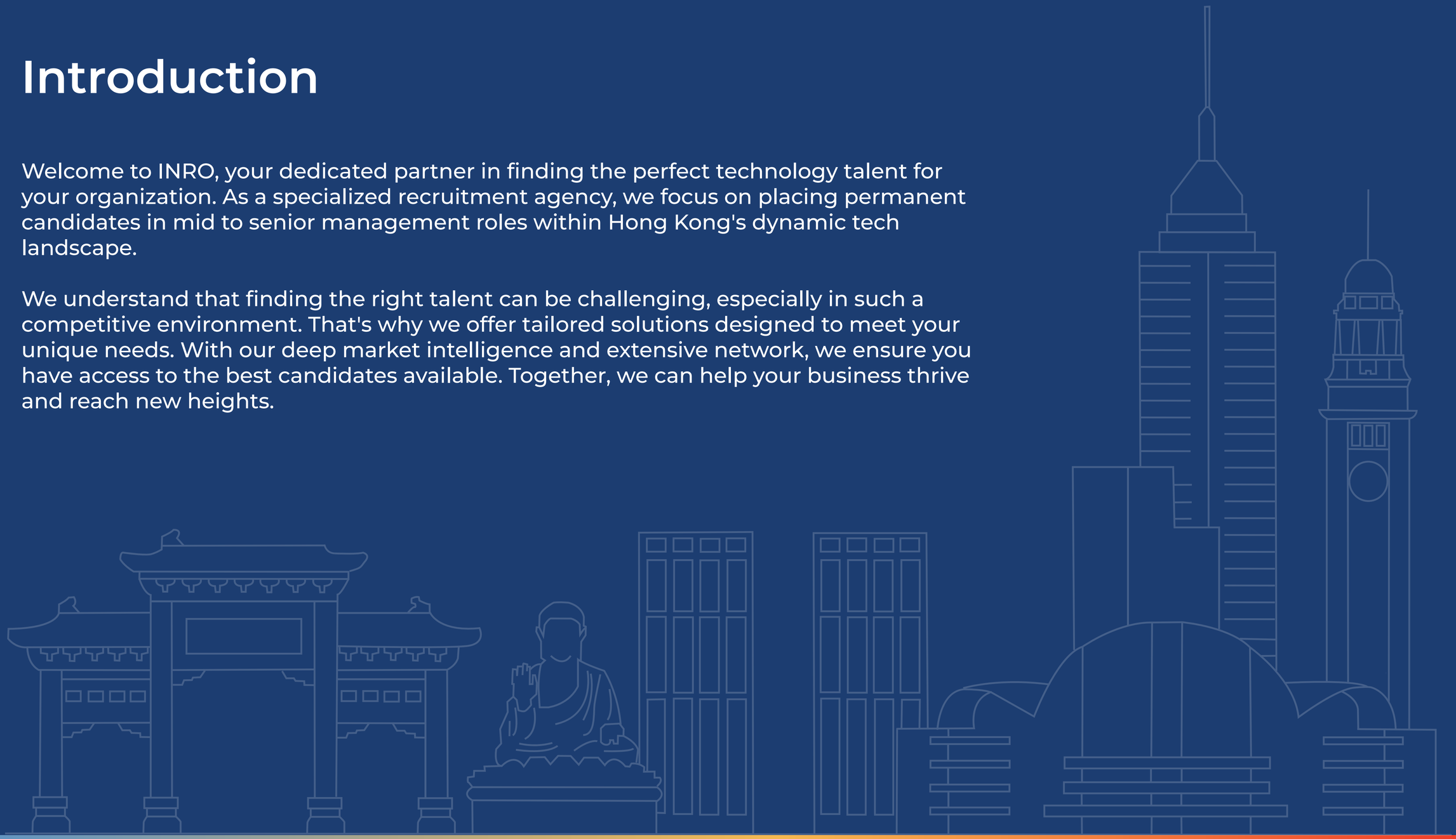
INNOVATIVE RECRUITMENT SOLUTIONS

INRO HONG KONG LIMITED

Introduction

Welcome to INRO, your dedicated partner in finding the perfect technology talent for your organization. As a specialized recruitment agency, we focus on placing permanent candidates in mid to senior management roles within Hong Kong's dynamic tech landscape.

We understand that finding the right talent can be challenging, especially in such a competitive environment. That's why we offer tailored solutions designed to meet your unique needs. With our deep market intelligence and extensive network, we ensure you have access to the best candidates available. Together, we can help your business thrive and reach new heights.



Our Focus: Specialized Recruitment in Technology

At INRO, we are passionate about connecting you with top talent across four critical technology sectors. Each sector is not just a job market; it represents a world of innovation and potential. Here's how we can help you find the right candidates:

1 Information and Communications Technology (ICT)

The backbone of modern business, the ICT sector drives innovation and efficiency across industries. We specialize in sourcing candidates who are not just skilled but also passionate about transforming businesses through technology.

