

Maximising Opportunities in Hong Kong's Legal Sphere

With its Mainland Chinese roots, Haiwen & Partners leverages its expertise and networks while simultaneously capitalising on Hong Kong's robust business environment and independent legal ecosystem.



Hong Kong's strategic location and commitment to the rule of law are vital to the city's continued prosperity and stability as an international financial centre. With its sophisticated legal system and an open business environment, Hong Kong creates an ideal setting for companies to flourish. Recognising these unique advantages, Haiwen & Partners, a Chinese law firm, established its Hong Kong office in 2017. The firm has recently expanded to larger premises, enabling it to better assist clients with a wide range of cases, including share capital restructuring, domestic and international securities offerings, and dispute resolution. With its expertise

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Managing Partner
Haiwen & Partners LLP

in bridging international and domestic systems, Haiwen & Partners helps clients navigate complex legal matters and achieve favourable resolutions.

Hong Kong as a Strategic Hub

For clients with interests on both sides of the border, Haiwen leverages its cross-border expertise. “We provide high-quality legal services, combining timely responses to our clients' needs with a precise understanding of the Mainland Chinese regulatory environment and international legal developments,” said Wang Qingjian, Managing Partner of Haiwen & Partners LLP. “Our Hong Kong office serves as a strategic hub that enhances the firm's capabilities in delivering integrated legal services covering both Mainland China and Hong Kong.”

Wang feels that Hong Kong's many advantages make it an ideal location for Haiwen. “The city's stable and fully convertible currency, efficient business environment, and low tax system create an attractive investment climate,” he stated. “This favourable environment positions Hong Kong as a preferred hub for financial activities, making it ideal to serve clients involved in capital markets, cross-border deals, fund management, and asset management. Haiwen can leverage the city's strategic location in Asia to establish a strong presence and cater to our clients' needs across the region.”

Capturing New Opportunities along the Belt and Road

Hong Kong's active role in the Belt and Road Initiative makes it a gateway for international companies, including potential Haiwen clients who are seeking involvement in infrastructure, trade, and investment projects. “We have advised both Chinese and international companies

on joint ventures and project financing along the Belt and Road countries, including ports and energy infrastructure,” elaborated Edward Liu, Partner of Haiwen & Partners LLP. “Additionally, we have been instrumental in resolving commercial disputes arising from Belt and Road projects, leveraging our expertise in international arbitration and cross-border litigation.”

Hand in hand with the city's legal advantages are its lifestyle offerings. According to Liu, Hong Kong offers the best of the best in terms of outstanding quality of life. “The city's efficient infrastructure, world-class healthcare system, and excellent education institutions ensure that residents have access to essential services and opportunities for personal growth,” he noted. “The protection of individual rights and freedom demonstrates the city's commitment to safety and stability, providing a solid foundation to live and work with confidence.”

Haiwen & Partners

- Established in 1992 in Beijing, Haiwen & Partners consists of more than 400 lawyers across Greater China specialising in capital markets, mergers and acquisitions, fund formation, private equity investment, legal services for foreign direct investment, and dispute resolution
- Its Hong Kong office opened in 2017 and has recently expanded to larger premises, creating more than 20 new jobs

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