digital banking solution providers and is currently building Asia's first licensed gateway, helping institutions and businesses connect between fiat and digital currency. The firm offers three flagship products, namely, FOMO Payment, FOMO iBank and FOMO Crypto.

In 2023, FOMO Pay established fullyowned subsidiary **Horus Digital Limited** in Hong Kong, which obtained a Money Service Operator License issued by the Hong Kong Customs and

a Money Service Operator License issued by the Hong Kong Customs and Excise Department. This expansion allows FOMO Pay to offer payment and remittance services in the region.

FinTech fomopay.com



XenithIG brings robust and critical network infrastructure to companies operating in the Asia Pacific region. With its wholly-owned, high-capacity dark fiber infrastructure, XenithIG connects data centres, cable landing stations, and other key network interconnection points using cutting-edge dark fiber optic cables. The company's infrastructure assets are robust, underground, company-owned, and operated, ensuring rapid commissioning for quick online operations.

Hong Kong is a focal point for XenithIG's strategic investments, as the company has acquired Superloop and made substantial investments in the region.

XenithIG owns the TKO Express submarine cable, which provides a low-latency path connecting data centres in Chai Wan and Tseung Kwan O Industrial Estate. This significant investment aims to deliver top-tier critical data infrastructure, serving data centres, hyperscalers, over-the-top (OTT), and enterprises in Hong Kong. With its expert executive team, partners, incumbent telcos, and data centre operators, the company plans to further expand its business in Hong Kong.

Information and Communications Technology xenithig.com

Sweden



CEED Ltd is a Hong Kong-based company in the electronic component industry for automotive, industrial, internet of things (IoT), and commercial products. The company specialises in helping small and medium-sized European companies with business representation, sourcing, and logistical activities in Hong Kong and Mainland China, while also representing and introducing Chinese and Hong Kong manufacturers to the European market.

CEED Ltd operates as the bridge between companies that create and manufacturers that produce. Leveraging its 15 years of experience in business development and international business relations, it makes connections and acts as an extension for the companies it represents. Its goal is to ensure their business operations and activities are as smooth and cost-efficient as possible.

With an extensive network of vetted and reliable business collaborators in Hong Kong and Mainland China, its focus is to build reliable and efficient business networks while representing its clients' interests and activities in Asia. It aspires to connect the right company with the right producer.

Business Representation, Sourcing and Logistics ceed.com.hk

DSI Payments Headquartered in Hong Kong, **DSI Payments** provides card analytics software and payments consulting. Drawing on its in-depth expertise as payments consultants for major Hong Kong banks, the company's team has built two software products to unlock the potential of card data analysis for banks, making card analytics accessible through GenAI tools for credit and debit card teams.

Its main product, DSI Tai Po, is a card payments data analytics platform that allows banks instant access to their own data metrics across card schemes. It saves card teams from manual data

pulls and eliminates the need to wait days, weeks, or months to understand how their different card products are performing. This platform helps its clients better understand their customers and develop better products.

The second product, DSI CardGPT, is a chatbot trained and equipped with extensive payments expertise and technical knowledge from the team. It possesses comprehensive knowledge about the Hong Kong credit card market.

Payments, Data analytics dsipay.ai

Thailand



Kisson & Sons was established with the goal of fostering long-term development in remote communities in Southeast Asia, particularly in the areas of education and healthcare. The company strives to raise international awareness of its main coffee source, Timor Leste, a recently independent country that remains relatively less known.

The company works directly with farmers, ensuring that its coffee and tea meet high-quality standards. After being processed at the place of origin, the products are delivered directly to Hong Kong. Kisson & Sons' facility in Wong Chuk Hang is temperature and

humidity controlled to guarantee that its customers can experience the best flavour and freshness when they receive the products.

The company's scope extends beyond business. It aims to contribute to a sustainable future in Southeast Asia, preserving its traditional wisdom and craftsmanship in the era of technology.

Beverage (Consumer Products), Import and Distribution

linktr.ee/kisson.sons

United Kingdom



tailored Business English training to companies and individuals. Specialising in accounting, legal, tech, and science, the company combines professional industry experience with experienced English teachers, providing courses that are designed and delivered by experienced industry professionals. To ensure that its courses meet high industry-set standards, Connected

Business English has collaborated with a

range of senior professionals for insights

into their respective sectors.

Connected Business English provides

Founded in the United Kingdom,

Connected Business English is now organising a series of new Business English events and workshops. With extensive experience across the team in supporting Hong Kong professionals with their business English, Connected Business English has used insights from both Hong Kong professionals and experienced teachers to carefully design its courses around the needs of Hong Kong professionals.

Education

connected business english. com

GXS Partners is an independent strategic advisory firm that supports clients in defining market plans and delivering profitable growth, including designing and implementing organisations.