Key Roles:

- ✓ Software Developers
- ✓ Network Engineers
- ✓ Presales Managers

2 Fintech

As Hong Kong embraces fintech growth, the demand for skilled professionals in this sector is skyrocketing. We connect you with candidates who are not only experts in finance and technology but are also visionaries ready to innovate.

Key Roles:

- ✓ Software Engineers
- ✓ Product Managers
- ✓ Cloud Engineers

3 Proptech

The proptech sector is revolutionizing real estate management and transactions, creating exciting opportunities for growth. We help you find candidates who are ready to disrupt traditional practices and bring fresh ideas.

Key Roles:

- ✓ Software Engineers
- ✓ Business Analysts

4 Cybersecurity

In a world where cyber threats are increasingly prevalent, the cybersecurity sector is essential for safeguarding sensitive information. We find candidates who are not only skilled but are also committed to protecting what matters most.

Key Roles:

- ✓ Security Analysts
- ✓ Technology Risk Managers
- ✓ Cybersecurity Architects

Our Services

At INRO, we offer a comprehensive recruitment solutions designed to streamline your hiring process and ensure you find the right fit for your organization. Our services include:

Permanent Placement Services:

We specialize in sourcing and placing permanent technology candidates, ensuring that you find not just a resume, but the right match for your team culture and goals.

Candidate Sourcing:

Our innovative approach taps into a wider range of talent, including both active and passive candidates. We believe the best candidates are often not actively looking for a job, and we know how to reach them.

Market Insights:

We provide in-depth market intelligence, helping you understand industry trends, competitor talent mapping, and salary benchmarks. This empowers you to make informed hiring decisions that align with your business strategy.

Custom Recruitment Strategies:

We tailor our recruitment strategies to align with your specific organizational goals and culture. This personalized approach enhances the likelihood of successful placements and long-term satisfaction.

Unique Selling Proposition (USP)

The INRO Advantage for Clients
What sets us apart? Here are the key advantages we bring to the table:

Innovative Technology: Our use of advanced AI tools streamlines the recruitment process, tapping into a wider range of talent and efficiently. This means you won't miss out on exceptional candidates who can drive your business forward.

Data-Driven Insights: Throughout the hiring process, we present you with comprehensive data that helps you understand market dynamics. This enables you to make strategic decisions with confidence.

Tailored Solutions: We recognize that every organization is unique. Our custom solutions are designed to fit your specific requirements, ensuring we meet your hiring needs effectively.

Client-Centric Approach: We prioritize your needs and feedback, fostering a collaborative relationship. Your satisfaction is our mission, and we are dedicated to supporting you throughout the recruitment process.

Proactive Talent Development: Our commitment to continuously developing a passive talent pipeline means that you will always have access to top candidates, even if you're not actively hiring. This proactive approach saves you time and resources.

Notable Clients

While INRO HONG KONG is a new entity, our founder has a proven track record of successful placements with leading companies in the industry. Notable clients from previous roles include:

- ✓ Huawei – Enterprise and R&D openings
- ✓ China Mobile Hong Kong – Enterprise & telecom openings
- ✓ Agence France-Presse
- ✓ ATFX
- ✓ Hong Kong Shenzhen Innovation & Technology Park
- ✓ Thales
- ✓ Varmeego
- ✓ HKBNES
- ✓ Laboratory of Data Discovery for Health
- ✓ Atos
- ✓ Nexplore

These partnerships reflect our commitment to excellence and our ability to deliver top talent in the technology sector.

Talent Acquisition Strategy

Our Process

We believe that a structured approach leads to successful outcomes. Here’s how we work:

1

Understanding Requirements:
We take the time to comprehensively understand your needs, ensuring we align with your vision.

2

Research and Analysis:
We then conduct extensive research on your company, competitors, and market trends, giving us the insights we need to find the best candidates.

3

Candidate Attraction:
Utilizing innovative technologies, we attract a diverse pool of candidates (active & passive) who are eager to contribute to your organization.

4

Screening and Reporting:
We provide an initial long list, progress reports, and thorough candidate screening to keep you informed every step of the way.

5

Data Presentation:
We present data for the talent pipeline, ensuring you have all the information needed to make informed decisions.

6

Interview and Offer Management:
We assist clients with interviews and offer management, making the transition as smooth as possible.

7

Aftercare:
Our commitment doesn’t end with placement. We ensure ongoing support post-placement to guarantee your satisfaction and the candidate’s success.

8

Building a Passive Talent Pipeline:
By engaging qualified passive candidates, we maintain a vibrant talent pipeline, reducing time-to-fill and strengthening your competitive edge.

Let’s Connect!

Are you ready to build your technology team with the best talent in Hong Kong?

INNOVATIVE RECRUITMENT SOLUTIONS

Contact us today!

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Next Steps:

Email us to initiate your hiring process, and let’s discuss how we can assist you in achieving your recruitment goals. We’re excited to partner with you on this journey!