The company is trusted by business owners, directors, and leaders to make a sustainable and meaningful impact on their businesses. With its own experience in senior executive positions, GXS Partners has successfully delivered market growth and transformed organisations to create value. It combines its understanding of Asia with its global experience.

GXS Partners collaborates with leading international organisations, high-growth enterprises, and ambitious market innovators across various sectors.

Its partnership with clients involves delivering tailored solutions for strategy setting, market assessments, due diligence and compliance, organisational transformation, and climate risk planning.

Business and Professional Services gxspartners.com



oneglobal®

Headquartered in London, Oneglobal Broking Group is a rapidly growing insurance and reinsurance broker. Its Hong Kong office, **Oneglobal Broking Hong Kong Limited**, is located in Quarry Bay, at the heart of the Hong Kong insurance sector. With a growing international network, the company has the capacity and capability to serve its clients both locally and globally.

With a focus on improving the way businesses around the world protect against risk, it offers a suite of Specialty Product Lines tailored to meet the needs of its clients in the region. These include, but are not limited to, marine, energy, reinsurance, property and casualty, financial lines, and employee benefits.

Additionally, the company is committed to the continued growth and development of its operations in Hong Kong. It plans to recruit new talent, strengthen collaboration with new and existing partners, and enter new markets to enhance its position in Asia.

Insurance Broker oneglobalbroking.com/location/asia/

ResidenceHK

ResidenceHK, being the concierge for serviced apartments in Hong Kong, strives to streamline the market operation by being an online centralised rental platform to save tenants' hassle of contacting multiple service providers without extra cost. The company covers all types of serviced apartments according to individuals and companies' need for lease terms from 1 month to 12 months.

Exclusive "wholesale rental packages" and "corporate rates" can also be achieved through the Residents' Club of ResidenceHK by gathering multiple tenants to rent serviced apartments.

Meanwhile, tenants' benefits are not only maximised in real estate, but also in dining, shopping, networking and professional services by leveraging The Club.

Real Estate Services, PropTech residencehk.com

Robotic Online Intelligence (ROI) is a technology startup specialising in AI-enabled automation of market research.

ROI, together with its Kubro™ Information Engine, assists clients in aggregating, filtering, and extracting value from unstructured data (text) obtained from various sources such as the web, filings, tweets, internal documents, or emails.

The primary use cases for this technology are in data collection (data companies) and research and market intelligence (investment firms, research firms).

Since 2023, the integration of Large Language Models has enabled the creation of "Robo-Analysts" or AI Agents on the platform. These agents are specifically programmed to handle research tasks involving unstructured text.

Kubro[™] has been commercially deployed with enterprise clients since 2018 in the United States, Europe, and Asia. It has been utilised in domains ranging from real estate, data centres, and policy research to real-time intelligence in digital asset markets.

AI-Powered Automation of Market Research roboticonline.ai

Robotic Online Intelligence

United States



DNA Capital is an AI-powered investment firm which seeks to automate trading and venture investments.

Leveraging AI intelligence and advanced machine learning, DNA Capital analyses data, detects pattern and executes trading strategies with precision and consistency under dynamic market conditions. By combining the predictive modelling and algorithms, it identifies emerging sectors, anticipates market shifts, and makes informed deep technology venture investments.

DNA Capital has an expert team consisting of over 50 skilled AI specialists and data engineers. Together they help building a scalable and efficient cloud-based data infrastructure to support all fundamental investment decisions.

Originated from Silicon Valley, DNA Capital has scaled globally with its Asia headquarters based in Hong Kong and established offices in London, Sydney and Singapore.

Trading, Venture Investments dnacap.fund



Ontra is the global leader in contract automation and intelligence for private asset management firms. The company's legal operating system combines AI-enabled software with a worldwide network of highly trained legal experts to digitally transform recurring legal workflows across the full fund lifecycle. It works with the world's leading investment banks, private equity and venture capital firms, and direct lenders to reduce the time, expense, and risk associated with contract management.

Headquartered in San Francisco, Ontra has global operations across North America, Europe, Hong Kong, and Singapore. Its APAC team consists of eight business professionals, four of whom are based in Hong Kong.

Alternative Legal Service Provider ontra.ai



Co-founded by best-selling author and marketing guru Neil Patel, **NP Digital** is a globally award-winning digital marketing agency that provides Search Engine Optimisation (SEO) and performance-based marketing strategies to companies. Its clients include some of the world's most prominent Fortune 500 brands, as well as mid-size, direct-to-consumer challenger-type organisations. NP Digital has chosen Hong Kong as the regional hub in North Asia, bringing proven best practices and local expertise in paid media, earned media, performance

creative, data, and analytics to help brands in Hong Kong and across the Asia-Pacific region. NP Digital spans the globe with 750 employees in 20 different countries.

Digital Marketing Agency npdigital.com/hk



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